



CITY OF SALEM, VIRGINIA

Annual Comprehensive Financial Report

Year Ended June 30, 2024

CITY OF SALEM, VIRGINIA



ANNUAL COMPREHENSIVE FINANCIAL REPORT YEAR ENDED JUNE 30, 2024

DEPARTMENT OF FINANCE

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INTRODUCTORY SECTION



The Introductory Section of the City of Salem, Virginia's Annual Comprehensive Financial Report contains the Letter of Transmittal, which presents an overview of the profile of the City of Salem government, the local economic condition and outlook, major initiatives and accomplishments, and financial policies and financial planning. Also included in this section are an organizational chart and the Certificate of Achievement for Excellence in Financial Reporting awarded by the Government Finance Officers Association of the United States and Canada (GFOA) for the Annual Comprehensive Financial Report for the fiscal year ended June 30, 2023. It is the highest form of recognition in governmental financial reporting.

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CITY OF SALEM, VIRGINIA

November 13, 2024

The Honorable Mayor, Members of City Council and Citizens of Salem, Virginia

We are pleased to present the City of Salem, Virginia (City) Annual Comprehensive Financial Report (ACFR) for the fiscal year ended June 30, 2024, as required by state law. This report was prepared by the Department of Finance in accordance with the standards of financial reporting as prescribed by the Governmental Accounting Standards Board (GASB). Brown, Edwards & Company, L.L.P., has issued unmodified opinions on the City's basic financial statements as of and for the fiscal year ended June 30, 2024.

Responsibility for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with City management. To the best of our knowledge and belief, the data as presented is accurate in all material respects and is reported in a manner designed to present fairly the financial position and results of operations of the City as measured by the financial activity of various funds and component units. All disclosures necessary to enable the reader to gain an understanding of the City's financial activities have been included.

The City has established a comprehensive internal control framework designed to both safeguard the government's assets against loss from unauthorized use or theft and to properly record and adequately document transactions in order to compile information for the presentation of the City's financial statements. Because the cost of internal controls should not outweigh their benefits, the City's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement.

Management's discussion and analysis (MD&A) beginning on page 18 provides a narrative introduction, overview, and analysis to assist users in interpreting the basic financial statements. This letter is meant to complement the MD&A and should be read in conjunction with it.

Profile of the Government

Salem is located in Virginia's Blue Ridge Mountains, approximately 190 miles west of Richmond and 250 miles southwest of Washington, DC. The City lies at the region's crossroads of major rail and highway systems, making it a part of the principal trade, industrial, transportation, medical and cultural center of western Virginia.

Chartered by the Commonwealth of Virginia as a town in 1806 and as a city in 1968, Salem encompasses a land area of 14.4 square miles. The City's 2024 population, 25,600, accounts for approximately 8.1% of the population in its metropolitan statistical area (MSA), which includes the neighboring City of Roanoke and Counties of Botetourt, Craig, Franklin, and Roanoke.

The City of Salem operates under a Council-Manager form of government. Under this form of government, City Council is elected by the voters and is comprised of five members, who elect two of their members as Mayor and Vice-Mayor for a two-year term. The City Council employs a City Manager who is responsible for administration of the City government. The Primary Government provides a full range of services including general government administration, judicial administration, public safety, public works, health and welfare, parks and recreation, community development activities and support for education. The City also owns and operates an electric distribution system, water and sewage facilities and a civic center.

The financial reporting entity reflected in the Annual Comprehensive Financial Report includes all funds of the City as well as its component units. Component units are legally separate entities for which the primary government is financially accountable. The City's reporting entity includes two discretely presented component units, the City of Salem School Division and the Economic Development Authority of the City of Salem (EDA). The discretely presented component units are presented in a separate column in the government-wide financial statements to emphasize that they are legally separate from the primary government and to differentiate their financial position and results of operations from that of the primary government. Additional information concerning these legally separate organizations can be found in Note 1 to the financial statements.

There are several commissions and authorities where the City's accountability is limited to appointments to, or seats on, the respective boards. The City does not exercise financial or administrative control over these entities, so they are excluded from this report.

Local Economic Condition and Outlook

Salem continues to provide an atmosphere and quality of life conducive to families and businesses. Over the years, Salem has maintained stable property values, steady tax rates, a strong educational system, and a skilled workforce in a region with operating costs 9.3% lower than the national average (Cost of Living Index, 2024-Second Quarter). These are significant reasons employers have chosen to locate in Salem and continue to grow and prosper.

As of June 2024, Salem's unemployment rate was 3.2%, a 0.2% increase from June of 2023. Salem's unemployment rate remained lower than the national unemployment rate of 4.3% and just above the state unemployment rate of 3%.

A key factor to Salem establishing a low unemployment rate is having a diversified economy comprised of industry in health care, manufacturing, higher education, retail trade and government. Manufacturers include a strong mix of products comprising high-tech medical equipment, biopharmaceuticals, tires, steel products, tool and die, railroad equipment and concrete products, just to name a few. Health care remains an important part of Salem's economy as well. Two major hospitals operate in Salem. The Salem Veterans Affairs (VA) Medical Center is the City's largest employer with over 1,700 employees, and HCA Health System's Lewis Gale Hospital employs over 1,200 people. In addition, over the last two years, three state induced business announcements were made with a combined value of over \$37 million and creation of over 190 new jobs with average wages over \$50,000.

The City has been fortunate to have ongoing investment from new and existing businesses in the historic downtown area and other historic buildings throughout the City. In January 2016, City Council adopted the Downtown Plan and the Façade Grant Program. Over the years, both the Downtown Plan and Façade Grant Program have been successful in attracting significant investment in the adaptive reuse of several well-known derelict properties. The Downtown Plan has had the most visible improvements with new streetscapes, landscaping, and lighting with phased completion throughout downtown on Main Street and College Avenue. Improvements from Union Street to Broad Street were completed in fiscal year 2024 and construction began on the section of Main Street from North Market Street to Thompson Memorial Drive. Construction on this section will be completed in fiscal year 2025. Engineering has begun for the next section along Main Street from White Oak Alley to Market Street. It is anticipated that construction will be completed in fiscal year 2026.

Over the past year, Salem has been fortunate to see investment by existing and new businesses. Examples of new investments include:

- Developers Joe Thompson and Ed Walker partnered to announce their development of the former Valleydale meat packing site. The development will include three newly constructed multi-family buildings providing over 300 upscale apartments. Amenities will include a rooftop lounge, a two-story club room, a state-of-the-art fitness center, pickle ball courts, a resort-inspired infinity pool, a game room with sports simulator, a coworking lounge and meeting space, outdoor gathering spaces and fenced dog areas. The project is anticipated to cost \$50 million. They are nearing completion of the first building and have begun groundwork for the other two buildings. The City will invest \$1.5 million in streetscape and utility improvements in the neighborhood.
- STS Group, a European truck component manufacturer, leased 200,000 square feet at the former GE building. Their investment of \$32 million includes building upgrades and new equipment. They are nearing completion of commissioning their equipment and have hired over 100 employees. They anticipate being in full production by the end of calendar year 2024.
- Layman Distributing, a mid-Atlantic distribution company headquartered in Salem, completed a \$2 million expansion of operations, creating over 40 new jobs.
- Wabtec Corporation recently completed the expansion of their Graham-White facility in Salem. The company invested over \$2 million and created over 35 jobs with average wages over \$50,000.

As Salem is landlocked and near fully developed, leadership had the foresight to be a member of the Western Virginia Regional Industrial Facility Authority (WVRIFA), which was formed in 2013. The Authority provides a mechanism for localities to cooperate regionally on economic development projects to develop property and benefit in future revenue sharing. The WVRIFA member localities include Roanoke County, Botetourt County, Franklin County, Roanoke City, Salem City, and the Town of Vinton. The City of Salem, Roanoke County and the City of Roanoke are the only participants in the Wood Haven Technology Park. The 109-acre park is near the intersection of I-81 and I-581. Since 2019, the park was acquired and rezoned, and utilities and roads were extended to the site. Grading of the site was completed at the end of 2022. The site represents a significant economic opportunity in the region and the potential for a diversified revenue stream for the City of Salem. Since the completion of the park, there has been a significant spike in prospect interest and on-site visits with potential industrial investment ranging from tens of millions to hundreds of millions of dollars.

In addition, the City acquired a 12-acre parcel off Mill Lane adjacent to the industrial park on Southside Drive. Acquisition of this parcel was to ensure the City controlled the site for future commercial development. The City's Economic Development Department has begun the steps to properly market the property and prepare the land for the right development.

As allowed by the *Code of Virginia*, the City, along with the EDA, may enter into performance agreements with businesses to provide economic development incentive payments for rehabilitation, renovation and replacement of commercial or industrial properties. These agreements sometimes include grants. Agreements are carefully analyzed to make sure the expected long-term benefit of the grants are based on improved real estate and/or personal property values.

Major Initiatives and Accomplishments

Salem City Council and management are committed to making Salem a great place to live, work and raise a family. To that end, the City and School Board work diligently to provide one of the finest school systems, not only in the region, but throughout the Commonwealth.

Salem students demonstrated high levels of performance in academic, extracurricular, and athletic activities. All six Salem schools were fully accredited by the Virginia Department of Education. The City of Salem School Division has one of the highest on-time graduation rates in the area at 95.9%. Approximately 74% of Salem High School graduates attend a 2-year or 4-year college or university.

Renovations at Salem High School were completed in fiscal year 2024. The multi-phase project included classroom additions in the front and back of the building, a new administrative area in the front, façade improvements, a new roof, enhanced security, and a new cafeteria courtyard adjacent to the cafeteria. Renovations were done in a way that will enable future incremental classroom modernization of the existing classrooms within the original structure. The City issued \$27 million in general obligation bonds including premiums in June 2020 to pay for the renovation project.

Renovation of the Salem High School Fieldhouse was also completed in fiscal year 2024. The project included an addition that will more than double the current square footage of the building, adding another weight room, additional locker rooms, expanded training room space and additional storage space. The project cost approximately \$4.5 million.

Renovation of the James I. Moyer Sports Complex was completed in July 2024. The complex features 4 updated diamonds, Bermuda turf playing fields, covered seating for 500-plus fans at each field, state of the art lighting on all fields, camera systems for live streaming of games, 8 dugouts with their own restrooms, 8 bullpens with artificial turf and pitching mound surface and enhanced parking. Community amenities include 13 new pickleball courts and a new playground with special needs accessibility. The 22-acre complex is in use an average of 230 days per calendar year and hosts multiple conference championships. The project upholds Salem's reputation as Virginia's Championship City, serving the citizens of Salem and boosting tourism in the greater Blue Ridge. Renovation costs totaled approximately \$27.1 million.

Various improvements and equipment were purchased for the Salem Civic Center. A new generator was installed, which was partially funded by a grant from the Virginia Department of Emergency Management. Chiller improvements, electrical work and audio-visual upgrades in meeting rooms were also completed.

Salem hosts hundreds of high school, collegiate and amateur tournaments, and championships. In fiscal year 2024, the City hosted Old Dominion Athletic Conference (ODAC) men's and women's basketball, softball and indoor track. Virginia High School League (VHSL) championships in volleyball, cross country, football, wrestling, baseball, softball and soccer were held in fiscal year 2024. Salem also hosted the Central Intercollegiate Athletic Association (CIAA) championships in football, cross country and bowling. The City, in conjunction with ODAC and Roanoke College, hosted the NCAA Division III women's lacrosse championship and the Division III men's and women's soccer championships. Approximately 21,000 people traveled to Salem to attend events in fiscal year 2024 with an estimated economic impact of \$6 million.

The NCAA awarded Salem and its long-time partners, ODAC and Roanoke College, fifteen national championship events beginning in fiscal year 2023, including Division III championships in men's and women's soccer, women's basketball, softball, lacrosse and men's and women's volleyball. The historic 50th annual Amos Alonzo Stagg Bowl, NCAA Division III football championship, returned to Salem in December 2023. Salem previously hosted the Stagg Bowl for 25 consecutive years, from 1993 to 2017. In fall of 2023, the City celebrated hosting 100 NCAA National Championships. By the end of fiscal year 2024, the City had hosted 103 championships, a feat unmatched in the country.

Salem is home to Roanoke College, a private 4-year liberal arts college, which enrolls approximately 1,800 students each year. The College raised \$1.3 million in 45 days to start a football team, cheerleading squad and a marching band program. Their first football game in over 80 years was played in September 2024 at Salem Stadium. The previous football program was cut in 1942 when young men joined the military during World War II.

Financial Policies and Financial Planning

City management is responsible for establishing and maintaining internal controls. Internal controls are designed to provide reasonable, but not absolute, assurance that City assets are safeguarded against unauthorized use or disposition and that financial transactions are conducted properly and in accordance with City policy.

City Council adopted a formal fund balance policy to establish guidelines to maintain a prudent level of financial resources to ensure that a strong financial position is maintained. The policy establishes a minimum acceptable level of unassigned fund balance as 10% of the sum of General Fund, Debt Service Fund and School Division operating expenditures, net of the General Fund transfer to School Division. As of June 30, 2024, unassigned fund balance is 41.9%, well in excess of this minimum.

The City's annual budget is based on the financial policies of the City and reflects the balance between anticipated revenues and proposed expenditures. As required by City Code, the City Manager submits a recommended budget to City Council at least thirty days prior to the last Council meeting in May of each year for the fiscal year beginning July 1st. After an extensive study process and a public hearing to receive citizen input, City Council adopts the budget on or before June 30th.

The budget function is used as a management tool, including performance objectives, goals, and long-range planning, as well as maintaining budgetary controls. The objective of these budgetary controls is to ensure compliance with legal provisions embodied in the annual appropriated budget approved by City Council. For activities of the General Fund, which incorporates debt service, budgetary compliance is established at the fund level (that is, the level at which expenditures cannot legally exceed the appropriated amount.) The City also utilizes encumbrance accounting as a way to accomplish budgetary control. Encumbered amounts lapse at year-end but are re-appropriated as part of the following year's budget.

In fiscal year 2024, the City adopted a Capital Planning and Reserve Policy to define guidelines and goals for capital planning and capital asset replacement reserves. The policy defines how annual contributions to capital reserve are calculated, while maintaining a healthy fund balance in the General Fund. The City prepares a six-year capital improvement plan, which identifies and prioritizes major City projects and includes cost estimates and potential funding sources. The City utilizes this plan as a tool for capital planning and use of capital reserve. The City closely monitors available funding and proceeds with capital purchases only as funds become available. The City may issue debt obligations to finance the construction or acquisition of capital assets or major renovations to existing capital assets within the guidelines established in the debt management policy.

Independent Audit

Virginia law and the Charter of the City of Salem require that the financial statements of the City be audited by a certified public accountant. Brown, Edwards & Company, L.L.P., has performed an annual audit of the basic financial statements and other supplementary information contained within the City's Annual Comprehensive Financial Report. Their audit was conducted in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities and Towns* and *Specifications for Audits of Authorities, Boards, and Commissions* issued by the Auditor of Public Accounts of the Commonwealth of Virginia. The report of the independent auditor, which includes their opinion on the financial statements of the City, is contained in the Financial Section of this report. Other auditor's reports are included in the Compliance Section.

Certificate of Achievement for Excellence in Financial Reporting

The Government Finance Officers Association of the United States and Canada (GFOA) has awarded a *Certificate of Achievement for Excellence in Financial Reporting* to the City for its Annual Comprehensive Financial Report for 2023. This represents the thirty-sixth year Salem has earned this distinction. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized annual comprehensive financial report, whose contents conform to program standards. Such reports must satisfy both generally accepted accounting principles and applicable legal requirements. We believe this report conforms to the Certificate of Achievement Program requirements and standards and are submitting it to the GFOA to determine its eligibility for another certificate.

Acknowledgments

We would like to express our appreciation to the staff of the Department of Finance for the dedication and professionalism demonstrated daily assuring the financial integrity of the City and the preparation of this report. We would also like to express our appreciation to you, City Council, for the continued insight you bring to this City and the strong commitment you have made to its fiscal integrity and financial leadership. Lastly, we would like to express our appreciation to our independent auditing firm, Brown, Edwards & Company, L.L.P., for their cooperation and input in our efforts.

Respectfully submitted,



Christopher J. Dorsey
City Manager



Rosemarie B. Jordan
Director of Finance

CITY OF SALEM, VIRGINIA
DIRECTORY OF PRINCIPAL OFFICIALS
JUNE 30, 2024

MEMBERS OF CITY COUNCIL

Renée F. Turk .....	..... Mayor
James W. Wallace, III .....	..... Vice-Mayor
Byron R. Foley .....	..... Member
H. Hunter Holliday, III .....	..... Member
William D. Jones .....	..... Member

ELECTED OFFICERS

Danielle C. Crawford .....	..... Treasurer
Kristie D. Chittum .....	..... Commissioner of the Revenue
Thomas E. Bowers .....	..... Commonwealth's Attorney
Gary Chance Crawford .....	..... Clerk of Circuit Court
April M. Staton .....	..... City Sheriff

GENERAL CITY GOVERNMENT

Christopher J. Dorsey .....	..... City Manager
H. Robert Light .....	..... Assistant City Manager
Rosemarie B. Jordan, CPA .....	..... Director of Finance
Jim H. Guynn, Jr. .....	..... City Attorney
Beth A. Rodgers .....	..... Director of Human Resources
Patrick W. Morton .....	..... Director of Technology Systems
Derek M. Weeks .....	..... Interim Police Chief
John W. Prillaman .....	..... Fire Chief
Charles E. Van Allman, Jr. .....	..... Director of Community Development
Todd W. Sutphin .....	..... Director of Streets and General Maintenance
John P. Shaner .....	..... Director of Parks and Recreation
Ann G. Tripp .....	..... Library Director
Dana M. Oliver .....	..... Director of Elections
A. K. Briele, III .....	..... Director of Electric Department
Larado M. Robinson .....	..... Director of Water and Sewer Department
Justin W. Kuzmich .....	..... Real Estate Assessor
Troy D. Loving .....	..... Building Official
Thomas J. Miller .....	..... Director of Economic Development
Wendy S. Delano .....	..... Director of Civic Facilities
R. Carey Harveycutter, Jr. .....	..... Director of Tourism
Mike Stevens .....	..... Director of Communications
Angela A. Sellers .....	..... Process Improvement/Business Efficiency Director

MEMBERS OF SCHOOL BOARD

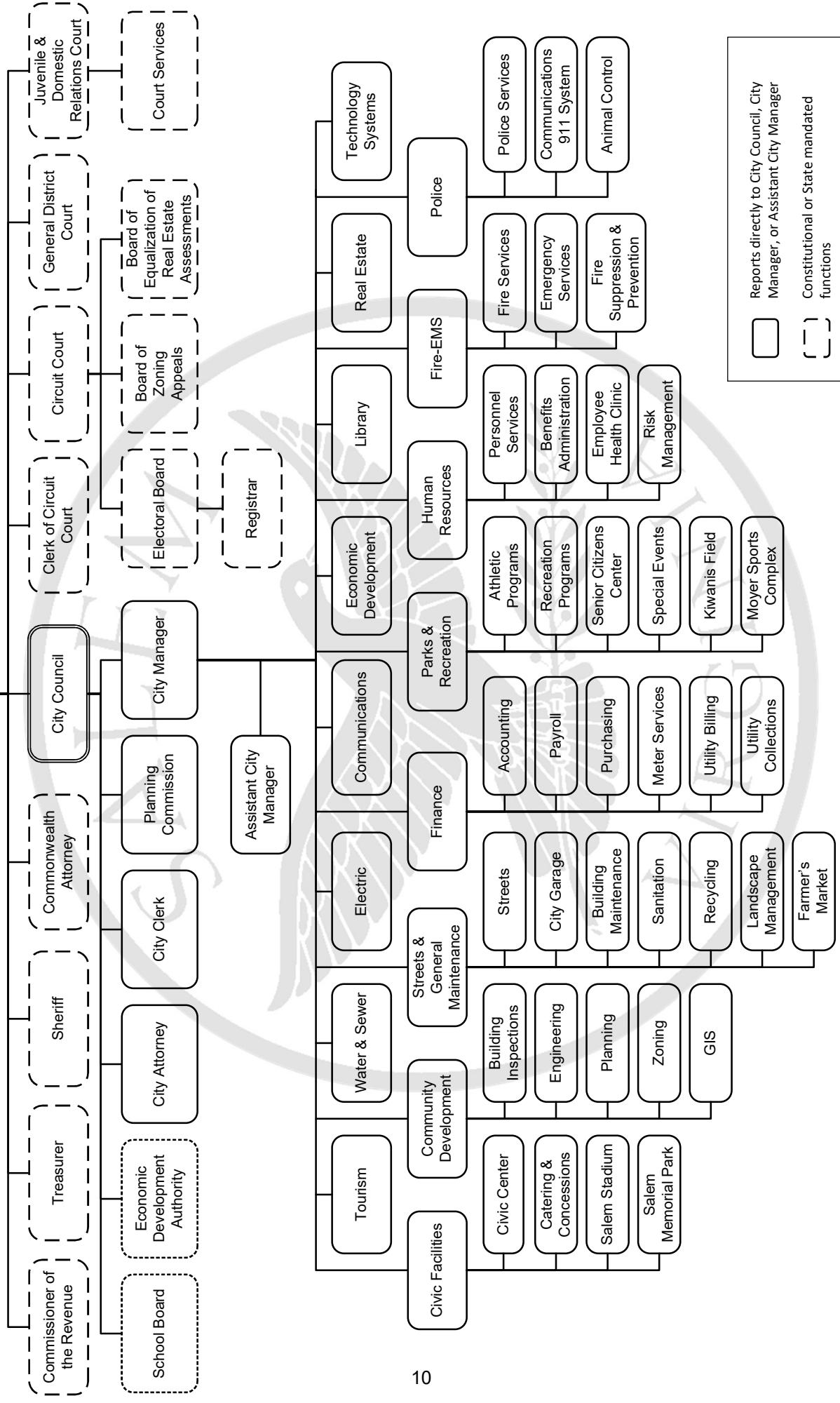
Dr. Nancy A. Bradley .....	..... Chairman
John A. (Andy) Raines .....	..... Vice Chairman
Stacey G. Danstrom .....	..... Member
Teresa E. Sizemore .....	..... Member
Rachel L. Thompson .....	..... Member

SCHOOL ADMINISTRATION

Dr. Curtis N. Hicks .....	..... Superintendent of Schools
Dr. James C. Soltis .....	..... Assistant Superintendent
Kirstine M. Barber .....	..... Executive Director of Human Resources
Jennifer P. Dean .....	..... Assistant Superintendent of Instruction
Mandy C. Hall .....	..... Chief Financial Officer
Dr. Randy L. Jennings .....	..... Director of Student Services
Dr. Forest I. Jones .....	..... Director of Administrative Services
Mark A. Thompson .....	..... Director of Technology and Data Management
Rosemarie B. Jordan, CPA .....	..... Director of Finance

CITY OF SALEM

Citizens





Government Finance Officers Association

**Certificate of
Achievement
for Excellence
in Financial
Reporting**

Presented to

**City of Salem
Virginia**

For its Annual Comprehensive
Financial Report
For the Fiscal Year Ended

June 30, 2023

Christopher P. Monell

Executive Director/CEO

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FINANCIAL SECTION



The Financial Section of the City of Salem, Virginia's Annual Comprehensive Financial Report includes the independent auditor's report, management's discussion and analysis, and basic financial statements, including accompanying notes, required supplementary information, notes to required supplementary information, and other supplementary information.

Independent Auditor's Report

To the Honorable Members of the City Council
City of Salem, Virginia
Salem, Virginia

Report on the Audit of the Financial Statements

Opinions

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Salem, Virginia (the "City"), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City, as of June 30, 2024, and the respective changes in financial position and, where applicable, cash flows thereof and the Statement of Revenues, Expenditures, and Changes in Fund Balances – Budget and Actual – General Fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and *Specifications for Audits of Counties, Cities, and Towns and the Specifications for Audits of Authorities, Boards, and Commissions*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the City's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information, as listed in the table of contents, be presented to supplement the basic financial statements. Such information is the responsibility of

management, and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The accompanying combining and individual nonmajor fund financial statements and schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements and the schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Information

Management is responsible for the other information included in the annual report. The other information comprises the introductory section, other supplemental schedules, and statistical section, but does not include the basic financial statements and our auditor's report thereon. Our opinions on the basic financial statements do not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 13, 2024 on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

Brown, Edwards & Company, S.C.P.

CERTIFIED PUBLIC ACCOUNTANTS

Roanoke, Virginia
November 13, 2024

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

The following discussion and analysis of the City of Salem, Virginia's (the City) financial performance provides an overview of the City's financial activities for the fiscal year ended June 30, 2024. It should be read in conjunction with the transmittal letter and the City's basic financial statements.

FINANCIAL HIGHLIGHTS

- As of June 30, 2024, the Primary Government had \$264.2 million in total net position, an increase of \$32.6 million from prior year. Unrestricted net position available to fund future expenses was \$81 million or 30.7% of total net position.
- As of June 30, 2024, the governmental activities had \$130.9 million in total net position, which increased \$25.8 million from prior year. Unrestricted net position was \$22.9 million or 17.5% of total net position.
- As of June 30, 2024, the business-type activities had \$133.3 million in total net position, an increase of \$6.8 million from prior year. Unrestricted net position available to fund future expenses was \$58.1 million or 43.6% of total net position.
- As of June 30, 2024, the General Fund had \$65.2 million in total fund balance, which decreased by \$10.4 million from prior year. Unassigned fund balance was \$55.8 million or 85.6% of total fund balance.

OVERVIEW OF THE FINANCIAL STATEMENTS

Our discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The City's financial statements present two types of statements, each with a different focus on the City's finances. The government-wide financial statements focus on the City as a whole and provide both short-term and long-term information about the City's overall financial status. The fund financials focus on the individual parts of City government, reporting the City's operations in more detail than the government-wide statements. Presentation of both perspectives provides the user a broader overview, enhances the basis for comparisons and better reflects the City's accountability.

Government-Wide Financial Statements

The government-wide financial statements begin on page 34 and include the Statement of Net Position and the Statement of Activities. These statements provide information about the City as a whole using the accrual basis of accounting, which is the method used by most private-sector enterprises. All current year revenues and expenses are reported in the Statement of Activities regardless of when cash is received or paid. These statements allow readers to answer the question, "Is the City's financial position, as a whole, better or worse as a result of the year's activities?"

One of the main goals of these two statements is to report the City's net position and changes that affected net position during the fiscal year. The change in the City's net position, which is the difference between assets and deferred outflows and liabilities and deferred inflows, is one way to measure the City's financial health or financial position. Increases or decreases in net position are indicators of whether the City's financial health is improving or declining. Other non-financial factors, such as changes in the City's property tax base and the condition of the City's infrastructure, should also be considered in assessing the overall financial health of the City.

In the Statement of Net Position and the Statement of Activities, the City's fund-based activity is classified as follows:

Governmental activities – Most of the City's basic services are reported here including general government, judicial administration, public safety, public works, health and welfare, education, parks and recreation and community development. Property taxes, other local taxes, and federal and state grants finance most of these activities.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Business-type activities – The City's electric distribution system, water and sewage systems, Civic Center and catering and concessions are reported here as the City charges a fee to customers designed to cover all or most of the cost of services it provides.

Component units – Because of the City's financial accountability for these organizations, the City includes two discretely presented component units in this report, the City of Salem School Division (School Division) and the Economic Development Authority of the City of Salem (Economic Development Authority).

Fund Financial Statements

The fund financial statements begin on page 36 and provide detailed information about the most significant funds, rather than the City as a whole. The City has three types of funds:

Governmental funds – Most of the City's basic services are presented as governmental funds. Fund based statements for these funds focus on how resources flow into and out of the funds and the balances left at year-end that are available for future spending. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year. These funds are reported on the modified accrual basis of accounting, which measures cash and other liquid assets that can readily be converted to cash. The governmental fund statements provide a detailed short-term overview that helps the reader determine the financial resources that can be spent in the near future to finance the City's programs. The City's governmental funds include the General Fund, Special Revenue Fund, Debt Service Fund and Capital Projects Fund. The differences between governmental activities as reported in the government-wide and fund financial statements are reconciled in Exhibits 4 and 6.

Proprietary funds – When the City charges customers for the services it provides, whether to outside customers or to other units of the City, these services are generally reported in proprietary funds which, like the government-wide statements, utilize the accrual basis of accounting, and their statements provide both short-term and long-term financial information.

The City's enterprise funds, one type of proprietary fund, are accounted for in the same manner as the government-wide business-type activities; however, the fund financial statements provide more detail and additional information, such as cash flows. The City's enterprise funds include the Electric Fund, Water and Sewage Fund, Civic Center Fund and Catering and Concessions Fund.

The City utilizes an internal service fund to account for health and dental insurance coverage for employees and retirees.

Fiduciary funds – Resources held for other governments or agencies not part of the City are reported as fiduciary funds. These activities are excluded from the government-wide financial statements because the City cannot use these assets to finance its operations. The accounting used for fiduciary funds is much like that used for proprietary funds. The City reports resources for other postemployment benefits (OPEB) related to its healthcare plan for retirees in an OPEB trust fund and accounts for resources held on behalf of the Cardinal Criminal Justice Academy and the Court-Community Corrections Program in custodial funds. In custodial funds, the City recognizes liabilities when events occur that compel the City to disburse fiduciary resources.

CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024

FINANCIAL ANALYSIS OF THE CITY AS A WHOLE

A comparative analysis of government-wide information is as follows:

Summary of Net Position

The following table presents a condensed summary of net position:

	Summary of Net Position (In Millions)							
	Governmental Activities		Business-type Activities		Total Primary Government		Component Units	
	2024	2023	2024	2023	2024	2023	2024	2023
Current and other assets	\$ 112.7	\$ 117.2	\$ 77.6	\$ 72.5	\$ 190.3	\$ 189.7	\$ 39.3	\$ 29.3
Capital assets, net	131.2	111.6	101.5	102.5	232.7	214.1	73.1	73.9
Total assets	243.9	228.8	179.1	175.0	423.0	403.8	112.4	103.2
Deferred outflows of resources	7.8	8.5	2.3	2.5	10.1	11.0	10.7	9.8
Current and other liabilities	9.6	14.4	8.8	7.2	18.4	21.6	17.2	12.8
Long-term liabilities	106.8	110.6	38.0	41.9	144.8	152.5	41.6	36.1
Total liabilities	116.4	125.0	46.8	49.1	163.2	174.1	58.8	48.9
Deferred inflows of resources	4.4	7.2	1.3	1.9	5.7	9.1	4.4	7.3
Net investment in capital assets	100.4	83.6	75.2	72.7	175.6	156.3	73.0	73.2
Restricted	7.6	5.8	-	-	7.6	5.8	0.8	0.9
Unrestricted	22.9	15.7	58.1	53.8	81.0	69.5	(13.9)	(17.3)
Total net position	\$ 130.9	\$ 105.1	\$ 133.3	\$ 126.5	\$ 264.2	\$ 231.6	\$ 59.9	\$ 56.8

The Primary Government net position increased from \$231.6 million to \$264.2 million. Net position of governmental activities increased \$25.8 million, and net position of business-type activities increased \$6.8 million. A detailed description of the changes in revenues and expenses that create the differences in net position is discussed in the next section.

Net investment in capital assets represents the amount of capital assets owned by the City, including infrastructure, net of accumulated depreciation and amortization, net of outstanding debt issued to fund the asset purchase or construction, and net of other capital-related liabilities.

The Primary Government's unrestricted net position, the portion of net position that can be used to finance the daily operations of the City, was \$81 million. Debt totaling \$818,000 issued for Civic Center improvements is being repaid by governmental activities while the related asset is recorded in business-type activities. The City also assumed \$33.1 million of debt including premiums issued for school improvements while the School Division recorded the related asset. As such, \$33.9 million is included in governmental activities long-term liabilities, which directly reduced unrestricted net position.

Net position is reported as restricted when constraints on asset use are externally imposed by creditors, grantors, contributors, regulators, or are imposed by law through constitutional provisions or enabling legislation. The City had restricted net position totaling \$7.6 million as of June 30, 2024, for governmental activities. Approximately \$5.1 million in state funding was received, but not yet spent, for highway maintenance. Federal and state grant funding totaling \$486,000 was received, but not yet spent, for fire programs, asset forfeiture, four for life and hazardous materials grants. Unspent donations totaling \$245,000 were restricted for law enforcement and public safety programs. Opioid settlement funds totaling \$1.8 million were also restricted.

CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024

As of June 30, 2024, the component units had \$59.9 million in total net position, an increase of \$3.1 million. Unrestricted net position (deficit) available to fund future expenses was (\$13.9) million. Net investment in capital assets was \$73 million, a decrease of \$132,000.

Summary of Changes in Net Position

The following table presents a condensed summary of changes in net position.

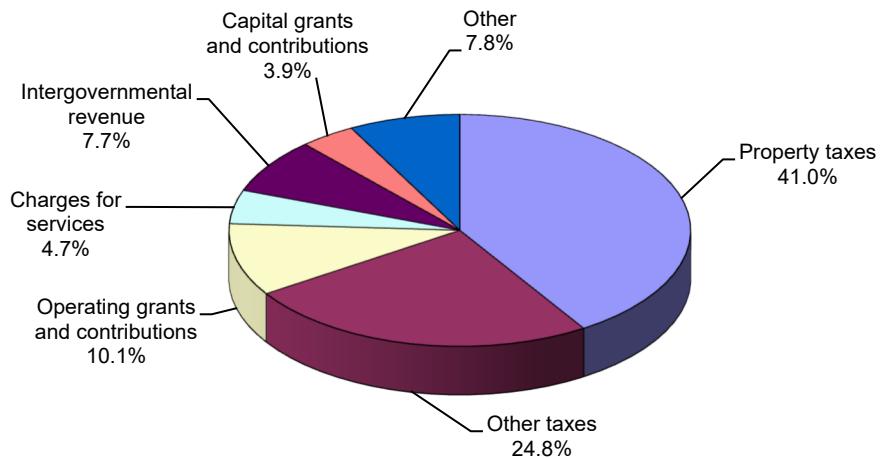
Summary of Changes in Net Position
(In Millions)

	Governmental Activities		Business-type Activities		Total Primary Government		Component Units	
	2024	2023	2024	2023	2024	2023	2024	2023
Revenues								
<i>Program Revenues:</i>								
Charges for services	\$ 5.7	\$ 5.5	\$ 66.3	\$ 58.9	\$ 72.0	\$ 64.4	\$ 1.9	\$ 2.0
Operating grants and contributions	12.1	10.8	-	-	12.1	10.8	18.5	16.8
Capital grants and contributions	4.6	1.5	-	0.1	4.6	1.6	0.8	2.3
<i>General Revenues:</i>								
Property taxes	49.0	45.2	-	-	49.0	45.2	-	-
Local sales and use taxes	9.7	9.5	-	-	9.7	9.5	-	-
Business license taxes	7.2	6.9	-	-	7.2	6.9	-	-
Meals taxes	6.8	6.4	-	-	6.8	6.4	-	-
Utility taxes	1.2	1.2	-	-	1.2	1.2	-	-
Lodging taxes	1.9	1.8	-	-	1.9	1.8	-	-
Other taxes	2.8	2.7	-	-	2.8	2.7	-	-
Intergovernmental revenue	9.3	29.6	-	-	9.3	29.6	-	-
Investment earnings	8.3	5.7	0.1	0.1	8.4	5.8	0.4	0.1
Gain on disposal of capital assets	0.1	0.1	-	-	0.1	0.1	-	-
Payments from City of Salem	-	-	-	-	-	-	24.1	25.3
State aid	-	-	-	-	-	-	19.3	16.6
Other	0.9	1.4	0.2	-	1.1	1.4	1.0	1.9
Total revenues	119.6	128.3	66.6	59.1	186.2	187.4	66.0	65.0
Expenses								
General government	10.3	8.1	-	-	10.3	8.1	-	-
Judicial administration	2.8	2.6	-	-	2.8	2.6	-	-
Public safety	22.0	20.2	-	-	22.0	20.2	-	-
Public works	12.4	11.4	-	-	12.4	11.4	-	-
Health and welfare	6.7	5.8	-	-	6.7	5.8	-	-
Education	24.1	25.1	-	-	24.1	25.1	62.5	55.3
Parks, recreation and cultural	7.8	8.0	-	-	7.8	8.0	-	-
Community development	3.2	3.3	-	-	3.2	3.3	0.4	0.2
Interest and other fiscal charges	1.8	1.8	-	-	1.8	1.8	-	-
Electric	-	-	44.5	40.8	44.5	40.8	-	-
Water and sewage	-	-	11.3	10.5	11.3	10.5	-	-
Civic center	-	-	5.8	5.1	5.8	5.1	-	-
Catering and concessions	-	-	0.9	0.9	0.9	0.9	-	-
Total expenses	91.1	86.3	62.5	57.3	153.6	143.6	62.9	55.5
Excess before transfers	28.5	42.0	4.1	1.8	32.6	43.8	3.1	9.5
Transfers	(2.7)	(8.5)	2.7	8.5	-	-	-	-
Increase in net position	25.8	33.5	6.8	10.3	32.6	43.8	3.1	9.5
Net position, beginning	105.1	71.6	126.5	116.2	231.6	187.8	56.8	47.3
Net position, ending	\$ 130.9	\$ 105.1	\$ 133.3	\$ 126.5	\$ 264.2	\$ 231.6	\$ 59.9	\$ 56.8

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Governmental Activities – Revenues

The following graph presents revenues generated for governmental activities by category:



Property taxes, which were 41% of total governmental activities revenue, include real estate tax, the local portion of personal property tax, machinery and tools tax and public service corporation taxes. Property taxes in total increased \$3.8 million or 8.3% from the previous year. Current year real estate tax revenue was up approximately \$3.1 million or 10.3% from the prior year due to higher assessments. In fiscal year 2024, vehicle values remained relatively flat but tangible business property assessments increased which resulted in growth of \$293,000 or 2.7% in current year personal property tax revenue. Machinery and tools tax increased \$325,000 or 10.4%.

Intergovernmental revenue not restricted, which was 7.7% of total governmental activities revenue, decreased \$20.4 million. The City was awarded \$31.2 million in American Rescue Plan Act (ARPA) funding. In fiscal year 2024, the City recognized \$5.3 million in ARPA revenue to cover the amount expended on general government services, a decrease from the \$25.8 million the City recognized in fiscal year 2023.

Unrestricted investment earnings, which comprised 7% of governmental activities revenue, increased \$2.6 million from the previous year. Higher cash balances and interest rates resulted in higher interest earnings.

Capital grants and contributions, which comprised 3.9% of governmental activities revenue, was up \$3.1 million. The construction phase of the Colorado Street bridge replacement project began in fiscal year 2024, resulting in higher grant reimbursement from the State in the Public Works function. In the Community Development function, State grant reimbursements were higher for downtown improvement projects.

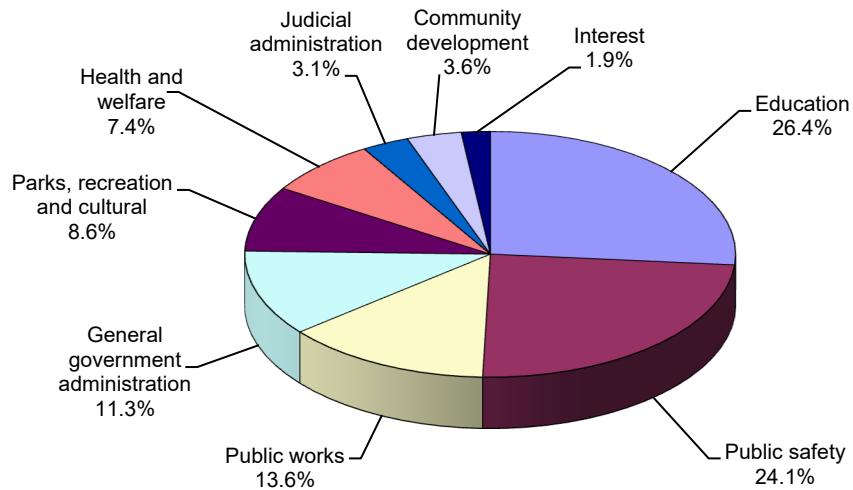
Operating grants and contributions, which were 10.1% of governmental activities revenue, increased \$1.3 million. Highway maintenance funding from the state was \$456,000 higher than the prior year. Children's Services Act revenue increased by \$426,000 but there was a corresponding increase in health and welfare expenses. Public safety grant revenue including HB 599, Fire Programs and asset forfeiture funding was higher than the prior year.

Local sales and use taxes continued trending up, increasing \$195,000 or 2.1%. Business license tax, which is based on gross receipts for the previous calendar year, increased \$317,000 or 4.6%. Meals tax increased \$335,000 or 5.2% from the prior year. Lodging tax revenue increased \$101,000 or 5.6% from the prior year.

CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024

Governmental Activities – Expenses

Expenses of the governmental activities are shown below by functional area:



In an effort to stay competitive and retain employees, the City completed a pay study in fiscal year 2023 that was implemented in fiscal year 2024. This resulted in higher salary and benefit costs in all functions except Education and Health and Welfare, which do not include salary and benefit expenses. Pension and OPEB expenses increased slightly across all functions. These increases are partially offset by a decrease in expense resulting from the allocation of internal service fund activity. The internal service fund had more income in fiscal year 2024.

Education expenses totaling \$24.1 million, or 26.4% of governmental activities, represented the largest allocation of resources. Education expenses decreased \$1.1 million or 4.4%. In fiscal year 2024, \$801,000 in bond proceeds were transferred to the School Division to cover Salem High School renovation costs compared to \$3.1 million transferred in fiscal year 2023. Funding of \$22.9 million was allocated to the School Division to cover operating costs, an increase of \$1.1 million. Meals tax is shared with the School Division and \$356,000 was transferred in fiscal year 2024, which is more than the \$258,000 transferred in the previous year.

General government expenses were 11.3% of total governmental activities expenses and increased \$2.2 million or 27%. Higher salary and benefit costs accounted for approximately \$766,000 of this increase. Depreciation expense was \$159,000 higher than the prior year. Expenses in Technology Systems were higher due to the inception of a subscription. Bank charges grew by \$130,000 due to more customers paying by credit card.

Public safety expenses, which were 24.1% of total governmental activities expenses, increased \$1.8 million or 8.9% due to higher salary and benefit costs in the labor-intensive Fire and Police departments.

Public works expenses, which were 13.6% of governmental activities expenses, increased \$1 million or 9.1%. Salary and benefit costs increased \$594,000. Highway maintenance costs were also higher than the prior year.

Business-type Activities

The proprietary funds provide the same type of information reported in the government-wide financial statements for business-type activities, but in more detail. Please refer to the MD&A's section on Financial Analysis of the City's Funds - Proprietary Funds for detailed analysis of the business-type activities major funds.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Component Units

Payments from the City to the School Division totaled \$24.1 million and were down \$1.1 million or 4.4% from the previous year. Operating support totaled \$22.9 million, an increase of \$1.1 million or 5%. Funds totaling \$801,000 were transferred to cover Salem High School renovation costs, which was lower than the \$3.1 million provided for renovations in the previous year. Meals tax revenue is shared with the School Division and \$356,000 was transferred in fiscal year 2024. Funding from the City to the Economic Development Authority totaled \$49,000 and decreased \$113,000 from the previous year due to lower incentive payments.

Unrestricted state aid increased \$2.8 million or 16.8% due to higher basic aid payments, partially offset by a decrease in sales tax revenue. Operating grants and contributions reflected an increase of \$1.6 million due to additional funding from the state for compensation supplement and at risk. Capital grants and contributions decreased \$1.5 million due to receipt of School Construction Grant Program funding in fiscal year 2023. The EDA earned \$397,000 in interest from the loans provided to private companies.

The School Division incurred expenses of \$62.5 million for the year ended June 30, 2024, an increase of \$7.2 million or 13% from the prior year. Salary and benefit costs and depreciation expense were higher than the prior year. In addition, the School Division paid \$3.8 million in on-line tuition costs. Fiscal year 2024 was the first time an on-line option was offered, with 689 students enrolled. Expenses of the Economic Development Authority totaled \$403,000 and increased \$205,000 due to higher interest expense on the 2023 bonds.

FINANCIAL ANALYSIS OF THE CITY'S FUNDS

Governmental Funds

As of June 30, 2024, the governmental funds had \$95.7 million in total fund balance, a decrease of \$1.3 million from prior year. Unassigned fund balances available to fund future expenditures were \$55.8 million or 58.3% of total fund balance. Unassigned fund balance, which contains all amounts not included in other classifications, is available to pay for future years' capital expenditures and provide for unforeseen circumstances. Restricted fund balance totaled \$6.4 million and can be spent only for specific purposes stipulated by grantors and donors. Assigned fund balance totaled \$32.4 million and represents \$30.5 million appropriated for future capital projects and \$1.9 million set aside to liquidate encumbrances. Committed fund balance totaled \$169,000 and represents funds appropriated for the E-summons program and stormwater management. Nonspendable fund balance totaled \$965,000 and represents inventories and prepaid assets that are non-liquid in form and cannot be spent.

General Fund

The General Fund is the chief operating fund of the City. As of June 30, 2024, the General Fund had \$65.2 million in total fund balance, which decreased \$10.4 million from the prior year. Unassigned fund balance available to fund future expenditures was \$55.8 million or 85.6% of total fund balance and decreased \$12 million from the previous year. As a measure of the General Fund's liquidity, it may be useful to compare both total fund balance and unassigned fund balance to total fund expenditures. Total fund balance to total fund expenditures decreased from 94.2% to 71.9%. Unassigned fund balance to total fund expenditures decreased from 84.4% to 61.5%.

Property taxes, which were 45.6% of total General Fund revenue, increased \$3.5 million or 7.7% from the prior year. Most of this increase was attributable to real estate tax. Higher assessed values resulted in \$3.1 million or 10.4% growth in current year real estate tax revenue. In fiscal year 2024, vehicle values remained fairly level with the prior year while tangible business property assessments increased, resulting in growth of \$276,000 or 2.6% in current year personal property tax revenue. Machinery and tools tax increased \$325,000 or 10.4%. Delinquent personal property tax collections decreased \$241,000 from the previous year.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Other local taxes, which comprised 27.4% of total General Fund revenue, increased \$1.1 million or 3.8% from the previous year. Sales tax reflected growth of \$195,000 or 2.1% from the previous year. The cost of goods and services has continued to rise resulting in increased sales tax revenue. Higher prices also resulted in higher meals taxes, which increased \$335,000 or 5.2%. Lodging taxes increased \$101,000 or 5.6%. Business license tax, which is based on gross receipts of businesses, showed growth of \$317,000 or 4.6%.

Revenue from use of money and property increased \$3.1 million due to higher cash balances and higher interest rates.

Intergovernmental revenue increased \$1.2 million or 8.1%. Highway maintenance funding from the state was \$455,000 higher than the prior year. Children's Services Act revenue from the state increased \$426,000 but there was a corresponding increase in program costs in health and welfare expenditures. Program costs can fluctuate significantly from year to year based on the number of children requiring services and the type of services needed. Reimbursement from Virginia Compensation Board for constitutional offices increased \$183,000.

A pay study was completed in fiscal year 2023 and implemented July 1, 2023, resulting in higher salary and benefit expenditures in all functions.

General government expenditures increased \$3.3 million or 39.3%. Salary and benefit costs in this function increased \$766,000. Technology Systems costs were \$466,000 higher due to capital outlay related to the inception of subscriptions, partially offset by a decrease in computer purchases. Treasurer's office expenditures increased from the previous year. More customers are paying by credit card, resulting in higher bank charges. Expenditures totaling \$2.1 million were included in the risk management function in fiscal year 2023 that are now reported in the general government function.

Public works expenditures, which were 12.6% of total General Fund expenditures, increased \$2.1 million or 22.8%. Salary and benefit costs increased \$594,000. Highway maintenance spending increased \$944,000. Costs for paving, storm drain repairs, traffic signal work and snow removal were higher than the prior year. A new rear load garbage truck was purchased in fiscal year 2024 at a cost of \$304,000.

Public safety expenditures, which were 25.6% of total General Fund expenditures, increased \$4 million or 20.7% largely due to higher salary and benefit costs in the labor-intensive Police and Fire departments. Salary and benefit costs increased \$2.4 million from the prior year. Capital purchases were higher in fiscal year 2024 due to the purchase of police vehicles, roofing material for the Police building and the purchase of new software for the 911 Center. The cost to house prisoners at the Western Virginia Regional Jail increased as did the City's share of debt service for the jail.

Education expenditures comprised 25.6% of total General Fund expenditures and increased \$1.2 million or 5.4%. Local operating support of \$22.9 million was provided in fiscal year 2024, an increase of \$1.1 million. Meals tax revenue is shared with the School Division and \$356,000 was transferred in fiscal year 2024. Only \$258,000 in meals tax was transferred in the previous year.

Transfers in were significantly lower than the prior year. The City was allocated \$31.2 million in ARPA funding. City Council determined that these funds should be used to provide general government services. Transfers from the Special Revenue fund totaled \$5.3 million and were transferred to cover the amount of ARPA funds expended on general government services in fiscal year 2024. In the previous fiscal year, Transfers from the Special Revenue fund totaled \$25.8 million. Using ARPA funds for general government services freed up local funding for various capital projects. In fiscal year 2024, \$3.4 million was transferred to the Water and Sewage Fund and \$1.9 was transferred to Capital Projects Fund for various projects.

CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024

In fiscal year 2024, the City adopted a Capital Planning and Reserve Policy to define guidelines and goals for capital planning and asset replacement. Based on the policy, \$17 million was transferred to the Capital Projects Fund.

Special Revenue Fund

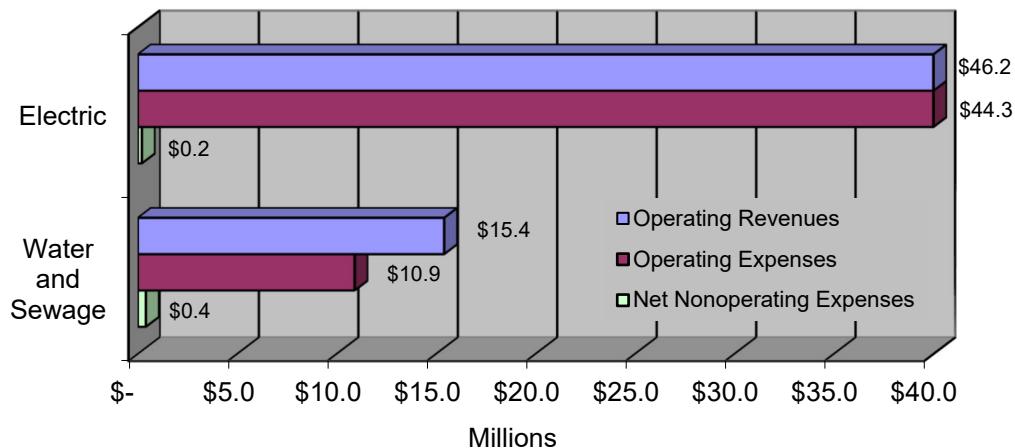
During fiscal year 2024, \$5.3 million in ARPA funding was recognized compared to \$25.8 million in the previous year. Transfers to the General Fund totaled \$5.3 million to cover the amount of ARPA funds expended for general government services. The City received an ARPA grant for \$215,000 for the Police Department to purchase vehicles and equipment. Two grants were received through Virginia Tourism Corporation to support post-covid tourism recovery.

Capital Projects Fund

During fiscal year 2024, Capital Projects Fund expenditures were \$21.1 million, which was \$2.3 million higher than the previous year. Renovation of the Moyer Sports Complex continued, with \$14.5 million expended in fiscal year 2024. Only \$11.5 million was expended on this project in the previous fiscal year. Bond proceeds and interest totaling \$15.5 million were allocated to this project along with \$12.2 million in cash funding. In fiscal year 2024, bond proceeds of \$801,000 were transferred to the School Division for the Salem High School renovation project. In fiscal year 2023, \$3.1 million in bond proceeds were transferred for the project. Downtown improvements continued with \$1.5 million expended in fiscal year 2024 compared to \$2 million in the prior fiscal year. Grant funding covered \$3.1 million in repair work on the Colorado Bridge project and design work totaling \$276,000 on the Apperson Drive bridge project.

Proprietary Funds

Revenues and expenses of the major enterprise funds are shown below:



Electric Fund

As of June 30, 2024, the Electric Fund had \$57.1 million in total net position, which decreased by \$1.5 million from the prior year. Net investment in capital assets was \$31.7 million or 55.5% of total net position. Unrestricted net position available to fund future expenses was \$25.4 million or 44.5% of total net position.

In fiscal year 2024, operating revenue increased \$5.9 million compared to the previous fiscal year due to higher charges for services. The power cost adjustment was increased to cover rising purchased power and transmission costs. Operating expenses were \$44.3 million and were \$3.8 million or 9.5% higher than the prior year. Purchased power costs grew \$3.8 million or 11.3%. Higher transmission costs, which are based on peak demand, contributed to the increase as did higher fuel costs.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Water and Sewage Fund

As of June 30, 2024, the Water and Sewage Fund had \$75.3 million in total net position, an increase of \$7.3 million from prior year. Net investment in capital assets was \$40.2 million or 53.3% of total net position. Unrestricted net position available to fund future expenses was \$35.2 million or 46.7% of total net position.

For fiscal year 2024, operating revenue was \$15.4 million, which was \$857,000 higher than the previous year. Charges for services were up \$865,000 or 6.2% due to higher consumption and a rate increase that was effective January 1, 2024. Operating expenses were \$10.9 million, an increase of \$568,000 or 5.5% from the prior year. Salary and fringe benefit costs grew \$416,000 from the prior year. Materials and supplies costs increased \$104,000. Current inflationary conditions resulted in higher prices for chemicals and other maintenance supplies. Depreciation expense was \$157,000 higher due to additional assets being capitalized. Water tank renovation and metering infrastructure, which were capitalized at the end of the prior fiscal year, and HVAC replacement at the water plant capitalized in fiscal year 2024 contributed to the increase in depreciation expense. These increases are partially offset by a decrease in professional services costs.

GENERAL FUND BUDGETARY HIGHLIGHTS

The City's budget is prepared in accordance with the *Code of Virginia*. The chart below is a condensed version of the budgetary comparison of the General Fund original budget, amended budget and actual amounts.

**Budgetary Highlights for 2024
(In Millions)**

	Original Budget	Budget As Amended	Actual
Revenues	\$ 99.5	\$ 100.0	\$ 108.2
Expenditures	(94.5)	(98.0)	(90.7)
Inception of subscriptions	-	-	0.7
Transfers in	8.7	8.7	8.6
Transfers out	(14.5)	(37.6)	(37.2)
Use of fund balance	<u>\$ (0.8)</u>	<u>\$ (26.9)</u>	<u>\$ (10.4)</u>

During the year, the City amended the original budget primarily for the following purposes:

- To re-appropriate monies for encumbrances established prior to July 1, 2023.
- To re-appropriate grants, donations and other revenues authorized in fiscal year 2023 or earlier, but not expended or encumbered as of June 30, 2023.
- To appropriate grants, donations and other revenues accepted or adjusted in fiscal year 2024 when official notice of approval was received.

The Statement of Revenues, Expenditures and Changes in Fund Balances Budget and Actual - General Fund is shown on page 40. Property taxes exceeded budget by \$1.9 million or 4% largely due to personal property tax revenue. Because the City assesses and bills personal property in late spring, no current assessment data is available at the time revenue estimates are developed for the subsequent fiscal year. The Finance Department works with other City departments to determine reasonable revenue estimates based on the information that is available. Current year personal property tax exceeded budget by \$1.4 million and machinery and tools tax exceeded budget by \$310,000. Current year real estate tax revenue achieved 100% of the budgeted amount.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

Other local taxes revenue exceeded budget by \$2 million or 7.3%. Business license tax, which is based on gross receipts, exceeded budget by \$885,000. The 2024 budget included an anticipated increase of 5.9% for business license tax. The 2024 budget for sales, meals and lodging taxes revenue exceeded budget by 4%, 5% and 3%, respectively.

Rising interest rates resulted in revenue from use of money and property exceeding the budget by \$3 million. Interest revenue was budgeted very conservatively because of economic uncertainties.

Intergovernmental revenue exceeded the amount budgeted by \$903,000. Highway maintenance funding received from the State exceeded budget by \$800,000. An estimated amount based on the City's prior year funding was included in the City's adopted budget because the State budget was finalized after the City's budget was adopted.

Several functions ended the year with expenditures less than budget. Public safety expenditures were under budget by \$2.2 million. Amounts totaling \$781,000 were encumbered but not spent as of June 30, 2024. Salary and fringe benefit costs were under budget by \$700,000 or 3.9% due to vacant positions.

Public works expenditures were under budget by \$1.9 million or 14.2%. Amounts totaling \$606,000 were encumbered but not spent as of June 30, 2024. Highway maintenance spending was \$405,000 under budget as some planned projects weren't completed in fiscal year 2024. Unspent highway maintenance funds are re-appropriated and spent in subsequent years. Waste disposal charges were under budget by \$172,000. Salary and fringe benefit costs were \$169,000 or 3.1% below budget.

Parks, recreation and cultural expenditures were \$1.4 million or 15.9% under budget. Amounts totaling \$494,000 were encumbered but not spent as of June 30, 2024. Funding of \$375,000 was budgeted but not spent for various capital items in this function.

CAPITAL ASSETS

The City's total Primary Government capital assets, net of accumulated depreciation and amortization, increased 8.7% from \$214.1 million to \$232.7 million. This investment includes land, construction in progress, development in progress, machinery and equipment, buildings and improvements, public domain infrastructure, distribution and transmission, utility plant, sewage treatment contract, intangible right-to-use lease assets and subscription-based information technology arrangements.

The table on the next page presents a summary of capital asset balances at the end of the year. The changes in each category of capital assets, along with other important information regarding capital assets, are presented in Note 7 of the financial statements.

CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024

Capital Assets, Net of Depreciation and Amortization
(In Millions)

	Governmental Activities		Business-type Activities		Total Primary Government		Component Unit	
	2024	2023	2024	2023	2024	2023	2024	2023
Land	\$ 7.4	\$ 7.2	\$ 1.6	\$ 1.6	\$ 9.0	\$ 8.8	\$ 1.1	\$ 1.1
Construction in progress	35.0	17.5	5.9	4.4	40.9	21.9	0.3	36.4
Development in progress	0.7	0.1	-	-	0.7	0.1	-	-
Machinery and equipment	11.2	10.6	2.1	2.3	13.3	12.9	3.0	2.5
Buildings and improvements	18.7	19.3	13.2	13.3	31.9	32.6	68.5	33.7
Public domain infrastructure	57.6	56.7	-	-	57.6	56.7	-	-
Distribution and transmission	-	-	28.4	29.1	28.4	29.1	-	-
Utility plant	-	-	34.0	34.7	34.0	34.7	-	-
Sewage treatment contract	-	-	16.3	17.1	16.3	17.1	-	-
Right-to-use leased assets	-	0.1	-	-	-	0.1	0.1	0.1
Subscription-based information technology arrangements	0.6	0.1	-	-	0.6	0.1	0.1	0.1
Total	\$ 131.2	\$ 111.6	\$ 101.5	\$ 102.5	\$ 232.7	\$ 214.1	\$ 73.1	\$ 73.9

Major capital asset additions in the *governmental activities* included:

- Renovations to the Moyer Sports Complex continued, with \$26.9 million included in construction in progress.
- Work on Downtown projects continued with \$2.3 million capitalized for the East Main Street/Union to Broad Street and \$1.4 million included in construction in progress for additional phases.
- Repair work on the Colorado Street Bridge continued with \$3.9 million included in construction in progress.
- Design work on the Apperson Drive Bridge continued with \$1 million included in construction in progress.
- Traffic signal work totaling \$826,000 was completed in fiscal year 2024 with an additional \$191,000 included in construction in progress.
- The jury room expansion project at the Courthouse was underway with \$242,000 included in construction in progress.
- Design work continued on the Mason's Creek Greenway Phase 3 project, with \$242,000 included in construction in progress.

Major capital asset additions in the *business-type activities* included:

- In the Electric Fund, work continued for the new Valleydale development with \$871,000 included in construction in progress.
- The Franklin Street water tank replacement project began in fiscal year 2024 with \$112,000 included in construction in progress in the Water and Sewage Fund.
- The City paid \$366,000 in fiscal year 2024 for its share of the renovation of the existing anaerobic digestion facilities at the Western Virginia Water Authority Regional Wastewater Treatment Plant. Costs totaling \$2.3 million were included in construction in progress.
- HVAC replacement at the Water Treatment Plant was completed with a capitalized cost of \$788,000.

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

LONG-TERM DEBT

At June 30, 2024, the City's long-term liabilities, excluding financed purchase obligations, lease liabilities, subscription liabilities, compensated absences, net pension liabilities, net OPEB liabilities, bond premiums, and bond discounts, totaled \$79.6 million. This amount was comprised of \$56.5 million related to governmental activities (including \$30.4 million for debt held on behalf of the School Division) and \$23.1 million related to business-type activities. The City made \$7.8 million in principal payments and amortized \$774,000 in discounts and premiums. Detailed information regarding these changes in long-term debt is disclosed in Note 9 to the financial statements. Total debt decreased \$8.2 million during the fiscal year.

With its most recent rating in May 2020, the City received a rating of Aa2 from Moody's Investor Service, an upgrade from the previous Aa3 rating. The City received a rating of AA+ from S&P Global Ratings.

The City Charter and the *Code of Virginia* limits the City's net debt to 10% of the assessed valuation of real estate within the City limits. This limit applies to governmental fund tax supported debt and certain long-term liabilities of proprietary funds. The City considers long-term debt of its electric, water and sewage funds to be self-supporting. The City's tax-supported debt of \$60.4 million is below the legal debt limit of \$225.2 million. Table 11 of the statistical section provides additional information related to the legal debt margin.

The School Division relies upon the City to provide full faith and credit for any debt obligations incurred. Therefore, the City reports School Division long-term liabilities, other than financed purchase obligations, lease liabilities, subscription liabilities, compensated absences, net pension liabilities and net OPEB liabilities as its own. In addition to bonded debt, the City's long-term obligations include financed purchase obligations, lease liabilities, subscription liabilities, compensated absences, net pension liabilities and net OPEB liabilities. Additional information concerning the City's long-term liabilities is presented in Note 9 of the financial statements and Tables 9 and 10 of the statistical section.

Interest and other fiscal charges for fiscal year 2024 were \$1.8 million or 1.9% of total governmental activities expenses.

FACTORS INFLUENCING FUTURE BUDGETS

The City continues to face challenges related to future budgets. A decrease in the federal funds rate would negatively impact the City's interest revenue. The City faces the uncertainty of when and how many times the Federal Reserve will decrease the federal funds rate in the upcoming fiscal year. The City budgets interest revenue very conservatively and has utilized the increases in interest revenue for one-time expenditures, but it could be a strain on the budget if the federal funds rate is decreased significantly.

While the pay study implemented in fiscal year 2024 has helped with employee retention, the City must ensure that pay rates remain competitive in order to hire and retain qualified employees. The City will continue to evaluate pay rates of neighboring localities for departments that have experienced higher turnover.

The City has been able to invest in much needed equipment and other assets over the past year with \$29.4 million expended for capital in governmental activities. However, significant capital investment will be needed for a variety of projects in future years.

As the City approaches the end of the current contract for the purchase of electricity in fiscal year 2026, there is uncertainty related to the bidding and negotiation of a new contract. Higher fuel costs have driven costs up substantially in the previous several years.

In the Water and Sewage fund, a rate study was completed in fiscal year 2024. A rate increase of 7% for water and 3% for sewer was effective January 1, 2024, with additional increases of 7% and 3%,

**CITY OF SALEM, VIRGINIA
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEAR ENDED JUNE 30, 2024**

respectively, in fiscal year 2025 to keep up with rising operating costs and to cover needed capital improvements. A slight increase in consumption is anticipated in fiscal year 2025.

REQUESTS FOR INFORMATION

This financial report is designed to provide our citizens, taxpayers, customers, investors and creditors with a general overview of the City's finances and to demonstrate the City's accountability for the resources it receives. If you have any questions about this report or need additional information, contact the Director of Finance, City of Salem, 114 North Broad Street, Salem, Virginia 24153, (540) 375-3061, or visit the City's website at www.salemva.gov.

Additional information on the Component Unit can be obtained from the Chief Financial Officer, Salem City Schools, 510 South College Avenue, Salem, Virginia 24153, or visit the School Division's website at www.salem.k12.va.us.

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BASIC FINANCIAL STATEMENTS



The Basic Financial Statements subsection of the City of Salem, Virginia's Annual Comprehensive Financial Report includes the government-wide Statement of Net Position and Statement of Activities. Government-wide statements incorporate governmental and business-type activities of the City and activities of the component unit to provide an overview of the financial position and change in net position for the reporting entity. Also, this section includes the fund financial statements for governmental, proprietary, and fiduciary funds and the accompanying notes to the financial statements.

CITY OF SALEM, VIRGINIA
STATEMENT OF NET POSITION
JUNE 30, 2024

	Primary Government			Component Units
	Governmental Activities	Business-type Activities	Total	
ASSETS				
Cash and cash equivalents	\$ 95,834,815	\$ 54,660,546	\$ 150,495,361	\$ 20,427,771
Receivables, net	5,762,378	10,802,447	16,564,825	15,468,744
Lease receivable	1,034,488	331,217	1,365,705	474,032
Due from component unit	-	8,555,094	8,555,094	-
Due from other governmental units	8,898,311	-	8,898,311	1,645,467
Net pension asset	-	-	-	833,000
Inventories	784,576	2,988,156	3,772,732	48,616
Prepaid items	403,638	198,126	601,764	450,171
<i>Restricted assets:</i>				
Cash and cash equivalents	86,442	-	86,442	-
<i>Capital assets:</i>				
Nondepreciable and nonamortizable	43,065,263	7,442,952	50,508,215	1,470,234
Depreciable and amortizable, net	88,086,590	94,059,487	182,146,077	71,623,855
Total assets	<u>243,956,501</u>	<u>179,038,025</u>	<u>422,994,526</u>	<u>112,441,890</u>
DEFERRED OUTFLOWS OF RESOURCES	<u>7,796,143</u>	<u>2,306,500</u>	<u>10,102,643</u>	<u>10,717,843</u>
LIABILITIES				
Accounts payable and accrued liabilities	7,213,370	6,915,955	14,129,325	660,029
Accrued payroll and related liabilities	1,453,537	404,191	1,857,728	6,594,574
Accrued interest	376,830	126,876	503,706	77,302
Self-insurance claims liability	375,631	-	375,631	399,336
Due to primary government	-	-	-	8,530,094
Due to component unit	25,000	-	25,000	-
Unearned revenues	165,986	301,247	467,233	919,739
Customer security deposits	-	1,075,661	1,075,661	-
<i>Long-term liabilities due in less than one year:</i>				
Bonds payable	4,052,979	4,502,301	8,555,280	472,000
Lease liability	21,362	6,796	28,158	32,901
Subscription liability	209,315	-	209,315	-
Compensated absences	1,824,332	644,731	2,469,063	529,087
<i>Long-term liabilities due in more than one year:</i>				
Bonds payable	56,349,429	20,735,093	77,084,522	6,342,618
Lease liability	22,919	6,311	29,230	51,030
Subscription liability	204,618	-	204,618	-
Compensated absences	822,073	56,564	878,637	269,912
Net pension liability	30,544,147	8,170,971	38,715,118	28,549,821
Net OPEB liability	12,779,139	3,884,960	16,664,099	5,353,194
Total liabilities	<u>116,440,667</u>	<u>46,831,657</u>	<u>163,272,324</u>	<u>58,781,637</u>
DEFERRED INFLOWS OF RESOURCES	<u>4,411,121</u>	<u>1,250,921</u>	<u>5,662,042</u>	<u>4,479,188</u>
NET POSITION				
Net investment in capital assets	100,364,933	75,144,888	175,509,821	73,010,158
<i>Restricted for:</i>				
Grant programs and donations	763,511	-	763,511	-
Highway maintenance	5,056,741	-	5,056,741	-
Opioid abatement	1,771,761	-	1,771,761	-
Net pension asset	-	-	-	833,000
Unrestricted (deficit)	<u>22,943,910</u>	<u>58,117,059</u>	<u>81,060,969</u>	<u>(13,944,250)</u>
Total net position	<u>\$ 130,900,856</u>	<u>\$ 133,261,947</u>	<u>\$ 264,162,803</u>	<u>\$ 59,898,908</u>

The Notes to Financial Statements are an integral part of this statement.

**CITY OF SALEM, VIRGINIA
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2024**

Functions/Programs	Primary Government	Program Revenues			Net (Expense) Revenue and Changes in Net Position		
		Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Governmental Activities	Business-type Activities
Governmental activities:							
General government	\$ 10,307,404	\$ 270,711	\$ 419,392	\$ -	\$ (9,617,301)	\$ (9,617,301)	
2,813,795	227,763	1,497,952			(1,088,080)	(1,088,080)	
22,011,293	2,448,408	1,358,875			(18,204,010)	(18,204,010)	
Judicial administration	1,924,909	5,598,690	3,114,707		(1,742,906)	(1,742,906)	
Public safety	-	2,946,822	-		(3,773,829)	(3,773,829)	
Public works					(24,053,049)	(24,053,049)	
Health and welfare					(6,506,547)	(6,506,547)	
Education					(1,969,627)	(1,969,627)	
Parks, recreation and cultural					(1,764,519)	(1,764,519)	
Community development							
Interest and other fiscal charges							
Total governmental activities	<u>\$ 91,114,962</u>	<u>5,664,128</u>	<u>12,123,594</u>	<u>4,607,372</u>	<u>(68,719,868)</u>	<u>(68,719,868)</u>	
Business-type activities:							
Electric	44,470,881	46,176,847	-		\$ 1,705,966	1,705,966	
Water and sewage	11,310,175	15,425,936	-		4,115,761	4,115,761	
Civic Center	5,846,055	3,676,431	-		(2,169,624)	(2,169,624)	
Catering and concessions	918,668	1,072,705	-		154,037	154,037	
Total business-type activities	<u>\$ 62,545,779</u>	<u>66,351,919</u>	<u>-</u>	<u>-</u>	<u>3,806,140</u>	<u>3,806,140</u>	
Total primary government	<u><u>\$ 153,660,741</u></u>	<u><u>\$ 72,016,047</u></u>	<u><u>\$ 12,123,594</u></u>	<u><u>\$ 4,607,372</u></u>	<u><u>(68,719,868)</u></u>	<u><u>(64,913,728)</u></u>	
Component Units	<u><u>\$ 62,899,445</u></u>	<u><u>\$ 1,941,609</u></u>	<u><u>\$ 18,441,574</u></u>	<u><u>\$ 796,132</u></u>	<u><u></u></u>	<u><u></u></u>	<u><u>\$ (41,720,130)</u></u>
<i>General revenues:</i>							
Property taxes				48,976,596	-	48,976,596	
Local sales and use taxes				9,638,961	-	9,638,961	
Business license taxes				7,165,291	-	7,165,291	
Meals taxes				6,769,573	-	6,769,573	
Utility taxes				1,232,597	-	1,232,597	
Lodging taxes				1,913,896	-	1,913,896	
Other taxes				2,826,777	-	2,826,777	
Intergovernmental revenue not restricted				9,237,446	-	9,237,446	
Unrestricted investment earnings				8,323,505	83,941	8,407,446	396,731
Gain on disposal of capital assets				137,213	26,034	163,247	-
Payments from City of Salem							24,102,053
Unrestricted state aid							19,338,324
Other							1,018,547
Transfers							-
Total general revenues and transfers	<u><u>\$ 907,058</u></u>	<u><u>\$ 173,350</u></u>	<u><u>\$ 1,080,408</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>
Change in net position	<u><u>(2,679,405)</u></u>	<u><u>2,679,405</u></u>	<u><u></u></u>	<u><u></u></u>	<u><u></u></u>	<u><u></u></u>	<u><u></u></u>
Net position, beginning	<u><u>\$ 105,121,216</u></u>	<u><u>\$ 126,493,077</u></u>	<u><u>\$ 231,614,293</u></u>	<u><u>\$ 56,763,383</u></u>	<u><u>\$ 3,135,525</u></u>	<u><u>\$ 59,898,908</u></u>	<u><u>\$ 44,855,655</u></u>
Net position, ending	<u><u>\$ 130,900,856</u></u>	<u><u>\$ 133,261,947</u></u>	<u><u>\$ 284,162,803</u></u>	<u><u>\$ 59,898,908</u></u>	<u><u>\$ 59,898,908</u></u>	<u><u>\$ 59,898,908</u></u>	<u><u>\$ 59,898,908</u></u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
BALANCE SHEET
GOVERNMENTAL FUNDS
JUNE 30, 2024

	General	Special Revenue	Debt Service	Capital Projects	Total Governmental Funds
ASSETS					
Cash and cash equivalents	\$ 59,716,829	\$ -	\$ -	\$ 32,180,467	\$ 91,897,296
Cash and cash equivalents, restricted	86,442	-	-	-	86,442
Receivables, net	5,713,009	-	-	-	5,713,009
Lease receivable	1,034,488	-	-	-	1,034,488
Due from other funds	35,000	-	-	-	35,000
Due from other governmental units	5,744,191	35,000	-	3,119,120	8,898,311
Inventories	784,576	-	-	-	784,576
Prepaid items	180,796	-	-	-	180,796
Total assets	\$ 73,295,331	\$ 35,000	\$ -	\$ 35,299,587	\$ 108,629,918
LIABILITIES					
Accounts payable and accrued liabilities	\$ 2,403,004	\$ -	\$ -	\$ 4,783,147	\$ 7,186,151
Accrued payroll and related liabilities	1,446,317	-	-	-	1,446,317
Due to other funds	-	35,000	-	-	35,000
Due to component unit	25,000	-	-	-	25,000
Unearned revenues	114,293	-	-	-	114,293
Total liabilities	3,988,614	35,000	-	4,783,147	8,806,761
DEFERRED INFLOWS OF RESOURCES	4,077,085	-	-	-	4,077,085
FUND BALANCES					
Nonspendable	965,372	-	-	-	965,372
Restricted	6,382,834	-	-	-	6,382,834
Committed	169,432	-	-	-	169,432
Assigned	1,906,015	-	-	30,516,440	32,422,455
Unassigned	55,805,979	-	-	-	55,805,979
Total fund balances	65,229,632	-	-	30,516,440	95,746,072
Total liabilities, deferred inflows of resources, and fund balances	\$ 73,295,331	\$ 35,000	\$ -	\$ 35,299,587	\$ 108,629,918

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
RECONCILIATION OF THE GOVERNMENTAL FUNDS' BALANCE SHEET
TO THE STATEMENT OF NET POSITION
JUNE 30, 2024

Total fund balance of governmental funds	\$ 95,746,072
Capital assets used in governmental activities are not considered current financial resources and, therefore, are not reported in the governmental funds.	131,151,853
Some long-term assets are not available to pay for current period expenditures and, therefore, are deferred in the governmental funds.	
Deferred inflows of resources for unavailable revenues	2,934,457
For debt refundings resulting in defeasance of debt, the difference between the reacquisition price and the net carrying amount of the old debt should be reported as a deferred outflow of resources or a deferred inflow of resources.	
Deferred amounts on refunding	172,713
Long-term liabilities related to governmental fund activities are not due and payable in the current period and, therefore, are not reported in the governmental funds.	
Bonds payable	(56,504,023)
Bond premiums	(3,898,385)
Lease liability	(44,281)
Subscription liability	(413,933)
Accrued interest	(376,830)
Compensated absences	(2,644,306)
Financial statement elements related to pensions are applicable to future periods and, therefore, are not reported in the governmental funds.	
Deferred outflows of resources related to pension	5,277,365
Deferred inflows of resources related to pension	(2,433,017)
Net pension liability	(30,288,342)
Financial statement elements related to OPEB are applicable to future periods and, therefore, are not reported in the governmental funds.	
Deferred outflows of resources related to OPEB	2,315,003
Deferred inflows of resources related to OPEB	(819,997)
Net OPEB liability	(12,750,234)
The internal service fund is used by management to charge the costs of health and dental insurance to individual funds. The assets, liabilities and net position of the internal service fund are included with governmental activities in the Statement of Net Position.	3,476,741
Net position of governmental activities	<u><u>\$ 130,900,856</u></u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS
YEAR ENDED JUNE 30, 2024

	General	Special Revenue	Debt Service	Capital Projects	Total Governmental Funds
REVENUES					
Property taxes	\$ 49,310,183	\$ -	\$ -	\$ -	\$ 49,310,183
Other local taxes	29,597,095	-	-	-	29,597,095
Permits, fees and licenses	356,407	-	-	-	356,407
Fines and forfeitures	128,427	-	-	-	128,427
Revenue from use of money and property	8,402,123	-	-	129,936	8,532,059
Charges for services	3,819,647	-	-	-	3,819,647
Other	823,234	-	-	-	823,234
Intergovernmental	15,722,202	5,593,050	192,013	4,529,588	26,036,853
Total revenues	<u>108,159,318</u>	<u>5,593,050</u>	<u>192,013</u>	<u>4,659,524</u>	<u>118,603,905</u>
EXPENDITURES					
<i>Current:</i>					
General government	11,778,545	-	-	-	11,778,545
Judicial administration	3,063,652	-	-	-	3,063,652
Public safety	23,258,802	215,000	-	-	23,473,802
Public works	11,474,380	-	-	-	11,474,380
Health and welfare	6,720,651	-	-	-	6,720,651
Education	23,251,918	-	-	801,131	24,053,049
Parks, recreation and cultural	7,557,174	-	-	-	7,557,174
Community development	3,263,484	58,905	-	-	3,322,389
Capital projects	-	-	-	20,186,760	20,186,760
<i>Debt service:</i>					
Principal retirement	377,043	-	3,892,804	-	4,269,847
Interest	3,566	-	1,931,138	149,307	2,084,011
Total expenditures	<u>90,749,215</u>	<u>273,905</u>	<u>5,823,942</u>	<u>21,137,198</u>	<u>117,984,260</u>
Excess (deficiency) of revenues over (under) expenditures	<u>17,410,103</u>	<u>5,319,145</u>	<u>(5,631,929)</u>	<u>(16,477,674)</u>	<u>619,645</u>
OTHER FINANCING SOURCES (USES)					
Proceeds from sale of capital assets	140,408	-	-	-	140,408
Inception of leases	8,200	-	-	-	8,200
Inception of subscriptions	677,759	-	-	-	677,759
Insurance recoveries	40,433	-	-	-	40,433
Transfers in	8,624,824	-	5,631,929	25,573,504	39,830,257
Transfers out	(37,270,517)	(5,319,145)	-	-	(42,589,662)
Total other financing sources (uses), net	<u>(27,778,893)</u>	<u>(5,319,145)</u>	<u>5,631,929</u>	<u>25,573,504</u>	<u>(1,892,605)</u>
Net change in fund balances	<u>(10,368,790)</u>	<u>-</u>	<u>-</u>	<u>9,095,830</u>	<u>(1,272,960)</u>
Fund balances, beginning	75,598,422	-	-	21,420,610	97,019,032
Fund balances, ending	<u>\$ 65,229,632</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 30,516,440</u>	<u>\$ 95,746,072</u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
RECONCILIATION OF THE GOVERNMENTAL FUNDS' STATEMENT OF REVENUES,
EXPENDITURES AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2024

Net changes in fund balances of governmental funds	\$ (1,272,960)
Governmental funds report capital outlays as expenditures while governmental activities report depreciation expense and amortization expense to allocate the costs of those assets over the lives of the assets.	
Capital outlay	25,618,081
Depreciation and amortization expense	(6,074,926)
The net effect of various transactions involving capital assets does not provide or use current financial resources and is not reported as revenues or expenditures in the governmental funds.	
	46,607
Revenues in the Statement of Activities that do not provide current financial resources are not reported as revenues in governmental funds.	545,907
Issuance of debt and other obligations provides current financial resources to governmental funds but increases long-term liabilities in the Statement of Net Position. Repayment of bond, lease, and subscription principal is an expenditure in the governmental funds, but repayment reduces long-term liabilities in the Statement of Net Position. Governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, but these amounts are deferred and amortized in the Statement of Activities.	
Inception of leases	(8,200)
Inception of subscriptions	(677,759)
Principal payments	4,269,847
Amortization of current year bond premiums	338,449
Amortization of current year deferred amounts on refunding	(45,159)
Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.	
Change in accrued interest payable	26,202
Change in compensated absences	(104,968)
Governmental funds report employer pension contributions as expenditures. However, in the Statement of Activities, the cost of pension benefits earned net of employee contributions is reported as pension expense.	
Employer pension contributions	4,711,943
Pension expense	(3,176,275)
Governmental funds report employer OPEB contributions as expenditures. However, in the Statement of Activities, the cost of OPEB benefits earned is reported as OPEB expense.	
Employer OPEB contributions	1,720,452
OPEB expense	(1,181,588)
The internal service fund is used by management to charge the costs of health and dental insurance to individual funds. The change in net position of the internal service fund is reported with governmental activities.	
Change in net position of governmental activities	1,043,987
	<u><u>\$ 25,779,640</u></u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
BUDGET AND ACTUAL - GENERAL FUND
YEAR ENDED JUNE 30, 2024

	Budgeted Amounts		Actual Amounts	Variance with Final Budget Positive (Negative)
	Original	Final		
REVENUES				
Property taxes	\$ 47,435,126	\$ 47,435,126	\$ 49,310,183	\$ 1,875,057
Other local taxes	27,410,800	27,583,992	29,597,095	2,013,103
Permits, fees and licenses	356,740	356,740	356,407	(333)
Fines and forfeitures	119,000	119,000	128,427	9,427
Revenue from use of money and property	5,332,180	5,396,519	8,402,123	3,005,604
Charges for services	3,715,626	3,723,126	3,819,647	96,521
Other	539,500	542,000	823,234	281,234
Intergovernmental	14,561,985	14,818,904	15,722,202	903,298
Total revenues	99,470,957	99,975,407	108,159,318	8,183,911
EXPENDITURES				
<i>Current:</i>				
General government	15,285,892	12,235,261	11,778,545	456,716
Judicial administration	2,884,242	3,155,561	3,063,652	91,909
Public safety	22,261,368	25,501,781	23,258,802	2,242,979
Public works	11,920,948	13,365,930	11,474,380	1,891,550
Health and welfare	6,492,410	6,784,606	6,720,651	63,955
Education	21,980,496	23,251,919	23,251,918	1
Parks, recreation and cultural	8,138,642	8,987,457	7,557,174	1,430,283
Community development	3,286,762	3,837,247	3,263,484	573,763
Contingency	2,226,373	510,112	-	510,112
<i>Debt service:</i>				
Principal retirement	-	377,045	377,043	2
Interest	-	3,567	3,566	1
Total expenditures	94,477,133	98,010,486	90,749,215	7,261,271
Excess of revenues over expenditures	4,993,824	1,964,921	17,410,103	15,445,182
OTHER FINANCING SOURCES (USES)				
Proceeds from sale of capital assets	-	-	140,408	140,408
Inception of leases	-	-	8,200	8,200
Inception of subscriptions	-	-	677,759	677,759
Insurance recoveries	-	40,436	40,433	(3)
Transfers in	8,702,095	8,702,095	8,624,824	(77,271)
Transfers out	(14,503,031)	(37,640,472)	(37,270,517)	369,955
Total other financing uses, net	(5,800,936)	(28,897,941)	(27,778,893)	1,119,048
Net change in fund balances	\$ (807,112)	\$ (26,933,020)	\$ (10,368,790)	\$ 16,564,230

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF NET POSITION
PROPRIETARY FUNDS
JUNE 30, 2024

	Enterprise Funds				Internal Service Fund	
	Electric	Water and Sewage	Nonmajor Proprietary Funds	Total		
ASSETS						
<i>Current assets:</i>						
Cash and cash equivalents	\$ 16,205,611	\$ 38,301,145	\$ 153,790	\$ 54,660,546	\$ 3,937,519	
Receivables, net	8,240,342	2,378,311	159,542	10,778,195	49,369	
Lease receivable	-	117,686	-	117,686	-	
Due from other funds	-	175,000	-	175,000	-	
Due from component unit	178,746	-	-	178,746	-	
Inventories	2,528,310	421,106	38,740	2,988,156	-	
Prepaid items	59,750	45,688	92,688	198,126	222,842	
Total current assets	27,212,759	41,438,936	444,760	69,096,455	4,209,730	
<i>Noncurrent assets:</i>						
Receivables, net	24,252	-	-	24,252	-	
Due from component unit	8,376,348	-	-	8,376,348	-	
Lease receivable	-	213,531	-	213,531	-	
<i>Capital assets:</i>						
Nondepreciable and nonamortizable	2,430,818	4,735,712	276,422	7,442,952	-	
Depreciable and amortizable, net	39,212,005	51,857,343	2,990,139	94,059,487	-	
Total capital assets	41,642,823	56,593,055	3,266,561	101,502,439	-	
Total noncurrent assets	50,043,423	56,806,586	3,266,561	110,116,570	-	
Total assets	77,256,182	98,245,522	3,711,321	179,213,025	4,209,730	
DEFERRED OUTFLOWS OF RESOURCES	993,186	940,407	372,907	2,306,500	31,062	
LIABILITIES						
<i>Current liabilities:</i>						
Accounts payable and accrued liabilities	5,722,659	1,094,998	98,298	6,915,955	27,219	
Accrued payroll and related liabilities	145,067	163,788	95,336	404,191	7,220	
Accrued interest	61,179	65,697	-	126,876	-	
Self-insurance claims liability	-	-	-	-	375,631	
Due to other funds	-	-	175,000	175,000	-	
Unearned revenues	13,705	-	287,542	301,247	51,693	
Customer security deposits	1,075,661	-	-	1,075,661	-	
Bonds payable	1,396,968	3,105,333	-	4,502,301	-	
Lease liability	-	3,839	2,957	6,796	-	
Compensated absences	277,627	257,626	109,478	644,731	2,099	
Total current liabilities	8,692,866	4,691,281	768,611	14,152,758	463,862	
<i>Noncurrent liabilities:</i>						
Bonds payable	7,904,458	12,830,635	-	20,735,093	-	
Lease liability	-	190	6,121	6,311	-	
Compensated absences	-	16,645	39,919	56,564	-	
Net pension liability	3,097,035	3,399,429	1,674,507	8,170,971	255,805	
Net OPEB liability	1,112,595	2,134,159	638,206	3,884,960	28,905	
Total noncurrent liabilities	12,114,088	18,381,058	2,358,753	32,853,899	284,710	
Total liabilities	20,806,954	23,072,339	3,127,364	47,006,657	748,572	
DEFERRED INFLOWS OF RESOURCES	300,060	788,114	162,747	1,250,921	15,479	
NET POSITION						
Net investment in capital assets	31,720,343	40,167,062	3,257,483	75,144,888	-	
Unrestricted (deficit)	25,422,011	35,158,414	(2,463,366)	58,117,059	3,476,741	
Total net position	\$ 57,142,354	\$ 75,325,476	\$ 794,117	\$ 133,261,947	\$ 3,476,741	

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
PROPRIETARY FUNDS
YEAR ENDED JUNE 30, 2024

	Enterprise Funds				Internal Service Fund	
	Electric	Water and Sewage	Nonmajor Proprietary Funds			
			Total	Internal Service Fund		
OPERATING REVENUES						
Charges for services	\$ 45,620,936	\$ 14,859,393	\$ 4,680,776	\$ 65,161,105	\$ 6,607,845	
Connections and transfers	29,525	183,558	-	213,083	-	
Penalties	165,478	159,680	-	325,158	-	
Pole rentals	263,282	-	-	263,282	-	
Commissions	-	-	26,044	26,044	-	
Other	97,626	223,305	42,316	363,247	247,031	
Total operating revenues	46,176,847	15,425,936	4,749,136	66,351,919	6,854,876	
OPERATING EXPENSES						
Salaries	-	2,511,611	1,670,387	4,181,998	136,618	
Fringe benefits	-	980,030	505,310	1,485,340	33,998	
Show expenses	-	-	3,070,872	3,070,872	-	
Maintenance	-	1,020,455	208,677	1,229,132	7,769	
Billing and collection	667,291	625,689	-	1,292,980	-	
Professional services	51,987	150,144	60,341	262,472	299,794	
Insurance	29,178	80,276	31,228	140,682	-	
Purchased water	-	43,447	-	43,447	-	
Purchased power	37,389,319	-	-	37,389,319	-	
Distribution - operations	1,109,445	-	-	1,109,445	-	
Distribution - maintenance	2,352,887	-	-	2,352,887	-	
Administration	500,684	457,040	152,634	1,110,358	3,849	
Travel and training	12,283	17,535	7,802	37,620	2,170	
Materials and supplies	-	362,283	375,268	737,551	5,148	
Expendable equipment and small tools	205,977	81,402	75,202	362,581	544	
Utilities	-	483,178	312,412	795,590	5,821	
Miscellaneous	175,704	3,362	285	179,351	2,271	
Depreciation	1,759,324	2,546,237	291,002	4,596,563	-	
Amortization	-	4,251	3,027	7,278	-	
Treatment of sewage	-	1,500,765	-	1,500,765	-	
Claims	-	-	-	-	5,486,358	
Total operating expenses	44,254,079	10,867,705	6,764,447	61,886,231	5,984,340	
Operating income (loss)	1,922,768	4,558,231	(2,015,311)	4,465,688	870,536	
NONOPERATING REVENUES (EXPENSES)						
Investment income	71,672	10,570	1,699	83,941	173,401	
Interest expense	(214,465)	(110,800)	(276)	(325,541)	-	
Gain (loss) on disposal of capital assets	(82,337)	(331,670)	26,034	(387,973)	-	
Miscellaneous	8,901	9,196	155,253	173,350	50	
Net nonoperating revenues (expenses)	(216,229)	(422,704)	182,710	(456,223)	173,451	
Income (loss) before contributions and transfers	1,706,539	4,135,527	(1,832,601)	4,009,465	1,043,987	
Transfers in	-	3,356,098	2,708,986	6,065,084	-	
Transfers out	(3,160,000)	(145,679)	-	(3,305,679)	-	
Change in net position	(1,453,461)	7,345,946	876,385	6,768,870	1,043,987	
Net position, beginning	58,595,815	67,979,530	(82,268)	126,493,077	2,432,754	
Net position, ending	\$ 57,142,354	\$ 75,325,476	\$ 794,117	\$ 133,261,947	\$ 3,476,741	

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF CASH FLOWS
PROPRIETARY FUNDS
YEAR ENDED JUNE 30, 2024

	Enterprise Funds				Internal Service Fund
	Electric	Water and Sewage	Nonmajor Proprietary Funds	Total	
OPERATING ACTIVITIES					
Receipts from customers	\$ 43,227,181	\$ 14,791,052	\$ 4,482,011	\$ 62,500,244	\$ 6,605,800
Payments to suppliers	(38,382,775)	(4,893,234)	(4,246,661)	(47,522,670)	(321,071)
Payments to employees	(3,223,312)	(3,690,011)	(2,306,592)	(9,219,915)	(186,454)
Payments for claims	-	-	-	-	(5,632,301)
Other receipts	97,626	220,976	42,316	360,918	247,031
Nonoperating revenue	8,901	9,196	155,253	173,350	50
Net cash provided by (used in) operating activities	<u>1,727,621</u>	<u>6,437,979</u>	<u>(1,873,673)</u>	<u>6,291,927</u>	<u>713,055</u>
NONCAPITAL FINANCING ACTIVITIES					
Interfund loan	-	245,000	(245,000)	-	-
Component unit loan	(3,957,028)	-	-	(3,957,028)	-
Transfers in	-	3,356,098	2,708,986	6,065,084	-
Transfers out	(3,160,000)	(145,679)	-	(3,305,679)	-
Net cash provided by (used in) noncapital financing activities	<u>(7,117,028)</u>	<u>3,455,419</u>	<u>2,463,986</u>	<u>(1,197,623)</u>	<u>-</u>
CAPITAL AND RELATED FINANCING ACTIVITIES					
Purchases of capital assets	(1,352,608)	(1,488,612)	(678,062)	(3,519,282)	-
Proceeds from capital debt	-	393,566	-	393,566	-
Principal paid on capital debt	(1,127,024)	(2,771,557)	-	(3,898,581)	-
Interest paid on capital debt	(409,897)	(366,309)	(276)	(776,482)	-
Lease obligations	-	(4,260)	(2,891)	(7,151)	-
Net cash used in capital and related financing activities	<u>(2,889,529)</u>	<u>(4,237,172)</u>	<u>(681,229)</u>	<u>(7,807,930)</u>	<u>-</u>
INVESTING ACTIVITIES					
Interest received	71,672	10,570	1,699	83,941	173,401
Net cash provided by investing activities	<u>71,672</u>	<u>10,570</u>	<u>1,699</u>	<u>83,941</u>	<u>173,401</u>
Net increase (decrease) in cash and cash equivalents	<u>(8,207,264)</u>	<u>5,666,796</u>	<u>(89,217)</u>	<u>(2,629,685)</u>	<u>886,456</u>
Cash and cash equivalents, beginning	24,412,875	32,634,349	243,007	57,290,231	3,051,063
Cash and cash equivalents, ending	<u>\$ 16,205,611</u>	<u>\$ 38,301,145</u>	<u>\$ 153,790</u>	<u>\$ 54,660,546</u>	<u>\$ 3,937,519</u>
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES					
Operating income (loss)	\$ 1,922,768	\$ 4,558,231	\$ (2,015,311)	\$ 4,465,688	\$ 870,536
<i>Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities</i>					
Depreciation and amortization	1,759,324	2,550,488	294,029	4,603,841	-
Nonoperating revenue	8,901	9,196	155,253	173,350	50
Pension expense, net of employer contributions	(147,183)	(171,214)	(70,070)	(388,467)	(5,480)
OPEB expense, net of employer contributions	(38,395)	(64,095)	(22,554)	(125,044)	(1,010)
<i>Decrease (increase) in assets:</i>					
Receivables, net	(2,867,050)	(413,908)	(101,632)	(3,382,590)	(9,323)
Inventories	(276,800)	(25,701)	490	(302,011)	-
Prepaid items	(73)	3,469	59,138	62,534	(145,131)
<i>Increase (decrease) in liabilities:</i>					
Accounts payable and accrued liabilities	1,362,800	(45,426)	(11,568)	1,305,806	6,295
Accrued payroll and related liabilities	24,767	22,192	(30,655)	16,304	403
Self-insurance claims liability	-	-	-	-	(812)
Unearned revenues	527	-	(123,177)	(122,650)	7,278
Customer security deposits payable	14,483	-	-	14,483	-
Compensated absences	(36,448)	14,747	(7,616)	(29,317)	(9,751)
Net cash provided by (used in) operating activities	<u>\$ 1,727,621</u>	<u>\$ 6,437,979</u>	<u>\$ (1,873,673)</u>	<u>\$ 6,291,927</u>	<u>\$ 713,055</u>
<i>Noncash investing, capital, and financing activities</i>					
Capital assets financed with accounts payable	<u>\$ 934,928</u>	<u>\$ 548,930</u>	<u>\$ -</u>	<u>\$ 1,483,858</u>	<u>\$ -</u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF FIDUCIARY NET POSITION
FIDUCIARY FUNDS
JUNE 30, 2024

	Custodial Funds	OPEB Trust Fund
ASSETS		
Cash and cash equivalents	\$ 2,510,919	\$ -
Investments held by trustee, fair value of pooled funds	-	11,613,722
Receivables, net	630	-
Due from Commonwealth of Virginia	51,180	-
Total assets	<u>2,562,729</u>	<u>11,613,722</u>
LIABILITIES		
Accounts payable and accrued liabilities	208,808	-
Accrued payroll and related liabilities	23,893	-
Due to City of Salem	34,387	-
Unearned revenues	114,534	-
Total liabilities	<u>381,622</u>	<u>-</u>
NET POSITION		
Restricted for:		
Individuals, organizations, and other governments	2,181,107	-
OPEB	-	11,613,722
Total net position	<u>\$ 2,181,107</u>	<u>\$ 11,613,722</u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
STATEMENT OF CHANGES IN FIDUCIARY NET POSITION
FIDUCIARY FUNDS
YEAR ENDED JUNE 30, 2024

	Custodial Funds	OPEB Trust Fund
ADDITIONS		
Funds received for benefit of other organizations	\$ 2,340,433	\$ -
Employer contributions - City	-	1,987,753
Employer contributions - Custodial entities	-	82,080
<i>Investment income</i>		
Increase in fair value of investments	-	986,718
Total additions	<u>2,340,433</u>	<u>3,056,551</u>
DEDUCTIONS		
Funds disbursed for benefit of other organizations	2,315,760	-
Administrative	-	10,906
Retirement benefits - City	-	1,783,163
Retirement benefits - Custodial entities	-	48,540
Total deductions	<u>2,315,760</u>	<u>1,842,609</u>
Change in fiduciary net position	<u>24,673</u>	<u>1,213,942</u>
Net position, beginning	<u>2,156,434</u>	<u>10,399,780</u>
Net position, ending	<u>\$ 2,181,107</u>	<u>\$ 11,613,722</u>

The Notes to Financial Statements are an integral part of this statement.

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF NET POSITION
COMPONENT UNITS
JUNE 30, 2024

	School Division	Economic Development Authority	Total
ASSETS			
Cash and cash equivalents	\$ 19,732,326	\$ 695,445	\$ 20,427,771
Receivables	28,271	15,440,473	15,468,744
Lease receivable	474,032	-	474,032
Due from other governmental units	1,645,467	-	1,645,467
Net pension asset	833,000	-	833,000
Inventories	48,616	-	48,616
Prepaid items	450,171	-	450,171
<i>Capital assets:</i>			
Nondepreciable and nonamortizable	1,470,234	-	1,470,234
Depreciable and amortizable, net	71,623,855	-	71,623,855
Total assets	<u>96,305,972</u>	<u>16,135,918</u>	<u>112,441,890</u>
DEFERRED OUTFLOWS OF RESOURCES	<u>10,717,843</u>	<u>-</u>	<u>10,717,843</u>
LIABILITIES			
Accounts payable and accrued liabilities	634,744	25,285	660,029
Accrued payroll and related liabilities	6,594,574	-	6,594,574
Accrued interest	-	77,302	77,302
Self-insurance claims liability	399,336	-	399,336
Due to primary government	-	8,530,094	8,530,094
Unearned revenues	919,739	-	919,739
<i>Long-term liabilities due in less than one year:</i>			
Bonds payable	-	472,000	472,000
Lease liability	32,901	-	32,901
Compensated absences	529,087	-	529,087
<i>Long-term liabilities due in more than one year:</i>			
Bonds payable	-	6,342,618	6,342,618
Lease liability	51,030	-	51,030
Compensated absences	269,912	-	269,912
Net pension liability	28,549,821	-	28,549,821
Net OPEB liability	5,353,194	-	5,353,194
Total liabilities	<u>43,334,338</u>	<u>15,447,299</u>	<u>58,781,637</u>
DEFERRED INFLOWS OF RESOURCES	<u>4,479,188</u>	<u>-</u>	<u>4,479,188</u>
NET POSITION			
Net investment in capital assets	73,010,158	-	73,010,158
Restricted for:			
Net pension asset	833,000	-	833,000
Unrestricted (deficit)	(14,632,869)	688,619	(13,944,250)
Total net position	<u>\$ 59,210,289</u>	<u>\$ 688,619</u>	<u>\$ 59,898,908</u>

The Notes to Financial Statements are an integral part of this statement.

**CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF ACTIVITIES
COMPONENT UNITS
YEAR ENDED JUNE 30, 2024**

		Program Revenues				Net (Expense) Revenue and Changes in Net Position		
		Operating Expenses	Grants and Contributions	Capital Contributions	School Division	Economic Development Authority	Component Units	Total
Functions/Programs	Charges for Services	\$ 1,920,513	\$ 18,441,574	\$ 796,132	\$ (41,338,134)	\$ -	\$ (41,338,134)	\$ (41,338,134)
School Division	\$ 62,496,353							
Economic Development Authority	403,092	21,096						
Total component units	\$ 62,899,445	\$ 1,941,609	\$ 18,441,574	\$ 796,132	\$ (41,338,134)	\$ (381,996)	\$ (381,996)	\$ (41,720,130)

		Primary Government			
		Economic	Development	Authority	Total
General revenues:					
Unrestricted investment earnings		-			396,731
Payments from City of Salem		24,053,049			24,102,053
Unrestricted state aid		19,338,324			19,338,324
Other		1,018,547			1,018,547
Total general revenues		44,409,920			44,855,655
Change in net position		3,071,786			3,135,525
Net position, beginning		56,138,503			56,763,383
Net position, ending		\$ 59,210,289			\$ 59,898,908

The Notes to Financial Statements are an integral part of this statement.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies

The Financial Reporting Entity

The Town of Salem was established by act of the Virginia General Assembly in 1806. The City of Salem, Virginia (City) was established by act of the Virginia General Assembly in 1968. It is a political subdivision of the Commonwealth of Virginia, operating under the council-manager form of government. The City Council is elected by the voters and is comprised of five members, who elect two of their members Mayor and Vice-Mayor for a two-year term. The City is not part of a county and has taxing powers subject to statewide restrictions and tax limits. The City is the Primary Government of the reporting entity.

The City provides a full range of services including general government administration, judicial administration, public safety, public works, health and welfare, parks and recreation, community development activities and support for education. The City also owns and operates an electric distribution system, water and sewage facilities and a civic center.

Discretely Presented Component Units

The City of Salem discretely presents two component units: the City of Salem School Division and the Economic Development Authority of the City of Salem.

The City of Salem School Division (School Division) is a legally separate entity, which operates four elementary schools, a middle school, a high school, and an alternative education center. School Board members are appointed by City Council. City Council also provides fiscal guidance because it levies taxes for the School Division's operations and issues debt for its capital projects. Based on these facts, the City reports the School Division as a discretely presented component unit. Separately issued financial statements may be obtained by contacting the City of Salem Schools, Chief Financial Officer, 510 South College Avenue, Salem, Virginia 24153.

During the current year, the City provided \$22,896,130 of operating support and \$1,156,919 of capital support to the School Division and made debt service payments of \$2,572,889 on behalf of the School Division.

The Economic Development Authority of the City of Salem (Economic Development Authority) is a legally separate entity, which operates under the direction of City Council. The City provides financial resources to the Economic Development Authority, which it then uses for economic development incentives for local businesses and other operating costs. Based on these facts, the City reports the Economic Development Authority as a discretely presented component unit. During the current year, the City provided \$49,004 in operating support to the Economic Development Authority. Separate financial statements are not issued for the Economic Development Authority.

Government-wide Financial Statements

The government-wide financial statements report information on all nonfiduciary activities of the Primary Government and its component unit. *Governmental activities*, which are normally supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which rely to a significant extent on fees and charges for support. Likewise, the Primary Government is reported separately from the legally separate component units for which the Primary Government is financially accountable.

The **Statement of Net Position** presents both governmental and business-type activities on the accrual basis of accounting, which incorporates long-term assets and receivables, as well as long-term debt and obligations.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

1. Summary of Significant Accounting Policies (Continued)

Government-wide Financial Statements (Continued)

The **Statement of Activities** demonstrates the degree to which the direct expenses of a given function are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function. *Program revenues* include 1) charges to customers or applicants for goods, services or privileges provided, 2) operating grants and contributions and 3) capital grants and contributions, including special assessments that are clearly identifiable with a specific function. Taxes, internally dedicated resources, and other items not reported among program revenues are reported instead as *general revenues*.

Fund Financial Statements

These statements are organized based on funds, each of which is considered a separate accounting entity. The emphasis is on major governmental and proprietary funds. The operation of each fund is accounted for by providing a separate set of self-balancing accounts that comprise its assets, deferred outflows of resources, liabilities, deferred inflows of resources, fund balances/net position, revenues and expenditures/expenses, as appropriate.

Government resources are allocated to and accounted for in individual funds based upon the purposes for which they are to be spent and the means by which spending activities are controlled. The various funds are grouped in the basic financial statements into three broad fund categories as follows:

Governmental Funds account for expendable financial resources, other than proprietary fund types. The City reports the following major governmental funds:

- The *General Fund* is the government's primary operating fund and accounts for all financial resources of the general government, except those required to be accounted for in another fund.
- The *Special Revenue Fund* accounts for resources received from revenue sources that are restricted or committed to expenditure for specific purposes other than debt service or capital projects. The revenue source for this fund is federal Coronavirus State and Local Fiscal Recovery Funds received under the American Rescue Plan Act, which was signed into law on March 11, 2021.
- The *Debt Service Fund* accounts for the accumulation of resources and payments made for principal and interest on long-term general obligation debt not being financed by the proprietary funds.
- The *Capital Projects Fund* accounts for resources to be used for the acquisition or construction of major capital facilities not being financed by the proprietary funds.

Proprietary Funds account for operations that are financed and operated in a manner similar to private business enterprises.

Enterprise Funds account for the financing of services to the general public where all or most of the operating expenses involved are recovered in the form of charges to users of such services. The City reports the following major enterprise funds:

- The *Electric Fund* accounts for the activities of the electric distribution operations.
- The *Water and Sewage Fund* accounts for the activities of the water and sewage operations.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Fund Financial Statements (Continued)

Internal Service Funds account for the financing of goods or services provided solely to other departments within the City government on a cost-reimbursement basis. The City reports the following internal service fund:

- The *Health Insurance Fund* accounts for funding, claims, and operating costs of the City's self-insurance program and the employee health clinic. This fund is included in governmental activities for government-wide reporting purposes.

Fiduciary Funds account for assets held by the City in a trustee or custodial capacity for individuals, other governmental units or other funds. The City reports the following fiduciary funds:

- The *OPEB Trust Fund* accounts for the receipt and disbursement of assets held in trust for the other postemployment benefit (OPEB) plan of the City.
- The *Custodial Funds* account for monies held in a custodial capacity on behalf of the Cardinal Criminal Justice Academy and the Court-Community Corrections Program. Since these assets are being held for the benefit of a third party and cannot be used to address activities or obligations of the City, these funds are not incorporated into the government-wide financial statements.

Measurement Focus and Basis of Accounting

Government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recognized when earned and expenses are recognized when a liability is incurred, regardless of the timing of related cash flows.

Generally, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are charges between the government's proprietary funds and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized when they become susceptible to accrual; that is, when they become both measurable and available to finance expenditures of the current period. General fund tax revenues are considered measurable when they have been levied and available if collected within 60 days of year-end. Interest revenues are considered measurable and available if collected within 60 days of year-end. Grant revenues are considered measurable when the legal and contractual requirements have been met and available if collected within one year of the end of the current fiscal period. All other revenue items are considered measurable and available when cash is received by the City. Expenditures are recorded when a liability is incurred, as under accrual accounting. However, long-term debt service, compensated absences, pension, and other postemployment benefit expenditures, as well as expenditures related to claims and judgments are recorded only when payment is due. General capital asset acquisitions, including entering into contracts giving the government right-to-use lease assets and subscription assets, are reported as expenditures. Proceeds of long-term debt, financing through leases, financing through subscriptions, and insurance recoveries are reported as other financing sources.

As a result of the different measurement focus and basis of accounting used in preparing the government-wide statements versus the governmental funds' financial statements, a reconciliation between the government-wide and fund financial statements is necessary. The reconciliations are presented following the governmental funds' financial statements.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Measurement Focus and Basis of Accounting (Continued)

Proprietary fund financial statements are reported using the *economic financial resources measurement focus* and the *accrual basis of accounting*. These statements distinguish *operating* from *nonoperating* revenues and expenses. Operating revenues and expenses generally result from providing goods and services in connection with a fund's principal ongoing operations. Operating revenues include charges to customers for sales and services. Operating expenses include the cost of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources, as they are needed.

Fiduciary Fund financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. In custodial funds, a liability is recognized when an event occurs that compels the City to disburse fiduciary resources.

Budgets and Budgetary Accounting

The City's budget is presented and adopted in accordance with accounting principles generally accepted in the United States of America (GAAP). The following procedures are used by the City in establishing the budgetary data reflected in the financial statements:

Annual Budget Adoption – Not less than thirty days before the last regular meeting of City Council in May, the City Manager submits to City Council a proposed operating and capital budget for the fiscal year commencing July 1. This budget includes proposed expenditures and the means of financing them. A public hearing is conducted to obtain citizen comments. Prior to June 30, the budgets are legally adopted through passage of an appropriation ordinance by City Council.

Projects/Grants – The Capital Projects Fund utilizes a project length budget, and the Special Revenue Fund utilizes a grant length budget. These budgets are not legally enacted on an annual basis; therefore, budgetary comparison statements are not presented.

Amendment – The City Manager is authorized to transfer amounts within and between departments and categories within the same fund. City Council must approve budget amendments between funds and any budget amendments increasing or decreasing appropriations. During the year, City Council approved \$26,670,794 of additional appropriations primarily for grants, capital outlay, capital reserve, unforeseen operating expenditures and the reappropriation of fund balances for encumbrances.

Integration – Formal budgetary integration is employed as a management control device for the General Fund. Formal budgetary integration is not employed for the Debt Service Fund because effective budgetary control is alternatively achieved through budgeted transfers from the General Fund to the Debt Service Fund for debt payments.

Legal Compliance – Legal budgetary control is maintained at the fund level. Department heads may use discretion to transfer from one category to another within departments under their control within the same fund as long as the total for the departments under their control does not change. The City Manager may authorize a transfer of any unencumbered balance or portion thereof from one department to another within a fund. All other transfers require approval of City Council. Actual expenditures and operating transfers out may not legally exceed budget appropriations at the fund level. All appropriations lapse on June 30 except for in the Capital Projects Fund and Special Revenue Fund, which carry unexpended balances through a project's life or the end of the grant period.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Encumbrances

Encumbrance accounting, under which purchase orders, contracts and other commitments are recorded in order to reserve the applicable appropriation, is employed as an extension of formal budgetary integration in the General Fund, Special Revenue Fund, and Capital Projects Fund. Encumbrances outstanding at year-end are reported as part of the restricted, committed, or assigned fund balances since they do not constitute expenditures or liabilities. These encumbrances are subject to reappropriation by City Council in the subsequent fiscal year. Significant encumbrances as of June 30, 2024, total \$2,292,150 in the General Fund and \$7,221,364 in the Capital Projects Fund.

Deposits and Investments

For purposes of the Statement of Cash Flows, cash and cash equivalents are defined as short-term, highly liquid investments that are both readily convertible to known amounts of cash and investments with maturities of 90 days or less. Cash includes unrestricted and restricted, if any, cash and cash equivalents. Investments are recorded at fair value.

Allowance for Uncollectible Accounts

The City calculates its allowance for uncollectible accounts using historical collection data and specific account analysis.

Property Taxes

The City levies real estate taxes on all real estate within its boundaries, except that exempted by statute, each year as of July 1 based on 100% of estimated fair market value of the property. The City reassesses all property annually. Real estate taxes are due in equal semiannual payments on December 5 and June 5 and are considered delinquent after each due date. Real estate taxes become a lien on real property the first day of the levy year. The tax rate for 2024 was \$1.20 per \$100 of assessed value.

The City levies personal property taxes on motor vehicles and business and other tangible personal property each year as of January 1. Personal property taxes are due the following May 31 and are considered delinquent after the due date. Personal property taxes do not create a lien on property; however, a penalty of 10% of delinquent personal property tax or \$10, whichever is greater, is due for late payment. Interest on delinquent taxes is accrued monthly at a rate of 0.83%, or 10% annually. Personal property transactions during the year are taxed on a prorated basis. The tax rate for personal property for 2024 was \$3.40 per \$100 of assessed value. The tax rate for machinery and tools for 2024 was \$3.20 per \$100 of assessed value.

Interfund Balances

Outstanding balances between funds are reported as due to/from other funds. Any residual balances outstanding between the governmental and business-type activities are reported in the government-wide statements as internal balances. Outstanding balances between the City and its component units are reported as due to/from component unit or due to/from Primary Government. Flows of cash or goods between funds without a requirement of repayment are reported as interfund transfers. Interfund transfers are reported as other financing sources/uses in governmental funds and after nonoperating revenues/expenses in proprietary funds.

Inventory

Governmental fund inventories consist of street and building materials and general supplies held for consumption. Inventories are valued at cost using the first-in, first-out (FIFO) method. The cost of materials and supplies is recorded as an expenditure at the time inventory is withdrawn for use.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Inventory (Continued)

Enterprise fund inventories consist primarily of spare parts held for consumption. Electric fund inventories are valued at cost using the average cost method. All other enterprise fund inventories are valued at cost using the FIFO method. The cost of spare parts is recorded as an expense at the time inventory is withdrawn for use.

Prepaid Items

Governmental fund prepaid items consist primarily of software maintenance and support for a subsequent period. The payments are recorded as expenditures in the fiscal year related to the service period.

Proprietary fund prepaid items consist primarily of fees for civic and community events held after year-end and software maintenance and support for a subsequent period. These costs are expensed in the subsequent fiscal year for proper matching of revenues and expenses.

Leases

City as Lessee – The City recognizes a lease liability and an intangible right-to-use lease asset (lease asset) in the applicable governmental or business-type activities column in the government-wide financial statements. Proprietary fund lease liabilities and intangible right-to-use lease assets are reported in the applicable fund financial statements. The City recognizes lease liabilities with initial values of \$5,000 or more, individually or in aggregate.

At the commencement of a lease, the City measures the lease liability initially at the present value of payments expected to be made during the lease term. Subsequently, the lease liability is reduced by the principal portion of lease payments made. The lease asset is measured initially as the amount of the lease liability, adjusted for lease payments made at or before the lease commencement date, plus certain initial direct costs. Subsequently, the lease asset is amortized on a straight-line basis over the shorter of the lease term or the useful life of the underlying asset, but if the lease contains a purchase option the City is reasonably certain to exercise, the lease asset is amortized over the useful life of the underlying asset. If the underlying asset is nondepreciable, the lease asset is not amortized.

Key estimates and judgments related to leases include how the City determines (1) the discount rate it uses to discount the expected lease payments to present value, (2) the lease term, and (3) lease payments. The City makes determinations as follows:

- The City uses the interest rate charged by the lessor as the discount rate. When the interest rate charged by the lessor is not provided, the City generally uses its estimated incremental borrowing rate as the discount rate for equipment leases and prime for building and infrastructure leases.
- The lease term includes the noncancelable period of the lease. Lease payments included in the measurement of the lease liability are composed of fixed payments and any purchase option price that the City is reasonably certain to exercise.

The City monitors changes in circumstances that would require a remeasurement of its leases and will remeasure the lease asset and liability if certain changes occur that are expected to significantly affect the amount of the lease liability.

Right-to-use lease assets are reported with other capital assets, and lease liabilities are reported with long-term debt on the statement of net position.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Leases (Continued)

City as Lessor – The City recognizes a lease receivable and a deferred inflow of resources in the government-wide, governmental fund, and proprietary fund financial statements. At the commencement of a lease, the City measures the lease receivable initially at the present value of payments expected to be received during the lease term. Subsequently, the lease receivable is reduced by the principal portion of lease payments received. The deferred inflow of resources is measured initially as the amount of the lease receivable, adjusted for lease payments received at or before the lease commencement date. Subsequently, the deferred inflow of resources is recognized as revenue over the life of the lease term.

Key estimates and judgments include how the City determines (1) the discount rate it uses to discount the expected lease receipts to present value, (2) lease term, and (3) lease receipts. The City makes determinations as follows:

- The City uses its estimated incremental borrowing rate as the discount rate for equipment leases and prime for building and infrastructure leases.
- The lease term includes the noncancelable period of the lease. Lease receipts included in the measurement of the lease receivable are composed of fixed payments from the lessee.

The City monitors changes in circumstances that would require a remeasurement of its leases and will remeasure the lease receivable and deferred inflows of resources if certain changes occur that are expected to significantly affect the amount of the lease receivable.

Subscription-Based Information Technology Arrangements

The City recognizes a subscription liability and a subscription-based information technology arrangement asset (subscription asset) in the applicable governmental or business-type activities column in the government-wide financial statements. Proprietary fund subscription liabilities and subscription assets are reported in the applicable fund financial statements. The City recognizes subscription liabilities with initial, individual values of \$5,000 or more and subscription terms greater than twelve months, including any options to extend.

At the commencement of a subscription term, the City measures the subscription liability initially at the present value of payments expected to be made during the subscription term. Subsequently, the subscription liability is reduced by the principal portion of subscription payments made. The subscription asset is measured initially as the amount of the subscription liability, plus any payments made to the subscription vendor at the commencement of the subscription term associated with the contract and any capitalizable initial implementation costs. Subsequently, the subscription asset is amortized on a straight-line basis over the shorter of the subscription term or the useful life of the underlying asset.

Key estimates and judgments related to subscriptions include how the City determines (1) the discount rate it uses to discount the expected subscription payments to present value, (2) the subscription term, and (3) subscription payments. The City makes determinations as follows:

- The City uses the interest rate charged by the subscription vendor as the discount rate. When the interest rate charged by the subscription vendor is not provided, the City uses its estimated incremental borrowing rate as the discount rate.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

1. Summary of Significant Accounting Policies (Continued)

Subscription-Based Information Technology Arrangements (Continued)

- The subscription term includes the noncancellable period of the subscription, plus periods covered by the City's or the subscription vendor's option to extend if it is reasonably certain the City or subscription vendor will extend, and periods covered by the City's or subscription vendor's option to terminate if it is reasonably certain the City or subscription vendor will not terminate. Periods for which both the City and subscription vendor have the option to terminate without permission from the other party, or for which both parties have to agree to extend, are excluded from the subscription term.

The City monitors changes in circumstances that would require a remeasurement of its subscriptions and will remeasure the subscription asset and liability if certain changes occur that are expected to significantly affect the amount of the subscription asset or liability. Subscription assets are reported with other capital assets, and subscription liabilities are reported with long-term debt on the statement of net position.

Capital Assets

Capital assets, which include property, plant and equipment, infrastructure, right-to-use lease assets, and subscription-based information technology arrangement assets, are reported in the applicable governmental or business-type activities column in the government-wide financial statements. Proprietary fund capital assets are reported in the applicable fund financial statements. Capital assets are defined by the City as assets with initial individual costs in excess of \$0 for land, \$5,000 for machinery and equipment, \$10,000 for buildings, plant and infrastructure, or aggregate costs of at least \$100,000 when acquired, and estimated useful lives of at least of five years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value on the date of donation. The leases section of this note provides additional information about right-to-use lease assets. The subscription-based information technology arrangements section of this note provides additional information about subscription assets. The City includes the costs of other intangible assets with definite lives in the appropriate asset classes.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the life of the asset are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are completed. Depreciable capital assets are depreciated using the straight-line method over the following estimated useful lives:

Machinery, furniture and equipment	5-25 years
Buildings and improvements	10-50 years
Distribution and transmission systems	35 years
Utility plant	35 years
Sewage treatment contract	40 years
Public domain infrastructure	25-50 years

Right-to-use lease assets and subscription assets are amortized as described in the leases and subscription-based information technology arrangements sections of this note. Other amortizable capital assets are amortized using the straight-line method over the estimated useful lives of the underlying assets. Depreciation expense and amortization expense are identified with functions, whenever possible, and included as direct expenses. Upon the sale or retirement of a capital asset, the cost and related accumulated depreciation or accumulated amortization, if applicable, are eliminated from the respective accounts, and any resulting gain or loss is included in the results of operations.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Capital Assets (Continued)

According to the *Code of Virginia*, when a local government incurs a financial obligation payable over more than one fiscal year to fund an acquisition, construction or improvement of public school property, the local government acquires title to the school property as a tenant in common with the local school board for the term of the financial obligation. For financial reporting purposes, the local government may report the school property and related financial obligation. In these cases, at the time the financial obligation is paid in full, the net value of the school property is transferred to the local school board and reflected as program revenue and expense in the government-wide financial statements for the local school board and the local government, respectively. In the City's case, the City reports this debt in its Statement of Net Position, while the School Division reports the capital asset on its Statement of Net Position.

Deferred Outflows/Inflows of Resources

In addition to assets, the statements that present net position report a separate section for deferred outflows of resources. These items represent a consumption of net assets that applies to future periods and will not be recognized as an outflow of resources (expense) until then.

In addition to liabilities, the statements that present net position report a separate section for deferred inflows of resources. These items represent an acquisition of net assets that applies to future periods and will not be recognized as an inflow of resources (revenue) until that time.

Surety Bond Payable

Deposits may be received in lieu of bond insurance or letters of credit for a performance bond. The amount is included in restricted cash and accounts payable and accrued liabilities since the funds will be returned upon successful completion of the performance bond.

Unearned Revenues

Unearned revenues arise when assets are recognized before revenue recognition criteria can be satisfied. Grants and entitlements received before the eligibility requirements are met are recorded as unearned revenue. Unearned revenues consist primarily of retiree health insurance premiums billed in advance, event deposits, and rentals.

Long-Term Obligations

In the government-wide and proprietary fund financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary funds' Statement of Net Position. Bonds payable are reported net of the applicable bond premiums and discounts. Gains or losses on bond refundings are reported as deferred outflows or inflows, respectively. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method. Deferred amounts on refunding are deferred and amortized as a component of interest expense over the remaining life of the old debt or the life of the new debt, whichever is shorter.

In the fund financial statements, governmental funds recognize bond premiums and discounts, as well as bond issuance costs, during the period incurred. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources, while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as debt service expenditures.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Compensated Absences

The City and the School Division have policies to allow the accumulation and vesting of limited amounts of paid leave and extended illness leave until termination or retirement. Amounts of such absences are accrued when incurred in the government-wide, proprietary and fiduciary fund financial statements. Expenditures and liabilities for these amounts are reported in governmental funds when the amounts are due for payment.

Pensions

The Virginia Retirement System (VRS) Retirement Plan is a multi-employer, agent plan. The VRS Teacher Retirement Plan is a multiple-employer, cost-sharing plan. For purposes of measuring the net pension liabilities, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net positions of the plans and the additions to/deductions from the plans' fiduciary net positions have been determined on the same basis as they were reported by VRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Other Postemployment Benefits – Retiree Health Plan

In connection with the City's funding of other postemployment benefits (OPEB) obligations, the City participates in the Virginia Pooled OPEB Trust (OPEB Trust Fund). The City's policy is to fully fund actuarially determined OPEB costs, which include both normal costs and amortization of unfunded accrued liability. The OPEB Trust Fund assets and investments are recorded at fair value. The OPEB Trust Fund's Board of Trustees establishes investment objectives and risk tolerance and asset allocation policies based on the investment policy, market and economic conditions and generally prevailing prudent investment practices.

Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit

The VRS Group Life Insurance Program and VRS Teacher Employee Health Insurance Credit Program are multiple-employer, cost-sharing plans. The VRS Political Subdivision Health Insurance Credit Program is a multiple-employer, agent defined benefit plan. The VRS Group Life Insurance Program was established pursuant to §51.1-500 et seq. of the *Code of Virginia*, as amended, which provides the authority under which benefit terms are established or may be amended. The VRS Political Subdivision Health Insurance Credit Program and VRS Teacher Employee Health Insurance Credit Program were established pursuant to §51.1-1400 et seq. of the *Code of Virginia*, as amended, which provides the authority under which benefit terms are established or may be amended.

The VRS Group Life Insurance Program is a defined benefit plan that provides a basic group life insurance benefit for employees of participating employers. The VRS Political Subdivision Health Insurance Credit Program and VRS Teacher Employee Health Insurance Program are defined benefit plans that provide credits toward the cost of health insurance coverage for retired political subdivision employees of participating employers and retired teachers. For purposes of measuring the net OPEB liability, deferred outflows of resources and deferred inflows of resources, and OPEB expense related to each plan, information about the fiduciary net position and the additions to/deductions from fiduciary net position for each plan have been determined on the same basis as they were reported by VRS. In addition, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Net Position

Net position represents the difference between assets and deferred outflows of resources and liabilities and deferred inflows of resources. Net position is divided into three components:

- **Net investment in capital assets** – consists of the historical cost of capital assets, less accumulated depreciation and accumulated amortization, less any debt that remains outstanding which was used to finance those assets, less other capital-related liabilities.
- **Restricted** – consists of assets where there are limitations imposed on their use through the enabling legislation adopted by the City or through external restrictions imposed by creditors, grantors, laws or regulations of other governments.
- **Unrestricted** – all other net position is reported in this category.

Net investment in capital assets for governmental activities excludes \$33,059,024 of School Division debt and \$818,030 of Civic Center debt reported by the City because the related assets are reported by the School Division and Civic Center, respectively. Noncapital debt of \$857,232, \$3,741, and \$134,799 is also excluded from the net investment in capital assets for governmental activities, the Electric Fund, and the Water and Sewage Fund, respectively.

The Catering and Concessions Fund, a Non-Major Proprietary Fund, has a deficit of \$568,020 in total net position as of June 30, 2024, because sales revenues have not covered operating expenses in that fund in prior years.

Fund Balances

Fund balance is divided into five classifications based primarily on the extent to which the City is bound to observe constraints imposed upon the use of the resources in the governmental funds. The classifications are as follows:

- **Nonspendable** – Amounts that cannot be spent because they are not in spendable form, or legally or contractually required to be maintained intact. The “not in spendable form” criterion includes items that are not expected to be converted to cash. It also includes the long-term amount of interfund loans.
- **Restricted** – Amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation.
- **Committed** – Amounts constrained to specific purposes by the City, using its highest level of decision making authority; to be reported as committed, amounts cannot be used for any other purposes unless the same highest level of action is taken to remove or change the constraint.
- **Assigned** – Amounts the City intends to use for a specified purpose; intent can be expressed by the governing body (City Council) or by an official or body to which the governing body designates the authority.
- **Unassigned** – Amounts that are available for any purpose; positive amounts are reported only in the General Fund.

City Council establishes (and modifies or rescinds) fund balance commitments by passage of an ordinance. This is typically done through amendment of the budget. Assigned fund balance is established by City Council as amounts intended for a specific purpose (such as the purchase of capital assets, construction, debt service, or for other purposes). City Council has also delegated to the City Manager and Director of Finance the authority to assign fund balance; however, before the assigned funds can be spent, such amounts, excluding appropriations related to encumbrances that are carried forward to the subsequent fiscal year, must be appropriated by City Council.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

1. Summary of Significant Accounting Policies (Continued)

Restricted Amounts

The City applies restricted resources first when expenditures are incurred for purposes for which either restricted or unrestricted (committed, assigned, and unassigned) amounts are available. Similarly, within unrestricted fund balance, committed amounts are reduced first followed by assigned, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of the unrestricted fund balance classifications could be used.

Minimum Fund Balance

The City's fund balance policy establishes a minimum acceptable level of unassigned fund balance in the General Fund equal to ten percent of the sum of the General Fund, Debt Service Fund, and School Division operating expenditures net of the General Fund transfer to the School Division. For the purposes of this calculation, the operating expenditures are the budget as originally adopted for the current fiscal year.

Other governmental funds of the City do not have specified fund balance targets. Recommended levels of committed and/or assigned fund balance will be determined on a case by case basis, based on the needs of each fund and as recommended by officials and approved by the City Council.

Reclassifications

Certain amounts in the prior-year comparison information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Estimates

Management uses estimates and assumptions in preparing its financial statements. Those estimates and assumptions affect the reported amounts of assets and deferred outflows of resources, liabilities and deferred inflows of resources, the disclosure of contingent liabilities, and reported revenues, expenditures and expenses. Actual results could differ from those estimates.

2. Deposits and Investments

The City maintains a concentration bank account used by all nonfiduciary funds, including the School Division. Each fund's portion of this account is presented in the basic financial statements as cash and cash equivalents.

Deposits

Deposits with banks are covered by the Federal Deposit Insurance Corporation (FDIC) and collateralized in accordance with the Virginia Security for Public Deposits Act (the "Act") Section 2.2-4400 et. seq. of the *Code of Virginia*. Under the Act, banks and savings institutions holding public deposits in excess of the amount insured by the FDIC must pledge collateral to the Commonwealth of Virginia Treasury Board. Financial institutions may choose between two collateralization methodologies and depending upon that choice, will pledge collateral that ranges in the amounts from 50% to 130% of excess deposits. Accordingly, all deposits are considered fully collateralized.

Statutes authorize local governments and other public bodies to invest in obligations of the United States or agencies thereof, obligations of the Commonwealth of Virginia or political subdivisions thereof, obligations of the International Bank for Reconstruction and Development, the Asian Development Bank, the African Development Bank, prime quality commercial paper and certain corporate notes, bankers' acceptances, repurchase agreements, the State Non-Arbitrage Program (SNAP), and the Local Government Investment Pool (LGIP).

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

2. Deposits and Investments (Continued)

Investments

Pursuant to Sec. 2.1-234.7 of the *Code of Virginia*, the Treasury Board of the Commonwealth sponsors the LGIP and has delegated certain functions to the State Treasurer. The LGIP reports to the Treasury Board at their regularly scheduled monthly meetings and the carrying value of the position in LGIP is the same as the value of the pool shares (i.e., the LGIP maintains a stable net asset value of \$1 per share) in accordance with GASB Statement No. 79.

All deposits and investments are reflected in the statements as follows:

	Primary Government	Component Units	Total
Cash and cash equivalents	\$ 150,495,361	\$ 20,427,771	\$ 170,923,132
Cash and cash equivalents, restricted	86,442	-	86,442
	<u>\$ 150,581,803</u>	<u>\$ 20,427,771</u>	<u>\$ 171,009,574</u>

As of June 30, 2024, the City's deposits and investments consisted of the following:

Investment Type	Fair Value	S&P Credit Rating
Primary Government		
Demand & time deposits	\$ 48,678,514	unrated
Cash on hand	8,260	unrated
Local Government Investment Pool (LGIP)	101,895,029	AAAm
Total primary government	<u>150,581,803</u>	
Component Units		
Demand & time deposits	13,827,636	unrated
Cash on hand	515	unrated
Local Government Investment Pool (LGIP)	6,599,620	AAAm
Total component units	<u>20,427,771</u>	
Grand Total	<u>\$ 171,009,574</u>	

The City's investments are subject to credit risk, concentration of credit risk, interest rate risk, and custodial risk as described below.

Credit Risk

Credit risk is the risk that an issuer or counterparty to an investment will not fulfill its obligations. The City's investment policy states that the City shall invest only in securities allowed under the *Code of Virginia*, Virginia Security of Public Deposits Act, Section 2.2-4400 through 2.2-4411 and the *Code of Virginia*, Investment of Public Funds Act, Section 2.2-4500 through 2.2-4518.

Concentration of Credit Risk

Concentration of credit risk is the risk of loss attributable to the magnitude of a government's investment in a single issuer. The City endeavors to diversify its investment portfolio to avoid incurring unreasonable risks regarding an individual financial institution or issuing entity. Target asset allocation strategies are developed by the Director of Finance to provide guidance as to appropriate levels of diversification. The City's investment policy states that, with the exception of U.S. Treasury securities and authorized pools/funds, no more than 50% of the City's total investment may be the obligation of a single financial institution.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

2. Deposits and Investments (Continued)

Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The City endeavors to diversify its investment portfolio to avoid incurring unreasonable risks regarding maturity. To the extent possible, the City attempts to match its investments with anticipated cash flow requirements. The City's investment policy states that unless matched to a specific cash flow, the City will not directly invest in securities maturing more than one year from the date of purchase.

Custodial Credit Risk

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover deposits or will not be able to recover collateral securities that are in the possession of an outside party. Custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of investments or collateral securities that are in the possession of an outside party. The City's investment policy requires that all securities purchased for the City be secured through third-party custody and safekeeping procedures. Ownership shall be protected through third-party custodial safekeeping. The securities must be in the City's name or in the custodian's nominee name and identifiable on the custodian's books as belonging to the City. Further, the custodian must be a third party, not a counterparty (buyer, issuer, or seller) to the transaction. This requirement does not apply to excess checking account funds invested overnight in a bank "sweep" agreement or similar vehicle authorized under the City's investment policy.

3. Receivables

Receivables, Net

Receivables other than lease receivables are aggregated into a single receivables line net of allowances for uncollectible accounts. Details of receivables other than lease receivables are as follows:

	Governmental Activities	Business-type Activities			Component Units
		Electric	Water and Sewage	Nonmajor Proprietary	
Tax receivables	\$ 2,560,051	\$ -	\$ -	\$ -	\$ -
Opioid abatement receivables	1,287,936	-	-	-	-
Account receivables	49,369	8,379,360	2,411,771	166,505	-
Other receivables	2,428,588	-	-	-	15,468,744
Gross receivables	6,325,944	8,379,360	2,411,771	166,505	15,468,744
Allowance for uncollectibles	(563,566)	(114,766)	(33,460)	(6,963)	-
Receivables, net	<u>\$ 5,762,378</u>	<u>\$ 8,264,594</u>	<u>\$ 2,378,311</u>	<u>\$ 159,542</u>	<u>\$ 15,468,744</u>

Lease Receivable

The City, as a lessor, has entered into lease agreements involving a City-owned baseball facility, City-owned office space, and space on certain City-owned water tanks and property. The total amount of inflows of resources, including lease revenue, interest revenue, and other lease-related inflows, recognized during the fiscal year was \$327,693. This total includes \$5,149 of variable payments and other payments not previously included in the measurement of the lease receivable.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

3. Receivables (Continued)

Lease Receivable (Continued)

Future payments included in the measurement of the lease receivable are as follows:

Fiscal Year	Governmental Activities		Business-type Activities	
	Principal	Interest	Principal	Interest
2025	\$ 155,453	\$ 3,735	\$ 117,686	\$ 9,127
2026	156,350	2,839	84,803	5,749
2027	157,278	1,911	66,483	3,195
2028	158,238	951	47,729	1,380
2029	141,989	105	14,516	94
2030-2034	265,180	-	-	-
	\$ 1,034,488	\$ 9,541	\$ 331,217	\$ 19,545

The School Division, as a lessor, has entered into a lease agreement involving School Division-owned broadband channels. The total amount of inflows of resources, including lease revenue, interest revenue, and other lease-related inflows, recognized during the fiscal year was \$40,124. There were no variable payments or other payments related to the leases not previously included in the measurement of the lease receivable. Future payments included in the measurement of the lease receivable are as follows:

Fiscal Year	Component Unit - School Division	
	Principal	Interest
2025	\$ 11,262	\$ 15,697
2026	12,466	15,302
2027	13,736	14,866
2028	15,073	14,386
2029	16,487	13,860
2030-2034	106,313	59,625
2035-2039	154,298	38,053
2040-2044	144,397	9,032
	\$ 474,032	\$ 180,821

4. Interfund Balances and Transfers

The composition of the interfund balances is as follows:

		Due from (fund)		
		Special Revenue	Nonmajor Proprietary	Total
General		\$ 35,000	\$ -	\$ 35,000
Due to (fund)	Water and Sewage	-	175,000	175,000
	Total	\$ 35,000	\$ 175,000	\$ 210,000

The amount due to the General Fund from the Special Revenue Fund is a short-term loan until the Special Revenue Fund receives a grant reimbursement. The amount due to the Water and Sewage Fund from the Nonmajor Proprietary Funds is a short-term loan to fund operations in the Catering and Concessions Fund.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

4. Interfund Balances and Transfers (Continued)

The composition of the interfund transfers is as follows:

Transfer in (fund)	Transfer out (fund)				
	General	Special Revenue	Electric	Water and Sewage	Total
General	\$ -	\$ 5,319,145	\$ 3,160,000	\$ 145,679	\$ 8,624,824
Debt Service	5,631,929	-	-	-	5,631,929
Capital Projects	25,573,504	-	-	-	25,573,504
Water and Sewage	3,356,098	-	-	-	3,356,098
Nonmajor Proprietary	2,708,986	-	-	-	2,708,986
Total	<u>\$ 37,270,517</u>	<u>\$ 5,319,145</u>	<u>\$ 3,160,000</u>	<u>\$ 145,679</u>	<u>\$ 45,895,341</u>

Transfers to the General Fund from the Special Revenue Fund are for expenditures covered by the American Rescue Plan Act. Other transfers to the General Fund are payments in lieu of taxes. Transfers to the Debt Service Fund include principal and interest payments for general government and school debt. Transfers to the Capital Projects Fund are funding for current projects. Transfers to the Water and Sewage Funds are for water and sewer projects. Transfers to Nonmajor Proprietary Funds include funding assistance for operating expenses and building improvements.

5. Due from/to Primary Government and Component Unit

The amount due to a component unit from governmental activities of \$25,000 is due from the General Fund to the Economic Development Authority for a tax rebate payment due as of the end of the fiscal year.

The amount due from a component unit to business-type activities is a loan from the Electric Fund to the Economic Development Authority. The Economic Development Authority used these funds to provide loans to three developers for rehabilitation projects within the City.

The loan balance outstanding as of June 30, 2024, is \$8,551,924. The loan is being repaid as follows:

- \$2,007,714 over twenty years maturing February 1, 2039, with an interest rate of 3.79%.
- \$1,544,210 over twenty years maturing July 22, 2040, with an interest rate of 3.72%.
- \$5,000,000 at the end of six years maturing November 15, 2028, with an interest rate of 0%.

6. Due from Other Governmental Units

Amounts due from other governmental units are as follows:

	Governmental Activities	Component Units
Commonwealth of Virginia		
Personal property tax relief	\$ 2,588,707	\$ -
Local sales tax	1,660,447	-
Capital projects funding	3,119,120	-
Sales tax	-	752,226
Children's Services Act	837,099	-
Communications tax	109,605	-

(Continued)

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

6. Due from Other Governmental Units (Continued)

	Governmental Activities	Component Units
Commonwealth of Virginia (Continued)		
Compensation Board reimbursement	191,857	-
Other	339,129	5,350
Federal government		
School funds	-	887,891
Lease payment from General Services Administration	11,098	-
Other	3,749	-
Roanoke Valley Resource Authority	37,500	-
	<u>\$ 8,898,311</u>	<u>\$ 1,645,467</u>

7. Capital Assets

Capital asset activity for the year for the primary government is as follows:

	Beginning Balance	Transfers and Additions	Transfers and Retirements	Ending Balance
Governmental Activities				
Capital assets, nondepreciable and nonamortizable				
Land	\$ 7,231,369	\$ 129,285	\$ (285)	\$ 7,360,369
Construction in progress	17,527,614	21,139,561	(3,644,863)	35,022,312
Development in progress	56,000	626,582	-	682,582
Capital assets, nondepreciable and nonamortizable	<u>24,814,983</u>	<u>21,895,428</u>	<u>(3,645,148)</u>	<u>43,065,263</u>
Capital assets, depreciable and amortizable				
Machinery and equipment	29,971,726	2,538,749	(904,016)	31,606,459
Buildings and improvements	42,290,655	462,867	(22,671)	42,730,851
Leasehold improvements	42,806	-	-	42,806
Public domain infrastructure	118,579,878	3,807,725	(119,322)	122,268,281
Right-to-use leased machinery and equipment	94,765	8,200	(5,333)	97,632
Subscription-based information technology arrangements	175,992	677,759	(12,409)	841,342
Capital assets, depreciable and amortizable	<u>191,155,822</u>	<u>7,495,300</u>	<u>(1,063,751)</u>	<u>197,587,371</u>
Accumulated depreciation and accumulated amortization				
Machinery and equipment	(19,413,537)	(1,865,283)	854,025	(20,424,795)
Buildings and improvements	(23,000,269)	(1,091,525)	10,202	(24,081,592)
Leasehold improvements	(20,452)	(2,854)	-	(23,306)
Public domain infrastructure	(61,868,604)	(2,933,064)	100,890	(64,700,778)
Right-to-use leased machinery and equipment	(32,519)	(27,302)	5,333	(54,488)

(Continued)

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

7. Capital Assets (Continued)

	Beginning Balance	Transfers and Additions	Transfers and Retirements	Ending Balance
Governmental Activities (Continued)				
Accumulated depreciation and accumulated amortization (Continued)				
Subscription-based information technology arrangements	(73,333)	(154,898)	12,409	(215,822)
Accumulated depreciation and accumulated amortization	(104,408,714)	(6,074,926)	982,859	(109,500,781)
Capital assets, depreciable and amortizable, net	86,747,108	1,420,374	(80,892)	88,086,590
Capital assets, net	<u>\$ 111,562,091</u>	<u>\$ 23,315,802</u>	<u>\$ (3,726,040)</u>	<u>\$ 131,151,853</u>
Business-type Activities				
Capital assets, nondepreciable and nonamortizable				
Land	\$ 1,585,417	\$ -	\$ -	\$ 1,585,417
Construction in progress	4,382,777	2,546,870	(1,072,112)	5,857,535
Capital assets, nondepreciable and nonamortizable	<u>5,968,194</u>	<u>2,546,870</u>	<u>(1,072,112)</u>	<u>7,442,952</u>
Capital assets, depreciable and amortizable				
Machinery and equipment	9,940,590	305,866	(47,731)	10,198,725
Buildings and improvements	27,641,836	648,870	(33,559)	28,257,147
Distribution and transmission	53,052,052	519,923	(157,655)	53,414,320
Utility plant	91,528,387	1,114,273	(659,217)	91,983,443
Public domain infrastructure	-	-	-	-
Sewage treatment contract	31,955,606	-	-	31,955,606
Right-to-use leased machinery and equipment	27,887	-	-	27,887
Capital assets, depreciable and amortizable	<u>214,146,358</u>	<u>2,588,932</u>	<u>(898,162)</u>	<u>215,837,128</u>
Accumulated depreciation and accumulated amortization				
Machinery and equipment	(7,664,647)	(505,199)	47,730	(8,122,116)
Buildings and improvements	(14,330,243)	(723,791)	33,559	(15,020,475)
Distribution and transmission	(23,978,544)	(1,076,317)	75,318	(24,979,543)
Utility plant	(56,870,049)	(1,456,596)	326,507	(58,000,138)
Sewage treatment contract	(14,798,350)	(844,660)	-	(15,643,010)
Right-to-use leased machinery and equipment	(5,081)	(7,278)	-	(12,359)
Accumulated depreciation and accumulated amortization	<u>(117,646,914)</u>	<u>(4,613,841)</u>	<u>483,114</u>	<u>(121,777,641)</u>
Capital assets, depreciable and amortizable, net	96,499,444	(2,024,909)	(415,048)	94,059,487
Capital assets, net	<u>\$ 102,467,638</u>	<u>\$ 521,961</u>	<u>\$ (1,487,160)</u>	<u>\$ 101,502,439</u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

7. Capital Assets (Continued)

Depreciation expense and amortization expense are charged to functions/programs of the primary government as follows:

Governmental Activities

General government	\$	708,586
Judicial administration		54,999
Public safety		1,143,837
Public works		3,073,553
Parks, recreation and cultural		1,074,060
Community development		19,891
Total depreciation and amortization expense	<u>\$</u>	<u>6,074,926</u>

Business-type Activities

Electric	\$	1,759,324
Water and sewage		2,550,488
Civic Center		290,506
Catering and concessions		3,523
Total depreciation and amortization expense	<u>\$</u>	<u>4,603,841</u>

Current year increases to accumulated depreciation and accumulated amortization shown in the capital asset table for business-type activities exceed depreciation expense by \$10,000 because the table includes accumulated depreciation for machinery and equipment transferred from Governmental Activities to the Civic Center Fund.

Capital asset activity for the year for the component unit is as follows:

	Beginning Balance	Transfers and Additions	Transfers and Retirements	Ending Balance
Component Unit - School Division				
Capital assets, nondepreciable and nonamortizable				
Land	\$ 1,123,637	\$ -	\$ -	\$ 1,123,637
Construction in progress	36,365,691	1,470,112	(37,489,206)	346,597
Capital assets, nondepreciable and nonamortizable	<u>37,489,328</u>	<u>1,470,112</u>	<u>(37,489,206)</u>	<u>1,470,234</u>
Capital assets, depreciable and amortizable				
Machinery and equipment	9,438,512	1,012,170	(248,349)	10,202,333
Buildings and improvements	72,726,903	37,647,254	(11,291,180)	99,082,977
Right-to-use leased machinery and equipment	131,663	-	-	131,663
Subscription-based information technology arrangements	131,497	34,059	-	165,556
Capital assets, depreciable and amortizable	<u>82,428,575</u>	<u>38,693,483</u>	<u>(11,539,529)</u>	<u>109,582,529</u>

(Continued)

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

7. Capital Assets (Continued)

	Beginning Balance	Transfers and Additions	Transfers and Retirements	Ending Balance
Component Unit - School Division (Continued)				
Accumulated depreciation and accumulated amortization				
Machinery and equipment	(6,974,302)	(486,779)	225,831	(7,235,250)
Buildings and improvements	(38,968,165)	(2,569,071)	10,926,833	(30,610,403)
Right-to-use leased machinery and equipment	(16,458)	(32,916)	-	(49,374)
Subscription-based information technology arrangements	(15,712)	(47,935)	-	(63,647)
Accumulated depreciation and accumulated amortization	(45,974,637)	(3,136,701)	11,152,664	(37,958,674)
Capital assets, depreciable and amortizable, net	36,453,938	35,556,782	(386,865)	71,623,855
Capital assets, net	<u>\$ 73,943,266</u>	<u>\$ 37,026,894</u>	<u>\$ (37,876,071)</u>	<u>\$ 73,094,089</u>

Intangible Right-to Use Assets

As of June 30, 2024, the City and School Division recognized right-to-use assets for the value of copiers leased under long-term contracts as part of capital assets. The intangible right-to-use assets are being amortized over the lease terms for each lease. Terms of the leases are described in Note 9.

Subscription-Based Information Technology Arrangements

As of June 30, 2024, the City and School Division recognized subscription-based information technology arrangement assets for the value of software subscriptions under subscription contracts as part of capital assets. The subscription-based information technology arrangement assets are being amortized over the subscription terms for each subscription. Terms of the subscriptions are described in Note 9.

8. Deferred Outflows/Inflows of Resources

Deferred outflows/inflows of resources reported in the Statement of Net Position are as follows:

	Governmental Activities	Business-type Activities	Component Units
Deferred outflows of resources			
Deferred loss on refunding of debt			
Deferred loss on refunding of debt	\$ 172,713	\$ 310,133	\$ -
Pension	5,303,439	1,378,932	9,352,878
OPEB	2,319,991	617,435	1,364,965
Total deferred outflows of resources	<u>\$ 7,796,143</u>	<u>\$ 2,306,500</u>	<u>\$ 10,717,843</u>
Deferred inflows of resources			
Deferred gain on refunding of debt			
Deferred gain on refunding of debt	\$ -	\$ 71,865	\$ -
Property taxes collected in advance	108,965	-	-
Leases	1,033,663	316,573	446,369
Pension	2,446,408	644,043	3,429,494
OPEB	822,085	218,440	603,325
Total deferred inflows of resources	<u>\$ 4,411,121</u>	<u>\$ 1,250,921</u>	<u>\$ 4,479,188</u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

8. Deferred Outflows/Inflows of Resources (Continued)

Deferred inflows of resources reported in the governmental funds are as follows:

	General
Deferred inflows of resources	
Unavailable revenue - property taxes	\$ 1,341,754
Property taxes collected in advance	108,965
Unavailable revenue - charges for services and fees	1,592,703
Leases	1,033,663
Total deferred inflows of resources	<u><u>\$ 4,077,085</u></u>

Deferred outflows/inflows of resources reported in the proprietary funds are as follows:

	Electric	Water and Sewage	Nonmajor Proprietary Funds	Internal Service Fund
Deferred outflows of resources				
Deferred loss on refunding of debt	\$ 310,133	\$ -	\$ -	\$ -
Pension	511,987	609,570	257,375	26,074
OPEB	171,066	330,837	115,532	4,988
Total deferred outflows of resources	<u><u>\$ 993,186</u></u>	<u><u>\$ 940,407</u></u>	<u><u>\$ 372,907</u></u>	<u><u>\$ 31,062</u></u>
Deferred inflows of resources				
Deferred gain on refunding of debt	\$ -	\$ 71,865	\$ -	\$ -
Leases	-	316,573	-	-
Pension	237,212	285,037	121,794	13,391
OPEB	62,848	114,639	40,953	2,088
Total deferred inflows of resources	<u><u>\$ 300,060</u></u>	<u><u>\$ 788,114</u></u>	<u><u>\$ 162,747</u></u>	<u><u>\$ 15,479</u></u>

9. Long-Term Liabilities

Summary of Changes in Long-Term Liabilities

The government issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds have been issued for both governmental and business-type activities. These bonds are direct obligations and pledge the full faith and credit of the government and are subject to the provisions of the Internal Revenue Code of 1986 related to arbitrage, interest and income tax regulations.

In May 2023, the City's component unit, the Economic Development Authority, issued taxable revenue bonds in order to obtain a drawdown loan from a financial institution to provide economic incentives to a private company in the form of a loan. The maximum principal amount for this loan was \$16,600,000. Drawdowns occurred in the first twelve months, and the interest rate was variable for the first twelve months. The Economic Development Authority made interest-only payments during the first year of the loan. At the one-year anniversary of the loan, the principal amount and interest rate became fixed. The Economic Development Authority will make principal and interest payments to the financial institution and be reimbursed by the private company for these payments. As of June 30, 2024, the Economic Development Authority has drawn down \$6,814,618.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

9. Long-Term Liabilities (Continued)

Summary of Changes in Long-Term Liabilities (Continued)

The following is a summary of changes in long-term liabilities:

	Beginning Balance	Increases	Decreases	Ending Balance	Due Within One Year
Governmental Activities					
General obligation bonds	\$ 60,382,298	\$ -	\$ (3,878,275)	\$ 56,504,023	\$ 3,715,455
Bond premiums	4,236,834	-	(338,449)	3,898,385	337,524
Bonds payable	64,619,132	-	(4,216,724)	60,402,408	4,052,979
Financed purchase obligation	14,529	-	(14,529)	-	-
Lease liability	63,284	8,200	(27,203)	44,281	21,362
Subscription liability	86,014	677,759	(349,840)	413,933	209,315
Compensated absences	2,551,188	1,937,745	(1,842,528)	2,646,405	1,824,332
Net pension liability	29,898,037	8,440,240	(7,794,130)	30,544,147	-
Net OPEB liability	13,344,392	4,778,108	(5,343,361)	12,779,139	-
	<u>\$ 110,576,576</u>	<u>\$ 15,842,052</u>	<u>\$ (19,588,315)</u>	<u>\$ 106,830,313</u>	<u>\$ 6,107,988</u>

The Debt Service Fund liquidates most long-term liabilities of governmental activities as shown above. However, portions of compensated absences, the pension plan and other postemployment benefits (OPEB) are liquidated by the Internal Service Fund. The remaining portions of compensated absences, other postemployment benefits, and leases are liquidated by the General Fund.

	Beginning Balance	Increases	Decreases	Ending Balance	Due Within One Year
Business-type Activities					
General obligation bonds	\$ 26,583,822	\$ 393,566	\$ (3,898,581)	\$ 23,078,807	\$ 4,067,987
Bond premiums	2,594,092	-	(435,505)	2,158,587	434,314
Bonds payable	29,177,914	393,566	(4,334,086)	25,237,394	4,502,301
Lease liability	20,258	-	(7,151)	13,107	6,796
Compensated absences	730,612	618,332	(647,649)	701,295	644,731
Net pension liability	7,996,051	2,237,521	(2,062,601)	8,170,971	-
Net OPEB liability	3,999,999	1,259,690	(1,374,729)	3,884,960	-
	<u>\$ 41,924,834</u>	<u>\$ 4,509,109</u>	<u>\$ (8,426,216)</u>	<u>\$ 38,007,727</u>	<u>\$ 5,153,828</u>

Component Unit - School

Division

Lease liability	\$ 115,964	\$ -	\$ (32,033)	\$ 83,931	\$ 32,901
Subscription liability	-	34,059	(34,059)	-	-
Compensated absences	827,411	500,675	(529,087)	798,999	529,087
Net pension liability	27,008,034	13,491,492	(11,949,705)	28,549,821	-
Net OPEB liability	5,673,830	2,059,814	(2,380,450)	5,353,194	-
	<u>\$ 33,625,239</u>	<u>\$ 16,086,040</u>	<u>\$ (14,925,334)</u>	<u>\$ 34,785,945</u>	<u>\$ 561,988</u>

Component Unit - Economic Development Authority

Bonds payable	\$ 2,523,544	\$ 4,291,074	\$ -	\$ 6,814,618	\$ 472,000
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CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

9. Long-Term Liabilities (Continued)

Bonds Payable

Details of long-term indebtedness for bonds payable are as follows:

	Interest Rates	Issue Date	Maturity Date	Issue Amount	Governmental Activities	Business-type Activities
General Obligation Bonds						
2004 Public Improvement	1.00%	04/04	07/26	\$ 11,052,222	\$ -	\$ 1,762,987
2010 Public Improvement	2.45%	09/10	03/30	3,648,124	-	1,389,138
2012 Public Improvement	2.35%	12/12	08/32	9,545,000	4,295,250	-
2013 Public Improvement	1.25%	03/13	04/34	3,058,522	-	1,747,320
2013 Public Improvement	3.03%	12/13	08/33	7,275,000	3,625,000	-
2016B Public Improvement	2.50%	06/16	04/26	6,393,385	297,713	1,102,640
2018 Public Improvement	0.00%	05/18	07/38	5,592,757	-	4,266,994
2019 Public Improvement	3.24%	02/19	04/39	5,025,000	4,065,000	-
2020 Public Improvement	2.00-5.00%	06/20	05/40	26,555,000	25,095,000	-
2020 Refunding	2.00-5.00%	06/20	05/36	24,035,000	4,405,060	10,794,940
2021 Refunding	1.24%	05/21	02/28	1,555,000	805,000	-
2022 Public Improvement	0.95%	03/22	03/41	2,070,322	-	2,014,788
2022 Public Improvement	3.03%	05/22	05/42	15,080,000	13,916,000	-
					56,504,023	23,078,807
					3,898,385	2,158,587
					<u>\$ 60,402,408</u>	<u>\$ 25,237,394</u>
Revenue Bonds						
2023 Revenue Bonds	7.50%	05/23	06/34	\$ 6,814,618	<u>\$ 6,814,618</u>	

The annual requirements to amortize bonds payable and related interest are as follows:

Fiscal Year	Governmental Activities		Business-type Activities		Component Unit - Economic Development Authority	
	Principal	Interest	Principal	Interest	Principal	Interest
2025	\$ 3,715,455	\$ 1,830,299	\$ 4,067,987	\$ 644,279	\$ 472,000	\$ 554,326
2026	3,834,752	1,683,745	4,198,434	513,306	517,000	482,303
2027	3,788,166	1,531,834	3,410,026	376,719	556,000	442,990
2028	3,902,301	1,393,447	1,828,619	253,658	597,000	401,808
2029	3,985,436	1,250,152	1,883,548	193,942	644,000	355,314
2030-2034	18,115,913	4,011,901	5,516,844	242,327	4,028,618	964,374
2035-2039	14,510,000	1,705,006	1,953,936	27,103	-	-
2040-2044	4,652,000	215,514	219,413	2,300	-	-
	<u>\$ 56,504,023</u>	<u>\$ 13,621,898</u>	<u>\$ 23,078,807</u>	<u>\$ 2,253,634</u>	<u>\$ 6,814,618</u>	<u>\$ 3,201,115</u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

9. Long-Term Liabilities (Continued)

Financed Purchase Obligation

On July 24, 2019, the City entered into a 60-month financed purchase obligation agreement with De Lage Landen Public Finance LLC to purchase two Cisco Firepower 2120 NGFW Appliances. Under the agreement, the City paid \$14,529 annually to De Lage Landen Public Finance LLC, representing principal payments only. Ownership transferred to the City at the end of the obligation. There are no remaining financed purchase obligation payments. The assets are accounted for in the Statement of Net Position. At June 30, 2024, the original cost of the equipment was \$72,648, and accumulated depreciation was \$71,437.

Copier Leases

The City and School Division lease a variety of copiers from Xerox Corporation, US Bank Equipment Finance, and De Lage Landen Financial Services for terms ranging from 36 months to 60 months. For purposes of discounting future payments, the City used its incremental borrowing rate at lease inception. The leased equipment and accumulated amortization of the right-to-use assets are outlined in Note 7. Future minimum lease payments include:

Fiscal Year	Governmental Activities		Business-type Activities		Component Unit - School Division	
	Principal	Interest	Principal	Interest	Principal	Interest
2025	\$ 21,362	\$ 1,019	\$ 6,796	\$ 261	\$ 32,901	\$ 1,844
2026	14,929	482	3,216	142	33,792	953
2027	4,901	171	3,095	72	17,238	135
2028	2,204	68	-	-	-	-
2029	885	9	-	-	-	-
	<u>\$ 44,281</u>	<u>\$ 1,749</u>	<u>\$ 13,107</u>	<u>\$ 475</u>	<u>\$ 83,931</u>	<u>\$ 2,932</u>

Subscription-Based Information Technology Arrangements

The City and School Division subscribe to information technology assets, such as software, from vendors for terms greater than 12 months ranging from 13 months to 72 months. For purposes of discounting future payments, the City used its incremental borrowing rate at subscription inception. The School Division paid in full for each subscription at inception, and no future minimum payments are required. The subscription-based information technology arrangement assets and related accumulated amortization are outlined in Note 7. Future minimum subscription payments include:

Fiscal Year	Governmental Activities	
	Principal	Interest
2025	\$ 209,315	\$ 12,129
2026	204,618	6,024
	<u>\$ 413,933</u>	<u>\$ 18,153</u>

Legal Debt Limit

The *Constitution of Virginia*, Article VII, Section 10(a), sets forth the City's legal debt limit as ten percent of the assessed valuation of the real estate in the City subject to taxation. As of June 30, 2024, ten percent of the assessed value of real property in the City is \$285,645,825. The City's net debt applicable to the legal debt limit is \$60,402,408, and the legal debt margin is \$225,243,417. Additional information about the City's legal debt margin is available in Table 11.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

10. Fund Balance

Fund balance is classified as nonspendable, restricted, committed, assigned and/or unassigned based primarily on the extent to which the City is bound to observe constraints imposed upon the use of the resources in the governmental funds. The constraints placed on fund balance for the governmental funds are presented in the following table:

	General	Capital Projects	Total Governmental Funds
Fund Balances:			
Nonspendable:			
Inventories	\$ 784,576	\$ -	\$ 784,576
Prepays	180,796	-	180,796
	<u>965,372</u>	<u>-</u>	<u>965,372</u>
Restricted for:			
Law enforcement	523,689	-	523,689
Opioid abatement	562,582	-	562,582
Fire and rescue	206,317	-	206,317
Highway maintenance	5,056,741	-	5,056,741
Parks and recreation	33,505	-	33,505
	<u>6,382,834</u>	<u>-</u>	<u>6,382,834</u>
Committed to:			
Law enforcement	107,713	-	107,713
Stormwater management	61,719	-	61,719
	<u>169,432</u>	<u>-</u>	<u>169,432</u>
Assigned to:			
Technology systems	10,712	-	10,712
Law enforcement	256,331	-	256,331
Fire and rescue	477,952	1,934,646	2,412,598
Street equipment	337,834	-	337,834
Building maintenance and improvements	405,701	658,705	1,064,406
Engineering	83,199	988	84,187
Public works	-	3,232,898	3,232,898
Parks and recreation	182,827	1,722,610	1,905,437
Library	-	845,000	845,000
Economic development	118,300	3,025,717	3,144,017
Future capital projects	33,159	19,095,876	19,129,035
	<u>1,906,015</u>	<u>30,516,440</u>	<u>32,422,455</u>
Unassigned:			
Total fund balances	<u>\$ 65,229,632</u>	<u>\$ 30,516,440</u>	<u>\$ 95,746,072</u>

11. Risk Management

The risk management programs of the City and School Division are as follows:

Workers' Compensation

Workers' Compensation Insurance is provided through the Virginia Risk Sharing Association (VRSA) for the City and through VACORP for the School Division. Benefits are those afforded through the Commonwealth of Virginia as outlined in *Code of Virginia* §65.2-100.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

11. Risk Management (Continued)

Workers' Compensation (Continued)

Premiums are based on covered payroll, job rates and claims experience. Total premiums for the current year were \$514,436 and \$80,089 for the City and School Division, respectively.

General Liability and Other

The City provides general liability and other insurance through VRSA. General liability and automotive liability have a \$1,000,000 limit per occurrence. Boiler and machinery coverage and property coverage are covered per statement of values. The City maintains an additional \$10,000,000 umbrella policy over all forms of liability. The City has flood insurance coverage through Selective Insurance Company of America for properties in designated flood zones or that are part of the water plant. Total premiums for the current fiscal year were \$510,713.

The School Division provides general liability and other insurance through VACORP. General liability, automobile liability, and property damage have a \$2,000,000 limit per occurrence. The School Division also has a separate student accident insurance policy through VACORP. Total premiums for the current fiscal year were \$129,780.

Line of Duty

The Line of Duty Act (LODA) provides benefits to local government employees who hold specified hazardous duty positions (*Code of Virginia* §9.1-400 et seq.). By statute, LODA benefits must be provided. The Virginia Department of Accounts administers the benefit. As of July 1, 2011, the General Assembly shifted the financial responsibility from the state government to local governments. The City provides an insured Line of Duty OPEB benefit plan through coverage with VRSA. In exchange for annual premiums paid while employees are in active service, VRSA covers the Line of Duty OPEB of those employees. The Line of Duty coverage provides a death benefit of \$100,000 to beneficiaries of public safety officers who die in the line of duty and a death benefit of \$25,000 to beneficiaries of public safety employees who die within five years of becoming disabled as a result of a qualifying illness as defined in the LODA. A health insurance benefit is also provided to the disabled public safety employees, their surviving spouses, and their dependents. The City retains an obligation for benefits in the event of VRSA's insolvency. The Commonwealth of Virginia has the authority to establish and amend LODA. Total premiums for the current year to VRSA for Line of Duty coverage were \$134,516.

Healthcare

The City's professionally administered self-insurance program provides health coverage for employees of the City and School Division on a cost-reimbursement basis. All active employees, retired City employees and retired School Division employees pay a premium equivalent for participation. The premium equivalent represents a minimum of 3% active or retired employee participation. The City is obligated for claims payments under the program. A stop loss insurance contract executed with an insurance carrier covers claims in excess of \$250,000 per covered individual.

During the current fiscal year, total claim expenses of \$8,704,448 were incurred. This represents claims processed and an estimate for claims incurred but not reported (IBNR) as of June 30, 2024. The estimated liability for the City and School Division was \$362,631 and \$385,336, respectively for a total of \$747,967 at year-end.

Changes in the reported liability during the last three fiscal years are as follows:

Year Ended June 30	Beginning Balance	Claim Expenses	Claim Payments	Ending Balance
2024	\$ 679,113	\$ 8,704,448	\$ 8,635,594	\$ 747,967
2023	765,656	8,075,826	8,162,369	679,113
2022	716,796	9,042,833	8,993,973	765,656

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

11. Risk Management (Continued)

Dental

The City's professionally administered self-insurance program provides dental coverage for employees of the City and School Division on a cost-reimbursement basis. All active employees, retired City employees and retired School Division employees pay a premium equivalent for participation. The premium equivalent represents a minimum of 0% active or retired employee participation. The City is obligated for claims payments under the program.

During the current fiscal year, total claim expenses of \$550,249 were incurred. This represents claims processed and an estimate for claims incurred but not reported (IBNR) as of June 30, 2024. The estimated liability for the City and School Division was \$13,000 and \$14,000, respectively for a total of \$27,000 at year-end.

Changes in the reported liability during the last three fiscal years are as follows:

Year Ended June 30	Beginning Balance	Claim Expenses	Claim Payments	Ending Balance
2024	\$ 15,000	\$ 550,249	\$ 538,249	\$ 27,000
2023	19,000	511,769	515,769	15,000
2022	24,000	534,284	539,284	19,000

Other

There were no significant changes in insurance coverage from the prior year and no settlements that exceeded the amount of insurance coverage during the last three fiscal years.

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan

Plan Description

All full-time, salaried, permanent employees of the City and all full-time, salaried, permanent, non-professional employees (non-teachers) of the School Division are automatically covered by the Virginia Retirement System (VRS) Political Subdivision Retirement Plan upon employment. This multi-employer, agent plan is administered by VRS (the System) along with plans for other employer groups in the Commonwealth of Virginia.

Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the *Code of Virginia*, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees – Plan 1, Plan 2, and Hybrid. Each of these benefit structures has different eligibility criteria. The specific information for each plan and the eligibility for covered groups within each plan are available at:

- <https://www.varetire.org/members/benefits/defined-benefit/plan1.asp>
- <https://www.varetire.org/members/benefits/defined-benefit/plan2.asp>
- <https://www.varetirement.org/hybrid.html>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Employees Covered by Benefit Terms

As of the June 30, 2022, actuarial valuation, the following City and School Division employees were covered by the benefit terms of the pension plan:

	City of Salem	School Division (Non-Professional)
Inactive members or their beneficiaries currently receiving benefits	733	80
Inactive members:		
Vested inactive members	160	24
Non-vested inactive members	222	53
Inactive members active elsewhere in VRS	246	18
Total inactive members	<hr/> 628	<hr/> 95
Active members	471	61
Total covered employees	<hr/> 1,832	<hr/> 236

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the *Code of Virginia*, as amended, but may be impacted as a result of funding options provided to political subdivisions by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement.

The City's contractually required contribution rate for the year ended June 30, 2024, was 20.33% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2021. This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability.

Contributions to the VRS Political Subdivision Retirement Plan from the City were \$5,969,000 and \$5,232,222 for the years ended June 30, 2024, and June 30, 2023, respectively. Contributions for the fiscal year ended June 30, 2023, were adjusted to reflect actual amounts as shown on the VRS actuarial report rather than estimated amounts used in the prior year's annual financial report.

The School Division's non-professional employees' contractually required contribution rate for the year ended June 30, 2024, was 1.92% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2021. This rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Contributions to the VRS Political Subdivision Retirement Plan from the School Division were \$18,736 and \$17,162 for the years ended June 30, 2024, and June 30, 2023, respectively. Contributions for the fiscal year ended June 30, 2023, were adjusted to reflect actual amounts as shown on the VRS actuarial report rather than estimated amounts used in the prior year's annual financial report.

Net Pension Liability

The net pension liability is calculated separately for each employer and represents that particular employer's total pension liability determined in accordance with GASB Statement No. 68, less that employer's fiduciary net position. For political subdivisions, the net pension liability was measured as of June 30, 2023. The total pension liability used to calculate the net pension liability was determined by an actuarial valuation performed as of June 30, 2022, rolled forward to the measurement date of June 30, 2023.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Actuarial Assumptions

The total pension liabilities for general employees and public safety employees with hazardous duty benefits in the City's and School Division's retirement plans were based on actuarial valuations as of June 30, 2022, using the Entry Age Normal actuarial cost method and the following assumptions, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2023.

Inflation	2.50%
General Employees – Salary increases, including inflation	3.50% - 5.35%
Public Safety Employees with Hazardous Duty Benefits – Salary increases, including inflation	3.50% - 4.75%
Investment rate of return	6.75%, net of pension plan investment expense, including inflation

Mortality rates:

General Employees – 15 to 20% of deaths are assumed to be service related.

Public Safety Employees – 45% to 70% of deaths are assumed to be service related. Mortality is projected using the applicable Pub-2010 Mortality Table with various set backs or set forwards for both males and females.

The actuarial assumptions used in the June 30, 2022, valuation were based on the results of an actuarial experience study for the period from July 1, 2016, through June 30, 2020, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2021. Changes to the actuarial assumptions as a result of the experience study are as follows:

General Employees – Largest 10 – Non-Hazardous Duty and All Others (Non 10 Largest): Updated mortality table; adjusted retirement rates to better fit experience; adjusted withdrawal rates to better fit experience at each year age and service through 9 years of service; no change to disability rates; no change to salary scale; no change to line of duty disability; and no change to discount rate.

Public Safety Employees – Largest 10 – Hazardous Duty and All Others (Non 10 Largest): Updated mortality table; adjusted retirement rate to better fit experience and increased final retirement age to 70; decreased rates of withdrawal; no change to disability rates; no changes to salary scale; no change to line of duty disability; and no change to discount rate.

Long-Term Expected Rate of Return

The long-term expected rate of return on pension System investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of pension System investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Long-Term Expected Rate of Return (Continued)

The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

Asset Class (Strategy)	Target Allocation	Arithmetic Long-Term Expected Rate of Return	Weighted
			Average Long-Term Expected Rate of Return
Public Equity	34.00%	6.14%	2.09%
Fixed Income	15.00%	2.56%	0.38%
Credit Strategies	14.00%	5.60%	0.78%
Real Assets	14.00%	5.02%	0.70%
Private Equity	16.00%	9.17%	1.47%
MAPS - Multi-Asset Public Strategies	4.00%	4.50%	0.18%
PIP - Private Investment Partnership	2.00%	7.18%	0.14%
Cash	1.00%	1.20%	0.01%
Total	100.00%		5.75%
		Inflation	2.50%
		Expected arithmetic nominal return*	8.25%

* The above allocation provides for a one-year return of 8.25%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected rate of return for the System, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.14%, including expected inflation of 2.50%. On June 15, 2023, the VRS Board elected a long-term rate of 6.75%, which was roughly at the 45th percentile of expected long-term results of the VRS fund asset allocation at that time, providing a median return of 7.14%, including expected inflation of 2.50%.

Discount Rate

The discount rate used to measure the total pension liability was 6.75%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Statutes and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Consistent with the phased-in funding provided by the General Assembly for state and teacher employer contributions, political subdivisions were also provided with an opportunity to use an alternate employer contribution rate. For the year ended June 30, 2023, the alternate rate was the employer contribution rate used in the fiscal year 2012 or 100% of the actuarially determined employer contribution rate from the June 30, 2022, actuarial valuations, whichever was greater. From July 1, 2023, on, participating employers are assumed to continue to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total pension liability.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Changes in Net Pension Liability (Asset)

	Increase (Decrease)		
	Total Pension Liability (a)	Plan Fiduciary Net Position (b)	Net Pension Liability (Asset) (a) - (b)
City of Salem			
Balances at June 30, 2022	<u>\$ 220,151,753</u>	<u>\$ 182,257,665</u>	<u>\$ 37,894,088</u>
Changes for the year:			
Service cost	2,993,558	-	2,993,558
Interest	14,793,944	-	14,793,944
Difference between expected and actual experience	1,101,060	-	1,101,060
Contributions - employer	-	5,232,222	(5,232,222)
Contributions - employee	-	1,260,072	(1,260,072)
Net investment income	-	11,690,238	(11,690,238)
Benefit payments, including refunds of employee contributions	(13,582,507)	(13,582,507)	-
Administrative expenses	-	(119,677)	119,677
Other changes	-	4,677	(4,677)
Net changes	<u>5,306,055</u>	<u>4,485,025</u>	<u>821,030</u>
Balances at June 30, 2023	<u>\$ 225,457,808</u>	<u>\$ 186,742,690</u>	<u>\$ 38,715,118</u>
School Division (Non-Professional)			
Balances at June 30, 2022	<u>\$ 5,672,571</u>	<u>\$ 6,582,168</u>	<u>\$ (909,597)</u>
Changes for the year:			
Service cost	126,854	-	126,854
Interest	378,463	-	378,463
Difference between expected and actual experience	73,188	-	73,188
Contributions - employer	-	17,162	(17,162)
Contributions - employee	-	73,370	(73,370)
Net investment income	-	415,500	(415,500)
Benefit payments, including refunds of employee contributions	(385,122)	(385,122)	-
Administrative expenses	-	(4,290)	4,290
Other changes	-	166	(166)
Net changes	<u>193,383</u>	<u>116,786</u>	<u>76,597</u>
Balances at June 30, 2023	<u>\$ 5,865,954</u>	<u>\$ 6,698,954</u>	<u>\$ (833,000)</u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the City's and School Division's net pension liabilities (assets) under the VRS Political Subdivision Retirement Plan using the discount rate of 6.75%, as well as what the City's and School Division's net pension liabilities (assets) would be if they were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

	Net Pension Liability (Asset)		
	1%	Current	1%
	Decrease (5.75%)	Discount (6.75%)	Increase (7.75%)
City of Salem	\$ 66,423,059	\$ 38,715,118	\$ 15,492,022
School Division (Non-Professional)	(195,221)	(833,000)	(1,363,383)

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

For the year ended June 30, 2024, the City and School Division recognized pension expense of \$4,034,548 and \$30,592 respectively, under the VRS Political Subdivision Retirement Plan. At June 30, 2024, the City and School Division reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
	Resources	Resources
City of Salem		
Differences between expected and actual experience	\$ 713,371	\$ -
Net difference between projected and actual earnings on pension plan investments	-	3,090,451
Employer contributions subsequent to the measurement date	5,969,000	-
Total	\$ 6,682,371	\$ 3,090,451
School Division (Non-Professional)		
Differences between expected and actual experience	\$ 28,010	\$ -
Net difference between projected and actual earnings on pension plan investments	-	113,596
Employer contributions subsequent to the measurement date	18,736	-
Total	\$ 46,746	\$ 113,596

The deferred outflow of resources related to pensions resulting from the City's contributions of \$5,969,000 subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2025. The deferred outflows of resources related to pensions resulting from the School Division's contributions of \$18,736 subsequent to the measurement date will be recognized as an increase to the net pension asset in the fiscal year ending June 30, 2025.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

12. Pension Plan – Virginia Retirement System Political Subdivision Retirement Plan (Continued)

Pension Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense in future reporting periods as follows:

Year Ended June 30	School Division	
	City of Salem	(Non-Professional)
2025	\$ (1,563,923)	\$ (51,078)
2026	(3,591,867)	(133,630)
2027	2,670,423	95,380
2028	108,287	3,742
	<hr/> <u>\$ (2,377,080)</u>	<hr/> <u>\$ (85,586)</u>

Pension Plan Data

Information about the VRS Political Subdivision Retirement Plan is also available in the separately issued VRS 2023 Annual Comprehensive Financial Report. A copy of the report may be downloaded from the VRS website at <http://www.varetire.org/Pdf/Publications/2023-annual-report.pdf>, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Payables to the Pension Plan

At June 30, 2024, \$639,435 and \$9,052 were payable to the System under the VRS Political Subdivision Retirement Plan for the legally required contributions of the City and School Division, respectively, related to the June 2024 payroll.

13. Pension Plan – Virginia Retirement System Teacher Retirement Plan

Plan Description

All full-time, salaried, permanent (professional) employees of the School Division and other Virginia public school divisions are automatically covered by the VRS Teacher Retirement Plan upon employment. This multiple-employer, cost sharing plan is administered by VRS (the System) along with plans for other employer groups in the Commonwealth of Virginia. Members earn one month of service credit for each month they are employed and for which they and their employer pay contributions to VRS. Members are eligible to purchase prior service, based on specific criteria as defined in the *Code of Virginia*, as amended. Eligible prior service that may be purchased includes prior public service, active military service, certain periods of leave, and previously refunded service.

The System administers three different benefit structures for covered employees in the VRS Teacher Retirement Plan – Plan 1, Plan 2, and Hybrid. The provisions and features of the plans, as well as all actuarial assumptions, are substantially the same as those referenced in the previous note.

Contributions

The contribution requirement for active employees is governed by §51.1-145 of the *Code of Virginia*, as amended, but may be impacted as a result of funding provided to school divisions by the Virginia General Assembly. Employees are required to contribute 5.00% of their compensation toward their retirement. Each school division's contractually required contribution rate for the year ended June 30, 2024, was 16.62% of covered employee compensation. This rate was based on an actuarially determined rate from an actuarial valuation as of June 30, 2021. The actuarially determined rate, when combined with employee contributions, was expected to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

13. Pension Plan – Virginia Retirement System Teacher Retirement Plan (Continued)

Contributions (Continued)

Contributions to the VRS Teacher Retirement Plan from the School Division were \$4,680,086 and \$4,458,974 for the years ended June 30, 2024, and June 30, 2023, respectively. Contributions for the fiscal year ended June 30, 2023, were adjusted to reflect actual amounts as shown on the VRS actuarial report rather than estimated amounts used in the prior year's annual financial report.

In June 2023, the Commonwealth made a special contribution of approximately \$147.5 million to the VRS Teacher Retirement Plan. This special payment was authorized by Chapter 2 of the Acts of Assembly of 2022, Special Session I, as amended by Chapter 769, 2023 Acts of Assembly Reconvened Session, and is classified as a non-employer contribution. The School Division's proportionate share is reflected in the component units' net pension liability in Exhibit 1, in the component units' other general revenues in Exhibit 2, in the School Division's net pension liability in Exhibit 13, and in the School Division's other general revenues in Exhibit 14.

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2024, the School Division reported a liability of \$28,549,821 for its proportionate share of the VRS Teacher Retirement Plan net pension liability. The net pension liability was measured as of June 30, 2023, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation performed as of June 30, 2022, and rolled forward to the measurement date of June 30, 2023. The School Division's proportion of the net pension liability was based on the School Division's actuarially determined employer contributions to the pension plan for the year ended June 30, 2023, relative to the total of the actuarially determined employer contributions for all participating employers. At June 30, 2023, the School Division's proportion was 0.28247% as compared to 0.28368% at June 30, 2022.

For the year ended June 30, 2024, the School Division recognized pension expense of \$2,989,065 under the VRS Teacher Retirement Plan. Since there was a change in proportionate share between measurement dates, a portion of the pension expense was related to deferred amounts from changes in proportion and from differences between employer contributions and the proportionate share of employer contributions. Beginning with the June 30, 2022, measurement date, the difference between the expected and actual contributions is included with the pension expense calculation.

At June 30, 2024, the School Division reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

School Division (Professional)	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	\$ 2,452,454	\$ 1,114,136
Changes in assumptions	1,294,263	-
Net difference between projected and actual earnings on pension plan investments	-	1,856,314
Changes in proportion and differences between employer contributions and proportionate share of contributions	879,329	345,448
Employer contributions subsequent to the measurement date	4,680,086	-
Total	\$ 9,306,132	\$ 3,315,898

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

13. Pension Plan – Virginia Retirement System Teacher Retirement Plan (Continued)

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions (Continued)

The \$4,680,086 reported as deferred outflows of resources related to pensions resulting from the School Division's contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the fiscal year ending June 30, 2025. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year Ended June 30	School Division (Professional)
2025	\$ (387,480)
2026	(1,390,456)
2027	2,551,608
2028	536,476
	<u>\$ 1,310,148</u>

Net Pension Liability

The net pension liability is calculated separately for each system and represents that particular system's total pension liability determined in accordance with GASB Statement No. 67, less that system's fiduciary net position. As of June 30, 2023, net pension liability amounts for the VRS Teacher Employee Retirement Plan are as follows (amounts expressed in thousands):

VRS Teacher Retirement Plan	
Total pension liability	\$ 57,574,609
Plan fiduciary net position	47,467,405
Employers' net pension liability	<u>\$ 10,107,204</u>

Plan fiduciary net position as a percentage of the total pension liability	82.45%
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The total pension liability is calculated by the System's actuary, and each plan's fiduciary net position is reported in the System's financial statements. The net pension liability is disclosed in accordance with the requirements of GASB Statement No. 67 in the System's notes to the financial statements and required supplementary information.

Sensitivity of the School Division's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the School Division's proportionate share of the net pension liability using the discount rate of 6.75%, as well as what the School Division's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

Net Pension Liability		
1% Decrease (5.75%)	Current Discount (6.75%)	1% Increase (7.75%)
School Division (Professional)	\$ 50,608,650	\$ 28,549,821
	<u>\$ 10,415,650</u>	<u>\$ 10,415,650</u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

13. Pension Plan – Virginia Retirement System Teacher Retirement Plan (Continued)

Pension Plan Fiduciary Net Position

Detailed information about the VRS Teacher Retirement Plan's fiduciary net position is available in the separately issued VRS 2023 Annual Comprehensive Financial Report. A copy of the report may be downloaded from the VRS website at <http://www.varetire.org/Pdf/Publications/2023-annual-report.pdf>, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Payables to the Pension Plan

At June 30, 2024, \$590,066 was payable to the System under the VRS Teacher Retirement Plan for the legally required contributions of the School Division related to the June 2024 payroll.

14. Summary of Pension Elements

A summary of the pension-related financial statement elements is as follows:

	Governmental Activities	Business-Type Activities	Total Primary Government	Component Units
Pension Expense				
VRS Political Subdivision Retirement Plan	\$ 3,193,757	\$ 840,791	\$ 4,034,548	\$ 30,592
VRS Teacher Retirement Plan	-	-	-	2,989,065
Total Pension Expense	<u>\$ 3,193,757</u>	<u>\$ 840,791</u>	<u>\$ 4,034,548</u>	<u>\$ 3,019,657</u>
Net Pension Asset				
VRS Political Subdivision Retirement Plan	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 833,000</u>
Net Pension Liability				
VRS Political Subdivision Retirement Plan	\$ 30,544,147	\$ 8,170,971	\$ 38,715,118	\$ -
VRS Teacher Retirement Plan	-	-	-	28,549,821
Total Pension Liability	<u>\$ 30,544,147</u>	<u>\$ 8,170,971</u>	<u>\$ 38,715,118</u>	<u>\$ 28,549,821</u>
Deferred Outflows of Resources				
Differences between expected and actual experience				
VRS Political Subdivision Retirement Plan	\$ 564,706	\$ 148,665	\$ 713,371	\$ 28,010
VRS Teacher Retirement Plan	-	-	-	2,452,454
Changes in assumptions				
VRS Teacher Retirement Plan	-	-	-	1,294,263
Changes in proportion and differences between employer contributions and proportionate share of contributions				
VRS Teacher Retirement Plan	-	-	-	879,329
Employer contributions subsequent to the measurement date				
VRS Political Subdivision Retirement Plan	4,738,733	1,230,267	5,969,000	18,736
VRS Teacher Retirement Plan	-	-	-	4,680,086
Total Deferred Outflows of Resources	<u>\$ 5,303,439</u>	<u>\$ 1,378,932</u>	<u>\$ 6,682,371</u>	<u>\$ 9,352,878</u>
Deferred Inflows of Resources				
Differences between expected and actual experience				
VRS Teacher Retirement Plan	\$ -	\$ -	\$ -	\$ 1,114,136
Net difference between projected and actual earnings on pension plan investments				
VRS Political Subdivision Retirement Plan	2,446,408	644,043	3,090,451	113,596
VRS Teacher Retirement Plan	-	-	-	1,856,314

(Continued)

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

14. Summary of Pension Elements (Continued)

	Governmental Activities	Business-Type Activities	Total Primary Government	Component Units
Deferred Inflows of Resources (Continued)				
Changes in proportion and differences between employer contributions and proportionate share of contributions				
VRS Teacher Retirement Plan	-	-	-	345,448
Total Deferred Inflows of Resources	<u>\$ 2,446,408</u>	<u>\$ 644,043</u>	<u>\$ 3,090,451</u>	<u>\$ 3,429,494</u>

15. Other Postemployment Benefits – Retiree Health Plan

Plan Description

The City and School Division participate in a single-employer defined benefit healthcare plan (Retiree Health Plan) administered and sponsored by the City. Full-time employees retiring directly from the City must have at least 15 years of service, unless approved for VRS disability, to participate in the Retiree Health Plan. In addition, they must be eligible for retirement under VRS.

Eligible employees and dependents covered at the time of retirement may continue participation in the Retiree Health Plan at the same premium levels as active employees. This creates a benefit to the retiree in the form of a lower insurance rate by blending retirees with active employees, also known as an implicit rate subsidy.

In addition to the implicit rate subsidy, all pre-65 retirees who retired on or before October 1, 2010 receive a premium subsidy based on their coverage election. If the retiree elects retiree-only coverage, the City contributes between 86% and 97% of the subscriber-only premium. If the retiree elects retiree/child coverage, the City contributes between 75% and 85% of the retiree/child premium. If the retiree elects retiree/spouse, the City contributes between 53% and 66% of the retiree/spouse premium. If the retiree elects retiree/children, the City contributes between 53% and 67% of the retiree/children premium. If the retiree elects family coverage, the City contributes between 53% and 66% of the family premium. The actual City contribution within each range depends on the health plan selected by the retiree.

For individuals retiring after October 1, 2010, and who were hired before July 1, 2010, the City will contribute 3% of the retiree-only premium for each year of service up to 97% of the total retiree-only premium for the lifetime of the retiree. For employees hired on or after July 1, 2010, the City will contribute 3% of the retiree-only premium for each year of service up to 50% of the total retiree-only premium for the lifetime of the retiree.

When a retiree turns age 65 or otherwise becomes eligible for Medicare, the retiree transfers to a Medicare health supplement plan and/or drug plan. These individuals no longer receive the implicit rate subsidy; however, they still receive a premium subsidy. The City contributes 3% of the retiree-only premium for each year of service up to 97% not to exceed \$3,300. Employees hired on or after July 1, 2010 are not eligible to receive the Medicare health supplement plan and/or drug plan benefit.

Individuals retiring after October 1, 2010, do not receive a premium subsidy for dependents and are responsible to pay the difference in the actual premium rates above the premium subsidy. School Division retirees do not receive any premium subsidy and are responsible to pay the entire premium.

The benefits are governed by City Council or School Board policy and can be amended through Council or School Board action. The Retiree Health Plan does not issue a publicly available financial report.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

15. Other Postemployment Benefits – Retiree Health Plan (Continued)

Plan Description (Continued)

The City participates in the OPEB Trust Fund, an irrevocable trust established for the purpose of accumulating assets to fund postemployment benefits other than pensions. The Virginia Pooled OPEB Trust Fund issues a separate report, which may be obtained from VML/VACo Finance Program, 919 East Main Street, Suite 1100, Richmond, Virginia 23219.

Employees Covered by Benefit Terms

As of June 30, 2023, the date of the latest actuarial valuation for the City and School Division, the following employees were covered by the benefit terms of the Retiree Health Plan:

	City of Salem	School Division
Active employees	471	557
Retired participants	298	24
Total participants	<u>769</u>	<u>581</u>

Contributions

The Retiree Health Plan is funded through member and employer contributions on a pay-as-you-go basis. City Retirees receiving benefits contribute a minimum of 3% to 14%, 15% to 25%, 34% to 47%, 33% to 47%, and 34% to 47% of the health insurance premium rate for retiree only, retiree + one minor child, retiree + spouse, retiree + children, and family coverage, respectively. The actual contribution within each range depends on the health plan selected by the retiree. School Division Retirees receiving benefits contribute 100% of the health insurance premium rate. During the current year, retired City and School Division members contributed \$444,866 and \$184,564, respectively, of the total premiums through their required monthly contributions of between \$11 and \$1,471, depending on the type of coverage and years of service.

The City and School Division contributed \$1,753,123 and \$159,252, respectively, in pay-as-you-go contributions to the Retiree Health Plan for the year ended June 30, 2024. In addition, the City and School Division contributed \$234,630 and \$97,135, respectively, to the OPEB Trust Fund. It is the intent of the City and School Division to fully fund the actuarially determined contributions each year.

Net OPEB Liability

Under the Retiree Health Plan, the City's and School Division's net OPEB liabilities were measured as of June 30, 2024. The total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation performed as of June 30, 2023. The components of the net OPEB liability as of June 30, 2024, were as follows:

	City of Salem	School Division
Total OPEB liability	\$ 26,069,467	\$ 2,961,987
Plan fiduciary net position	10,739,723	2,629,094
Net OPEB liability	\$ 15,329,744	\$ 332,893

Plan fiduciary net position as a percentage of total OPEB liability 41.20% 88.76%

Actuarial Assumptions

The total OPEB liability was determined as part of the actuarial valuation at the date indicated, using the following actuarial assumptions:

Valuation date	June 30, 2023
Measurement date	June 30, 2024
Actuarial cost method	Entry age normal, level percentage of pay

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

15. Other Postemployment Benefits – Retiree Health Plan (Continued)

Actuarial Assumptions (Continued)

Inflation	2.50%
Investment rate of return	6.5%, net of investment expense
Pre-65 healthcare cost trend rates	City: 6.50% for 2023 graded to 3.90% by 2073 School Division: 6.50% for 2023 graded to 3.90% by 2073
Post-65 healthcare cost trend rates	City: 6.00% for 2023 graded to 3.90% by 2072 School Division: N/A
Pre-retirement mortality	General Employees: Pub-2010 Amount Weighted General Employee Rates projected generationally; females set forward 2 years. Public Safety Employees: Pub-2010 Amount Weighted Safety Employee Rates projected generationally; 95% of rates for males; 105% of rates for females set forward 2 years. Teachers: Pub-2010 Amount Weighted Teachers Employee Rates projected generationally; 110% of rates for males.
Post-retirement mortality	General Employees: Pub-2010 Amount Weighted Healthy Retiree Rates projected generationally; 110% of rates for females. Public Safety Employees: Pub-2010 Amount Weighted Safety Healthy Retiree Rates projected generationally; 110% of rates for males; 105% of rates for females set forward 3 years. Teachers: Pub-2010 Amount Weighted Teachers Healthy Retiree Rates projected generationally; males set forward 1 year; 105% of rates for females.

Plan Investments

In an effort to assist local governments in funding their OPEB liabilities, the Virginia Association of Counties and the Virginia Municipal League established the VACo/VML Pooled OPEB Trust (Trust). The Trust is an irrevocable trust offered to local governments and authorities and is governed by a Board of Trustees consisting of local officials of participants in the Trust. The Board of Trustees has adopted an investment policy to achieve a compound annualized rate of return over a market cycle, including current income and capital appreciation, in excess of 5 percent after inflation, in a manner consistent with prudent risk-taking. Investment decisions of the funds' assets are made by the Board of Trustees.

The Board of Trustees establishes investment objectives, risk tolerance and asset allocation policies in light of the investment policy, market and economic conditions, and prevailing prudent investment practices. The Board of Trustees monitors the investments to ensure adherence to the adopted policies and guidelines, while also reviewing and evaluating the performance of the investments and its investment advisors in light of available investment opportunities, market conditions, and publicly available indices for the generally accepted evaluation and measurement of such performance. The Trust provides a diversified portfolio consisting of investments in various asset classes such as bonds, domestic equities, international equities and cash. Specific investment information for the Trust can be obtained by writing to VML/VACo Finance Program, 919 East Main Street, Suite 1100, Richmond, Virginia 23219.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

15. Other Postemployment Benefits – Retiree Health Plan (Continued)

Plan Investments (Continued)

The Trust categorizes its investments within the fair value hierarchy established by GAAP. A government is permitted in certain circumstances to establish the fair value of an investment that does not have a readily determinable fair value by using the net asset value (NAV) per share (or its equivalent) of the investment. Investments in the Trust are valued using the NAV per share, which is determined by dividing the total value of the Trust by the number of outstanding shares. The NAV per share changes with the value of the underlying investments in the Trust. Generally, participants may redeem their investment at the end of a calendar quarter upon 90 days' written notice. The Trust currently invests in the following asset classes and strategies:

Asset Class	Target Allocation	Arithmetic Long-Term Expected Rate of Return	Geometric Long-Term Expected Rate of Return
US Core Fixed Income	20.00%	2.21%	2.08%
US Large Cap Equity	21.00%	5.38%	3.80%
US Small Cap Equity	10.00%	6.94%	4.39%
Foreign Developed Equity	13.00%	6.92%	5.13%
Emerging Markets Equity	5.00%	9.59%	6.21%
Private Real Estate Property	15.00%	5.14%	3.91%
Private Equity	10.00%	10.46%	6.25%
Hedge Fund of Funds - Strategic	6.00%	2.69%	1.94%
Assumed Inflation - Mean		2.31%	2.30%
Assumed Inflation - Standard Deviation		1.44%	1.44%
Portfolio Real Mean Return		5.62%	4.71%
Portfolio Nominal Mean Return		7.93%	7.12%
Portfolio Standard Deviation			13.16%
Long-Term Expected Rate of Return			6.50%

At June 30, 2024, the Plan held no investments in any one organization that represented 5% or more of fiduciary net position.

Rate of Return

As of June 30, 2024, the annual money-weighted rate of return on the plan investments, net of OPEB plan investment expense, was 9.48% for the City and 9.49% for the School Division. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

Discount Rate

The discount rate used to measure the total OPEB liability was 6.50%. The projection of cash flows used to determine the discount rate assumed that employer contributions will be made at current contribution rates. Based on the current and historical commitment of the City to fully fund actuarially determined contribution amounts, the Retiree Health Plan's fiduciary net position combined with future contributions is sufficient to cover all projected future benefit payments. The long-term expected rate of return on plan investments is 6.50% and, when applied to the periods of projected benefit payments, it is not anticipated that the Retiree Health Plan's assets will be exhausted; therefore, the expected municipal bond rate was not applied in determining the discount rate.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

15. Other Postemployment Benefits – Retiree Health Plan (Continued)

Changes in Net OPEB Liability

	Increase (Decrease)		
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability (a) - (b)
	<u></u>	<u></u>	<u></u>
City of Salem			
Balances at June 30, 2023	\$ 25,865,246	\$ 9,868,826	\$ 15,996,420
Changes for the year:			
Service cost	304,221	-	304,221
Interest	1,683,163	-	1,683,163
Contributions - employer	-	1,987,753	(1,987,753)
Net investment income	-	676,924	(676,924)
Benefit payments	(1,783,163)	(1,783,163)	-
Administrative expenses	-	(10,617)	10,617
Net changes	<u>204,221</u>	<u>870,897</u>	<u>(666,676)</u>
Balances at June 30, 2024	<u><u>\$ 26,069,467</u></u>	<u><u>\$ 10,739,723</u></u>	<u><u>\$ 15,329,744</u></u>
School Division			
Balances at June 30, 2023	\$ 2,846,224	\$ 2,314,901	\$ 531,323
Changes for the year:			
Service cost	89,300	-	89,300
Interest	185,715	-	185,715
Contributions - employer	-	256,387	(256,387)
Net investment income	-	219,854	(219,854)
Benefit payments	(159,252)	(159,252)	-
Administrative expenses	-	(2,796)	2,796
Net changes	<u>115,763</u>	<u>314,193</u>	<u>(198,430)</u>
Balances at June 30, 2024	<u><u>\$ 2,961,987</u></u>	<u><u>\$ 2,629,094</u></u>	<u><u>\$ 332,893</u></u>

(The previous table presents amounts associated with the primary government. The OPEB Trust Fund financial statements present amounts associated with the primary government and custodial entities.)

Sensitivity of the Net OPEB Liability to Changes in the Discount Rate

The following presents the net OPEB liability calculated using the discount rate of 6.50%, as well as what the net OPEB liability would be if it were calculated using a discount rate that is one percentage point lower (5.50%) or one percentage point higher (7.50%) than the current rate:

	Net OPEB Liability		
	1% Decrease (5.50%)	Current Discount (6.50%)	1% Increase (7.50%)
	<u></u>	<u></u>	<u></u>
City of Salem	\$ 17,929,019	\$ 15,329,744	\$ 13,085,682
School Division	550,301	332,893	130,335

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

15. Other Postemployment Benefits – Retiree Health Plan (Continued)

Sensitivity of the Net OPEB Liability to Changes in Healthcare Cost Trend Rates

The following presents the net OPEB liability calculated using the current healthcare cost trend rate as well as what the net OPEB liability would be if it were calculated using healthcare cost trend rates that are one percentage point lower or one percentage point higher than the current rate:

	Net OPEB Liability		
	1% Decrease	Current Trend Rate	1% Increase
City of Salem	\$ 13,618,200	\$ 15,329,744	\$ 17,321,993
School Division	47,243	332,893	659,583

OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB

For the year ended June 30, 2024, the City and School Division recognized OPEB expense of \$1,457,187 and \$142,141, respectively. At June 30, 2024, the City and School Division reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
City of Salem		
Differences between expected and actual experience	\$ 1,519,171	\$ 390,552
Changes in assumptions	1,070,875	389,578
Net difference between projected and actual earnings on plan investments	-	27,194
Total	<u>\$ 2,590,046</u>	<u>\$ 807,324</u>
School Division		
Differences between expected and actual experience	\$ 282,489	\$ 26,979
Changes in assumptions	59,593	80,508
Net difference between projected and actual earnings on plan investments	-	5,962
Total	<u>\$ 342,082</u>	<u>\$ 113,449</u>

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended June 30	City of Salem	School Division
2025	\$ (176,240)	\$ 4,278
2026	769,807	79,549
2027	523,251	25,265
2028	399,532	44,988
2029	266,372	57,548
Thereafter	-	17,005
	<u>\$ 1,782,722</u>	<u>\$ 228,633</u>

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit

Virginia Retirement System OPEB Plans

In addition to their participation in the pension plans offered through VRS, the City and School Division also participate in various cost sharing and agent multi-employer other postemployment benefit plans, described as follows.

Plan Description – Group Life Insurance Program

All full-time, salaried, permanent employees of the City and School Division are automatically covered by the VRS Group Life Insurance (GLI) Program upon employment. In addition to the basic group life insurance benefit, members are also eligible to elect additional coverage for themselves as well as a spouse or dependent children through the Optional Group Life Insurance Program. For members who elect the optional group life insurance coverage, the insurer bills employers directly for the premiums. Employers deduct these premiums from members' paychecks and pay the premiums to the insurer. Since this is a separate and fully insured program, it is not included as part of the GLI Program OPEB.

Specific information for the GLI Program is available at <https://www.varetire.org/members/benefits/life-insurance/basic-group-life-insurance.asp>. The GLI Program is administered by the VRS, along with pensions and other OPEB plans, for public employer groups in the Commonwealth of Virginia. This plan is considered a multiple-employer, cost sharing plan.

Plan Description – Political Subdivision Health Insurance Credit Program

All full-time, salaried permanent (non-professional) employees of the School Division are automatically covered by the Political Subdivision Health Insurance Credit (HIC) Program. The Political Subdivision HIC provides all the same benefits as the Teacher HIC described below, except the Political Subdivision HIC Program is considered a multi-employer, agent defined benefit plan. As of the June 30, 2023, actuarial valuation, the following School Division employees were covered by the benefit terms of the General Employee Health Insurance Credit Program:

	School Division (Non-Professional)
Inactive members or their beneficiaries currently receiving benefits	38
Inactive members:	
Vested inactive members	6
Inactive members active elsewhere in VRS	19
Total inactive members	63
Active members	60
Total covered employees	<u>123</u>

Plan Description – Teacher Employee Health Insurance Credit Program

All full time, salaried permanent (professional) employees of the School Division and other Virginia public school divisions are automatically covered by the VRS Teacher Employee Health Insurance Credit (HIC) Program. Members earn one month of service credit toward the benefit for each month they are employed and for which their employer pays contributions to VRS. The health insurance credit is a tax-free reimbursement in an amount set by the General Assembly for each year of service credit against qualified health insurance premiums retirees pay for single coverage, excluding any portion covering the spouse or dependents. The credit cannot exceed the amount of the premiums and ends upon the retiree's death.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

Plan Description – Teacher Employee Health Insurance Credit Program (Continued)

Specific information about the Teacher HIC Program is available at <https://www.varetire.org/retirees/insurance/healthinscredit/index.html>. The Teacher HIC Program is administered by the VRS, along with pensions and other OPEB plans, for public employer groups in the Commonwealth of Virginia. It is considered a multiple-employer, cost sharing plan.

Contributions

Contributions to the VRS OPEB programs were based on actuarially determined rates from actuarial valuations as of June 30, 2021. The actuarially determined rates were expected to finance the cost of benefits earned by employees during the year, with an additional amount to fund any unfunded accrued liability. Specific details related to the contributions for the VRS OPEB programs are as follows:

	OPEB Contributions	
	Year Ended June 30, 2024	Year Ended June 30, 2023
City of Salem - GLI	\$ 164,555	\$ 143,788
School Division - Non-Professional GLI	9,878	9,029
School Division - Professional GLI	158,510	150,865
School Division - Political Subdivision HIC	20,301	18,538
School Division - Teacher Employee HIC	355,177	337,915

GLI Program

Governed by	<i>Code of Virginia</i> 51.1-506 and 51.1-508 and may be impacted as a result of funding provided to school divisions and governmental agencies by the Virginia General Assembly
Total rate	1.34% of covered employee compensation; rate allocated 60/40, 0.80% employee and 0.54% employer; employers may elect to pay all or part of the employee contribution

In June 2023, the Commonwealth made a special contribution of approximately \$10.1 million to the Group Life Insurance Program. The special payment was authorized by Chapter 2 of the Acts of Assembly of 2022, Special Session I, as amended by Chapter 769, 2023 Acts of Assembly Reconvened Session, and is classified as a non-employer contribution. The City's proportionate share is reflected in the net OPEB liability in Exhibit 1, in other general revenues in Exhibit 2, in the net OPEB liability in Exhibit 8, in miscellaneous nonoperating revenues in Exhibit 9, in the net OPEB liability in Exhibit 25, and in miscellaneous nonoperating revenues in Exhibit 26. The School Division's proportionate share is reflected in the component units' net OPEB liability in Exhibit 1, in the component units' other general revenues in Exhibit 2, in the net OPEB liability in Exhibit 13, and in other general revenues in Exhibit 14.

Political Subdivision HIC Program

Governed by	<i>Code of Virginia</i> 51.1-1400 and may be impacted as a result of funding provided to governmental agencies by the Virginia General Assembly
Total rate	1.11% of covered employee compensation

Teacher Employee HIC Program

Governed by	<i>Code of Virginia</i> 51.1-1401 and may be impacted as a result of funding provided to school divisions by the Virginia General Assembly
Total rate	1.21% of covered employee compensation

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

Contributions (Continued)

In June 2023, the Commonwealth made a special contribution of approximately \$4.0 million to the Teacher Employee HIC Program. The special payment was authorized by Chapter 2 of the Acts of Assembly of 2022, Special Session I, as amended by Chapter 769, 2023 Acts of Assembly Reconvened Session, and is classified as a non-employer contribution. The School Division's proportionate share is reflected in the component units' net OPEB liability in Exhibit 1, in the component units' other general revenues in Exhibit 2, in the net OPEB liability in Exhibit 13, and in other general revenues in Exhibit 14.

OPEB Liabilities, OPEB Expense and Deferred Inflows and Outflows of Resources Related to OPEB

The net OPEB liabilities were measured as of June 30, 2023, and the total OPEB liabilities used to calculate the net OPEB liabilities were determined by an actuarial valuation performed as of June 30, 2022, and rolled forward to the measurement date of June 30, 2023. The covered employer's proportions of the net OPEB liabilities were based on the covered employer's actuarially determined employer contributions for the year ended June 30, 2023, relative to the total of the actuarially determined employer contributions for all participating employers. Specific details related to the City's and School Division's proportionate shares of the net VRS OPEB liabilities and VRS OPEB expenses for the GLI Program and Teacher Employee HIC Program are as follows:

	Proportionate Share of Net OPEB Liability		Employer's Proportion	
	June 30, 2024	June 30, 2023	June 30, 2024	June 30, 2023
City of Salem - GLI	\$ 1,334,355	0.11707%	0.11778%	
School Division - Non-Professional GLI	85,151	0.00710%	0.00667%	
School Division - Professional GLI	1,422,506	0.11861%	0.12043%	
School Division - Teacher Employee HIC	3,392,938	0.28008%	0.28107%	

	OPEB Expense	
	Year Ended	June 30, 2024
City of Salem - GLI	\$ 41,718	
School Division - Non-Professional GLI	4,722	
School Division - Professional GLI	64,272	
School Division - Teacher Employee HIC	263,188	

Since there was a change in proportionate share between measurement dates, portions of the OPEB expenses above were related to deferred amounts from changes in proportion. The net OPEB liabilities for the GLI Program and the Teacher Employee HIC Program represent each program's total OPEB liability determined in accordance with GASB Statement No. 74, less the associated fiduciary net position. As of the measurement date of June 30, 2023, net OPEB liability amounts for the entire GLI Program and the entire Teacher Employee HIC Program are as follows (amounts expressed in thousands):

	GLI Program	Teacher Employee HIC Program
Total OPEB liability	\$ 3,907,052	\$ 1,475,471
Plan fiduciary net position	2,707,739	264,054
Net OPEB liability	\$ 1,199,313	\$ 1,211,417
Plan fiduciary net position as a percentage of total OPEB liability	69.30%	17.90%

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

OPEB Liabilities, OPEB Expense and Deferred Inflows and Outflows of Resources Related to OPEB (Continued)

The total OPEB liabilities for the GLI Program and Teacher Employee HIC Program are calculated by the VRS actuary, and each plan's fiduciary net position is reported in the VRS financial statements. The net OPEB liabilities are disclosed in accordance with the requirements of GASB Statement No. 74 in the VRS notes to the financial statements and required supplementary information.

Changes in the net OPEB liability of the Political Subdivision HIC Program are as follows:

	Increase (Decrease)		
	Total OPEB Liability (a)	Plan Fiduciary Net Position (b)	Net OPEB Liability (a) - (b)
School Division - Political Subdivision HIC			
Balances at June 30, 2022	\$ 180,659	\$ 79,253	\$ 101,406
Changes for the year:			
Service cost	2,533	-	2,533
Interest	11,843	-	11,843
Differences between expected and actual experience	27,368	-	27,368
Contributions - employer	-	18,538	(18,538)
Net investment income	-	4,445	(4,445)
Benefit payments	(15,475)	(15,475)	-
Administrative expenses	-	(89)	89
Other changes	-	550	(550)
Net changes	<u>26,269</u>	<u>7,969</u>	<u>18,300</u>
Balances at June 30, 2023	<u><u>\$ 206,928</u></u>	<u><u>\$ 87,222</u></u>	<u><u>\$ 119,706</u></u>

In the year ended June 30, 2024, the School Division recognized OPEB expense of \$14,695 related to the Political Subdivision HIC Program.

At June 30, 2024, the City and School Division reported deferred outflows of resources and deferred inflows of resources related to VRS OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
City of Salem - GLI		
Differences between expected and actual experience	\$ 135,924	\$ 41,311
Net difference between projected and actual earnings on program investments	-	54,690
Changes in assumptions	29,090	94,291
Changes in proportion	17,811	42,909
Employer contributions subsequent to the measurement date	<u>164,555</u>	<u>-</u>
Total	<u><u>\$ 347,380</u></u>	<u><u>\$ 233,201</u></u>

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

OPEB Liabilities, OPEB Expense and Deferred Inflows and Outflows of Resources Related to OPEB (Continued)

	Deferred Outflows of Resources	Deferred Inflows of Resources
School Division - Non-Professional GLI		
Differences between expected and actual experience	\$ 8,505	\$ 2,585
Net difference between projected and actual earnings on program investments	-	3,422
Changes in assumptions	1,820	5,900
Changes in proportion	9,652	2,688
Employer contributions subsequent to the measurement date	9,878	-
Total	\$ 29,855	\$ 14,595
School Division - Professional GLI		
Differences between expected and actual experience	\$ 142,074	\$ 43,180
Net difference between projected and actual earnings on program investments	-	57,164
Changes in assumptions	30,407	98,557
Changes in proportion	48,936	35,575
Employer contributions subsequent to the measurement date	158,510	-
Total	\$ 379,927	\$ 234,476
School Division - Political Subdivision HIC		
Differences between expected and actual experience	\$ 17,865	\$ 16,237
Changes in assumptions	14,733	-
Net difference between projected and actual earnings on program investments	-	19
Employer contributions subsequent to the measurement date	20,301	-
Total	\$ 52,899	\$ 16,256
School Division - Teacher Employee HIC		
Differences between expected and actual experience	\$ -	\$ 149,340
Net difference between projected and actual earnings on program investments	1,703	-
Changes in assumptions	78,982	3,419
Changes in proportion	124,340	71,790
Employer contributions subsequent to the measurement date	355,177	-
Total	\$ 560,202	\$ 224,549

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

OPEB Liabilities, OPEB Expense and Deferred Inflows and Outflows of Resources Related to OPEB (Continued)

The deferred outflows of resources related to OPEB resulting from the City's and School Division's contributions subsequent to the measurement date will be recognized as reductions of the net OPEB liabilities in the fiscal year ending June 30, 2025. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to VRS OPEB will be recognized in OPEB expense in future reporting periods as follows:

Year Ended	City of Salem	
	June 30	GLI
2025	\$ (18,675)	
2026	(64,125)	
2027	16,346	
2028	4,079	
2029	11,999	
	<u>\$ (50,376)</u>	

Year Ended	School Division				
	GLI	GLI	Political	Teacher	Employee HIC
June 30	Non-Professional	Professional	Subdivision HIC	Employee HIC	
2025	\$ 81	\$ (9,397)	\$ 8,182	\$ (12,464)	
2026	(2,134)	(56,076)	6,891	(9,360)	
2027	3,350	31,154	1,065	3,204	
2028	2,350	11,010	204	(421)	
2029	1,735	10,250	-	4,021	
Thereafter	-	-	-	(4,504)	
	<u>\$ 5,382</u>	<u>\$ (13,059)</u>	<u>\$ 16,342</u>	<u>\$ (19,524)</u>	

Actuarial Assumptions and Other Inputs

The total VRS OPEB liability was determined using the following assumptions based on an actuarial valuation date of June 30, 2022, applied to all periods included in the measurement and rolled forward to the measurement date of June 30, 2023:

Inflation	2.50%
Salary increases, including inflation	
Locality – General employees	3.50% - 5.35%
Locality – Hazardous duty employees	3.50% - 4.75%
Teachers	3.50% - 5.95%
Investment rate of return, net of expenses, Including inflation	6.75%

Mortality rates used for the various VRS OPEB plans are the same as those used for the actuarial valuations of the VRS pension plans. The mortality rates are discussed in detail in note 12.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

Long-Term Expected Rate of Return

The long-term expected rate of return on VRS investments was determined using a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected returns, net of OPEB investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation.

The target asset allocation and best estimate of arithmetic real rates of return for each major asset class are summarized in the following table:

<u>Asset Class (Strategy)</u>	<u>Target Allocation</u>	<u>Arithmetic Long-Term Expected Rate of Return</u>	<u>Weighted Average Long-Term Expected Rate of Return</u>
Public Equity	34.00%	6.14%	2.09%
Fixed Income	15.00%	2.56%	0.38%
Credit Strategies	14.00%	5.60%	0.78%
Real Assets	14.00%	5.02%	0.70%
Private Equity	16.00%	9.17%	1.47%
MAPS - Multi-Asset Public Strategies	4.00%	4.50%	0.18%
PIP - Private Investment Partnership	2.00%	7.18%	0.14%
Cash	1.00%	1.20%	0.01%
Total	<u>100.00%</u>		<u>5.75%</u>
		Inflation	2.50%
		Expected arithmetic nominal return*	<u>8.25%</u>

* The above allocation provides for a one-year return of 8.25%. However, one-year returns do not take into account the volatility present in each of the asset classes. In setting the long-term expected rate of return for the system, stochastic projections are employed to model future returns under various economic conditions. The results provide a range of returns over various time periods that ultimately provide a median return of 7.14%, including expected inflation of 2.50%. On June 15, 2023, the VRS Board elected a long-term rate of 6.75%, which was roughly at the 45th percentile of expected long-term results of the VRS fund asset allocation at that time, providing a median return of 7.14%, including inflation of 2.50%.

Discount Rate

The discount rate used to measure the GLI and HIC OPEB liabilities was 6.75%. The projection of cash flows used to determine the discount rate assumed that System member contributions will be made per the VRS Guidance, and the employer contributions will be made in accordance with the VRS funding policy at rates equal to the difference between actuarially determined contribution rates adopted by the VRS Board of Trustees and the member rate. Through the fiscal year ending June 30, 2023, the rate contributed by the employer for the OPEB liabilities will be subject to the portion of the VRS Board-certified rates that are funded by the Virginia General Assembly, which was 113% of the actuarially determined contribution rate for GLI and 100% of the actuarially determined contribution rate for all other OPEB plans. From July 1, 2023, on, participating employers are assumed to contribute 100% of the actuarially determined contribution rates. Based on those assumptions, the OPEB plans' fiduciary net positions were projected to be available to make all projected future benefit payments of eligible employees. Therefore, the long-term expected rate of return was applied to all periods of projected benefit payments to determine the total OPEB liability.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

16. Other Postemployment Benefits – Group Life Insurance and Health Insurance Credit (Continued)

Sensitivity of the Net OPEB Liabilities to Changes in the Discount Rate

The following presents the City's and School Division's net VRS OPEB liabilities, as well as what the City's and School Division's net VRS OPEB liabilities would be if they were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate:

	Net OPEB Liability		
	1% Decrease (5.75%)	Current Discount (6.75%)	1% Increase (7.75%)
	(\$)	(\$)	(\$)
City of Salem - GLI	\$ 1,977,931	\$ 1,334,355	\$ 814,019
School Division - Non-Professional GLI	126,221	85,151	51,946
School Division - Professional GLI	2,108,598	1,422,506	867,796
School Division - Political Subdivision HIC	139,486	119,706	102,782
School Division - Teacher Employee HIC	3,837,792	3,392,938	3,015,963

OPEB Plan Fiduciary Net Positions

Information about the various VRS OPEB plan fiduciary net positions is available in the separately issued VRS 2023 Annual Comprehensive Financial Report. A copy of the report may be downloaded from the VRS website at <http://www.varetire.org/Pdf/Publications/2023-annual-report.pdf>, or by writing to the System's Chief Financial Officer at P.O. Box 2500, Richmond, VA, 23218-2500.

Payables to the OPEB Plans

At June 30, 2024, the following amounts were payable to VRS for the legally required contributions related to the June 2024 payroll:

	Payable to VRS	
	June 30, 2024	
City of Salem - GLI	\$ 35,211	
School Division - Non-Professional GLI	2,215	
School Division - Professional GLI	38,299	
School Division - Political Subdivision HIC	1,864	
School Division - Teacher Employee HIC	34,584	

17. Summary of Other Postemployment Benefit Elements

A summary of the other postemployment benefit financial statement elements is as follows:

	Governmental Activities	Business-Type Activities	Total Primary Government	Component Units
OPEB Expense				
Retiree Health Plan	\$ 1,150,722	\$ 306,465	\$ 1,457,187	\$ 142,141
VRS GLI	33,024	8,694	41,718	68,994
VRS Political Subdivision HIC	-	-	-	14,695
VRS Teacher Employee HIC	-	-	-	263,188
Total OPEB Expense	\$ 1,183,746	\$ 315,159	\$ 1,498,905	\$ 489,018
 Net OPEB Liability				
Retiree Health Plan	\$ 11,739,006	\$ 3,590,738	\$ 15,329,744	\$ 332,893
VRS GLI	1,040,133	294,222	1,334,355	1,507,657
VRS Political Subdivision HIC	-	-	-	119,706
VRS Teacher Employee HIC	-	-	-	3,392,938
Total OPEB Liability	\$ 12,779,139	\$ 3,884,960	\$ 16,664,099	\$ 5,353,194

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

17. Summary of Other Postemployment Benefit Elements (Continued)

	Governmental Activities	Business-Type Activities	Total Primary Government	Component Units
Deferred Outflows of Resources				
Differences between expected and actual experience				
Retiree Health Plan	\$ 1,199,575	\$ 319,596	\$ 1,519,171	\$ 282,489
VRS GLI	107,598	28,326	135,924	150,579
VRS Political Subdivision HIC	-	-	-	17,865
VRS Teacher Employee HIC	-	-	-	1,703
Changes in assumptions				
Retiree Health Plan	845,589	225,286	1,070,875	59,593
VRS GLI	23,027	6,063	29,090	32,227
VRS Political Subdivision HIC	-	-	-	14,733
VRS Teacher Employee HIC	-	-	-	78,982
Changes in proportion				
VRS GLI	14,099	3,712	17,811	58,588
VRS Teacher Employee HIC	-	-	-	124,340
Employer contributions subsequent to the measurement date				
VRS GLI	130,103	34,452	164,555	168,388
VRS Political Subdivision HIC	-	-	-	20,301
VRS Teacher Employee HIC	-	-	-	355,177
Total Deferred Outflows of Resources	<u>\$ 2,319,991</u>	<u>\$ 617,435</u>	<u>\$ 2,937,426</u>	<u>\$ 1,364,965</u>
Deferred Inflows of Resources				
Differences between expected and actual experience				
Retiree Health Plan	\$ 308,390	\$ 82,162	\$ 390,552	\$ 26,979
VRS GLI	32,702	8,609	41,311	45,765
VRS Political Subdivision HIC	-	-	-	16,237
VRS Teacher Employee HIC	-	-	-	149,340
Net difference between projected and actual earnings on program investments				
Retiree Health Plan	21,474	5,720	27,194	5,962
VRS GLI	43,293	11,397	54,690	60,586
VRS Political Subdivision HIC	-	-	-	19
Changes in assumptions				
Retiree Health Plan	307,620	81,958	389,578	80,508
VRS GLI	74,640	19,651	94,291	104,457
VRS Teacher Employee HIC	-	-	-	3,419
Changes in proportion				
VRS GLI	33,966	8,943	42,909	38,263
VRS Teacher Employee HIC	-	-	-	71,790
Total Deferred Inflows of Resources	<u>\$ 822,085</u>	<u>\$ 218,440</u>	<u>\$ 1,040,525</u>	<u>\$ 603,325</u>

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

18. Commitments and Contingencies

Construction Commitments

Active construction projects at the end of the year are as follows:

	Spent To Date	Remaining Contract
Digester Project - WVVA (Salem Portion)	\$ 2,173,385	\$ 147,052
Moyer Sports Complex Renovation	21,636,522	1,322,782
Downtown Improvements - Main St. to Market St. to Thompson Memorial	1,039,911	2,908,042
Colorado Street Bridge Project	2,735,236	2,376,028
Jury Room Expansion at Salem Courthouse	181,276	516,345
	<u>\$ 27,766,330</u>	<u>\$ 7,270,249</u>

Electrical Service

On July 1, 2006, the City entered into an agreement with American Electric Power Service Corporation to purchase electricity for consumption and resale to City residents. The rates are recalculated annually based on the supplier's cost. As part of the agreement, an annual cost true-up is required based upon American Electric Power's FERC filing. The City's policy is to recognize the true-up as an expense when it is billed. The true-up for December 31, 2023 resulted in an expense of \$765,277 in the current fiscal year. The agreement expires May 31, 2026 with two possible five-year period renewals and may be terminated under certain circumstances.

On July 1, 2006, the City entered into an agreement with the United States Department of Energy to purchase electricity during American Electric Power's peak usage periods. The agreement requires a 37-month notification prior to termination.

Water and Wastewater Treatment Contract

On July 1, 2021, the City entered into an agreement with the Western Virginia Water Authority to sell surplus water at a bulk rate determined by a mutually agreed upon formula. The agreement automatically renews for 10-year terms upon expiration and requires a 24-month notification prior to termination.

On November 1, 2003, the City entered into an agreement with the City of Roanoke, Virginia for the transportation and treatment of wastewater and to fund a portion of certain sewage treatment plant improvements. Rates for the former services are adjusted annually, while the costs recognized by the City for the latter have been capitalized as the sewage treatment contract in capital assets. The agreement expires October 31, 2033.

On July 1, 2004, the Western Virginia Water Authority (WVVA) was created by the County of Roanoke and the City of Roanoke. The WVVA is a full-service authority that provides water and wastewater treatment to the Roanoke Valley region. This authority assumed the previously mentioned wastewater treatment contractual obligation.

Special Services

On July 1, 1973, the City entered into an agreement with the County of Roanoke, Virginia for social services, agricultural and home demonstration services and jail services. The agreement can be renewed or terminated at the end of any two-year period with proper notice.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

18. Commitments and Contingencies (Continued)

Participation Agreement

On October 10, 2016, the City entered into a participation agreement with the Western Virginia Regional Industrial Facility Authority (WVRIFA), the County of Roanoke, and the City of Roanoke to acquire the property at Wood Haven Road to be used for an industrial park or other economic development purpose. The City's proportionate share of this agreement is 11.6% and costs will not exceed \$1,200,000 payable through 2037.

Consent Order

On December 8, 2005, the Virginia Department of Environmental Quality issued a State Water Control Board Enforcement Action Special Order by Consent to the City for the purpose of resolving certain alleged violations of the State Water Control Law and the Regulations. The action requires the City to identify sources of inflow and infiltration into the sanitary sewer system that lead to overflows and Wastewater Treatment Plant bypasses and perform actions to improve the system on the approved schedule as defined in the Corrective Action Plan completed on September 28, 2007. The project costs through 2029 are anticipated to be approximately \$35.1 million.

Special Purpose Grants

Special purpose grants are subject to audit to determine compliance with their requirements. City officials believe that if any refunds are required, they will be immaterial.

Litigation

Various claims and lawsuits are pending against the City. In the opinion of management, after consulting with legal counsel, the potential loss on all claims and lawsuits will not materially affect the City's financial position.

19. Tax Abatements

Under the authority provided by the *Code of Virginia* sections 15.2-4905 and 58.1-3221, the City, along with the Economic Development Authority, entered into several performance agreements with companies to provide economic development incentive payments for rehabilitation, renovation, and replacement of commercial or industrial properties. Each company must meet certain capital expenditure and development requirements as specified in the performance agreement in order to qualify for the incentive payments. Incentive payments may include one of the following or any combination of the following:

- Annual rebate payments equal to the difference in additional real estate taxes resulting from rehabilitation, renovation, or replacement of the associated property.
- Annual rebate payments based on personal property taxes, retail sales tax, meals tax, lodging tax, and business license tax received by the City from the company.
- One-time grant payments to assist in costs of rehabilitation, renovation, or replacement of the associated property.

Rebate payments commence upon completion of the rehabilitation, renovation, or replacement, or on January 1 of the year following completion of the rehabilitation, renovation, or replacement and shall run for a period as specified in each performance agreement, typically between five and ten years. In fiscal year 2024, tax abatements for economic development incentives totaled \$49,004.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

20. Jointly Governed Organizations

The following entities are considered to be jointly governed. The City has no ongoing financial responsibility or interest in jointly governed organizations.

Roanoke Valley Resource Authority

The County of Roanoke, the Cities of Roanoke and Salem, and the Town of Vinton jointly participate in the Roanoke Valley Resource Authority (RVRA), which operates the regional sanitary landfill, waste collection and transfer station, and related treatment facilities. RVRA is governed by a seven-member board, of which one member is appointed by the City. The City has control over the budget and financing for RVRA only to the extent of representation by the board member appointed. The participating localities are each responsible for their pro rata share, based on population, of any year-end operating deficit.

Roanoke Valley Resource Authority (Continued)

For the fiscal year ended June 30, 2024, the City remitted \$912,501 to RVRA for services. Financial statements may be obtained from RVRA at 1020 Hollins Road NE, Roanoke, Virginia 24012.

Blue Ridge Behavioral Healthcare

The Counties of Botetourt, Craig and Roanoke and the Cities of Roanoke and Salem formed Blue Ridge Behavioral Healthcare (BRBH) to provide a system of comprehensive community mental health, intellectual disability and substance abuse services. BRBH is governed by a 16-member board; three members are appointed by the City. Each locality's financial obligation is based on the type and amount of services performed for individuals in the locality. For the year ended June 30, 2024, the City remitted \$183,952 to BRBH for services. Financial statements may be obtained from BRBH at 301 Elm Avenue SW, Roanoke, Virginia, 24016.

Roanoke Valley Detention Commission

The Counties of Botetourt, Franklin and Roanoke and the Cities of Roanoke and Salem formed the Roanoke Valley Detention Commission (Commission) to renovate, expand and operate a detention facility for juveniles. The Commission is governed by a six-member board, of which one member is appointed by the City. Each locality's financial obligation is calculated as its percentage of utilization or average daily population, for the previous three fiscal years. The Commission has the authority to issue debt and such debt is the responsibility of the Commission. For the year ended June 30, 2024, the City remitted \$193,769 to the Commission for per diem charges. Financial statements may be obtained from the Commission at 498 Coyner Springs Road, Roanoke, Virginia 24012.

Roanoke Valley Regional Fire/EMS Training Center

The County of Roanoke, the Cities of Roanoke and Salem and the Town of Vinton jointly operate a fire/EMS training center (Center). The Center is governed by a committee designated by the participating jurisdictions. New fire/EMS recruits are required to take a 17-week training course at the facility before being assigned to a station. After completion of the training, the new recruits are state certified. Each jurisdiction is responsible for a percentage of the annual operating costs of the facility. The City of Salem is responsible for 8% of the annual operating costs. For the year ended June 30, 2024, the City remitted \$7,090 for operating costs of the facility. Financial statements may be obtained from the Center at 1220 Kessler Mill Road, Salem, Virginia 24153.

Western Virginia Regional Jail Authority

The Counties of Franklin, Montgomery and Roanoke and the City of Salem formed the Western Virginia Regional Jail Authority (Jail Authority) to develop and operate a regional jail. The Jail Authority is governed by a 12-member board; three from each participating locality. Each locality's financial obligation, which includes operating expenses and debt, is based on the number of prisoner days used and a share of the capital costs to build the facility. For the year ended June 30, 2024, the City remitted \$1,114,495 for per diem charges and \$361,106 for debt service to the Jail Authority. Financial statements may be obtained from the Jail Authority at 5885 West River Road, Salem, Virginia 24153.

**CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024**

20. Jointly Governed Organizations (Continued)

Roanoke Valley Broadband Authority

The Counties of Botetourt and Roanoke and the Cities of Salem and Roanoke formed the Roanoke Valley Broadband Authority (RVBA) in order to acquire, finance, construct, operate, manage, and maintain a broadband system and related facilities pursuant to the Virginia Wireless Services Authorities Act. RVBA is governed by a five-member board, of which one member is appointed by the City. Based upon participation in the fiber expansion project, the Cities of Salem and Roanoke share equally in the operating and debt service costs of the Authority. For the year ending June 30, 2024, the City remitted \$100,000 for operating costs and \$319,414 for debt service to the RVBA. Financial statements may be obtained from RVBA at 601 South Jefferson Street SW, Suite 110, Roanoke, Virginia 24011.

Western Virginia Regional Industrial Facility Authority

The Counties of Botetourt, Roanoke and Franklin, the Cities of Roanoke and Salem and the Town of Vinton formed the Western Virginia Regional Industrial Facility Authority (WVRIFA) in order to enhance the economic base of each such locality through the developing, owning and operating of one or more facilities on a cooperative basis in the region. WVRIFA is governed by a twelve-member board, of which two members are appointed by the City. Each locality's financial obligation is based on their percentage of participation in each economic development project. For the year ended June 30, 2024, the City remitted \$7,457 for operating budget member dues and \$97,215 for debt service to WVRIFA. Financial statements may be obtained from WVRIFA at PO Box 2569, Roanoke, Virginia 24010.

Roanoke Valley Governor's School

The Counties of Bedford, Botetourt, Craig, Franklin and Roanoke and the Cities of Roanoke and Salem jointly participate in a regional education program focusing on science, technology, engineering and mathematics operated by Roanoke Valley Governor's School (RVGS). RVGS is governed by a seven member board, with one member from each participating locality. The School Division has control over budget and financing only to the extent of representation by the one board member appointed. Each locality's financial obligation is based on their proportionate share of students attending RVGS. For the year ended June 30, 2024, the School Division remitted \$82,730 for services. Financial statements may be obtained from RVGS at 2104 Grandin Road, Roanoke, Virginia 24015.

Roanoke Regional Airport Commission

The County of Roanoke and the Cities of Roanoke and Salem jointly participate in the Roanoke Regional Airport Commission (Commission), owner and operator of the Roanoke-Blacksburg Regional Airport. The Commission is governed by a seven-member board, of which one member is appointed by the City. Financial obligations of participating localities include any year end operating deficit and the current payment with respect to approved capital expenditures. Each locality's pro rata financial obligation is based on their population. For the year ended June 30, 2024, the City did not have a financial obligation to the Commission. Financial statements may be obtained from the Commission at 5202 Aviation Drive NW, Roanoke, VA 24012.

21. Subsequent Events

On November 12, 2024, City Council adopted an ordinance authorizing the issuance of general obligation public improvement bonds in an aggregate principal amount not to exceed \$3,700,000 to finance the acquisition, construction, and equipping of capital improvements for the City's water and wastewater systems and to pay related costs of issuance.

CITY OF SALEM, VIRGINIA
NOTES TO FINANCIAL STATEMENTS
JUNE 30, 2024

22. New Accounting Standards

The GASB has issued Statement No. 101, *Compensated Absences*, to update the recognition and measurement guidance for compensated absences. The provisions of this statement are effective for fiscal years beginning after December 15, 2023. Management has not completed the process of evaluating the impact that will result from adoption of the standard and is, therefore, unable to disclose the impact of adoption.

The GASB has issued Statement No. 102, *Certain Risk Disclosures*, to enhance financial reporting by requiring disclosure about risks related to vulnerabilities due to certain concentrations or constraints. The provisions of this statement are effective for fiscal years beginning after June 15, 2024. Management has not completed the process of evaluating the impact that will result from adoption of the standard and is, therefore, unable to disclose the impact of adoption.

The GASB has issued Statement No. 103, *Financial Reporting Model Improvements*, to enhance financial reporting by updating standards for management's discussion and analysis, unusual or infrequent item reporting, presentation of proprietary fund statement reports, major component unit information and budgetary comparison information. The provisions of this statement are effective for fiscal years beginning after June 15, 2025. Management has not completed the process of evaluating the impact that will result from adoption of the standard and is, therefore, unable to disclose the impact of adoption.

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REQUIRED SUPPLEMENTARY INFORMATION



The Required Supplementary Information subsection of the City of Salem, Virginia's Annual Comprehensive Financial Report includes changes in the net pension liability (asset) and related ratios, the employer's share of net pension liability for the VRS Teacher Retirement Plan, employer pension contributions for the VRS Retirement Plan and VRS Teacher Retirement Plan, changes in net OPEB liability and related ratios, and employer other postemployment benefits contributions.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET PENSION LIABILITY AND RELATED RATIOS
YEAR ENDED JUNE 30, 2024

		City of Salem Plan Year								
		2023	2022	2021	2020	2019	2018	2017	2016	2015
Total pension liability										
Service cost	\$ 2,993,558	\$ 2,677,959	\$ 2,579,718	\$ 2,591,870	\$ 2,379,695	\$ 2,306,014	\$ 2,482,886	\$ 2,507,103	\$ 2,505,415	\$ 2,527,218
Interest	14,793,944	14,410,668	13,532,366	13,245,037	13,021,673	12,687,766	12,477,728	12,159,380	12,004,363	11,654,127
Difference between expected and actual experience	1,101,060	897,327	(1,898,137)	1,036,023	901,477	351,330	(1,567,004)	906,524	(2,262,692)	-
Changes in assumptions	-	-	7,635,262	-	5,416,334	-	279,953	-	-	-
Benefit payments, including refunds of employee contributions	(13,582,507)	(12,998,412)	(12,415,757)	(12,314,513)	(11,777,457)	(11,091,760)	(10,997,027)	(10,244,175)	(9,521,624)	(8,944,860)
Net change in total pension liability	5,306,055	4,987,542	9,433,152	4,608,417	9,941,722	4,253,350	2,676,536	5,328,332	2,725,462	5,236,485
Total pension liability - beginning	220,151,753	215,164,211	205,730,759	201,122,342	191,180,620	186,927,270	184,250,734	178,921,902	176,196,440	170,959,955
Total pension liability - ending	\$ 225,457,808	\$ 220,151,753	\$ 215,164,211	\$ 205,730,759	\$ 201,122,342	\$ 191,180,620	\$ 186,927,270	\$ 184,250,734	\$ 178,921,902	\$ 176,196,440
Plan fiduciary net position										
Contributions - employer	\$ 5,232,222	\$ 4,351,329	\$ 4,093,089	\$ 3,730,748	\$ 3,615,284	\$ 3,449,144	\$ 3,496,819	\$ 3,915,838	\$ 3,942,152	\$ 3,507,946
Contributions - employee	1,260,072	1,178,545	1,214,809	1,144,061	1,102,819	1,061,292	1,106,906	1,149,948	1,054,070	1,098,206
Net investment income	11,890,238	7,131	41,862,509	3,024,486	10,202,403	11,076,102	16,881,766	2,383,779	6,436,800	19,787,728
Benefit payments, including refunds of employee contributions	(13,582,507)	(12,998,412)	(12,415,757)	(12,314,513)	(11,777,457)	(11,091,760)	(10,997,027)	(10,244,175)	(9,521,624)	(8,944,860)
Administrative expense	(119,677)	(120,750)	(108,142)	(107,374)	(106,073)	(99,013)	(101,645)	(91,609)	(91,609)	(109,414)
Other	4,677	3,519	3,255	(3,719)	(6,401)	(9,719)	(14,845)	(10,371,974)	(1,041)	(1,350)
Net change in plan fiduciary net position	4,485,025	(7,578,638)	34,649,763	(4,526,311)	3,030,575	4,386,046	(2,887,260)	1,858,783	15,340,649	1,043
Plan fiduciary net position - beginning	182,257,665	189,836,303	155,186,540	159,712,851	156,632,276	152,286,230	141,924,256	144,811,516	142,952,733	127,612,084
Plan fiduciary net position - ending	\$ 186,742,690	\$ 182,257,665	\$ 189,836,303	\$ 155,186,540	\$ 159,712,851	\$ 156,632,276	\$ 152,286,230	\$ 141,924,256	\$ 144,811,516	\$ 142,952,733
Net pension liability - ending	\$ 38,715,118	\$ 37,894,088	\$ 25,327,908	\$ 50,544,219	\$ 41,409,491	\$ 34,498,344	\$ 34,631,040	\$ 42,326,478	\$ 34,110,386	\$ 33,243,707
Plan fiduciary net position as a percentage of the total pension liability										
Covered payroll	82.83%	82.79%	88.23%	75.43%	79.41%	81.96%	81.47%	77.03%	80.94%	81.13%
Net pension liability as a percentage of covered payroll										
Covered payroll	\$ 25,736,458	\$ 23,869,057	\$ 22,452,490	\$ 22,944,330	\$ 22,234,219	\$ 21,264,760	\$ 21,558,667	\$ 21,598,665	\$ 21,743,806	\$ 21,655,628
Net pension liability as a percentage of covered payroll	150.43%	158.76%	112.81%	220.29%	186.24%	162.23%	160.64%	195.97%	156.87%	153.51%

The amounts presented have a measurement date (plan year) of the previous fiscal year end.

REquired SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET PENSION LIABILITY (ASSET) AND RELATED RATIOS
YEAR ENDED JUNE 30, 2024
CITY OF SALEM, VIRGINIA

The amounts presented have a measurement date (plan year) of the previous fiscal year end.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER PENSION CONTRIBUTIONS
YEAR ENDED JUNE 30, 2024

Year Ended June 30	Contributions in Relation to Contractually Required Contribution		Contribution Deficiency (Excess)	Covered Payroll	Contributions as a % of Covered Payroll
	Contractually Required Contribution (a)	(b)			
City of Salem					
2024	\$ 5,969,000	\$ 5,969,000	\$ -	\$ 29,360,551	20.33%
2023*	5,232,222	5,232,222	-	25,736,458	20.33%
2022	4,351,329	4,351,329	-	23,869,057	18.23%
2021	4,093,089	4,093,089	-	22,452,490	18.23%
2020	3,730,748	3,730,748	-	22,944,330	16.26%
2019	3,615,284	3,615,284	-	22,234,219	16.26%
2018	3,449,144	3,449,144	-	21,264,760	16.22%
2017	3,496,819	3,496,819	-	21,558,687	16.22%
2016	3,915,838	3,915,838	-	21,598,665	18.13%
2015	3,942,152	3,942,152	-	21,743,806	18.13%
School Division (Non-Professional Staff)					
2024	\$ 18,736	\$ 18,736	\$ -	\$ 975,833	1.92%
2023*	17,162	17,162	-	893,854	1.92%
2022	22,143	22,143	-	962,739	2.30%
2021	19,987	19,987	-	869,000	2.30%
2020	39,178	39,178	-	1,061,734	3.69%
2019**	40,178	40,178	-	1,088,835	3.69%
2018	51,406	51,406	-	1,187,206	4.33%
2017	51,554	51,554	-	1,190,624	4.33%
2016	92,100	92,100	-	1,173,248	7.85%
2015	93,028	93,028	-	1,185,071	7.85%

* Revised to reflect actual 2023 amounts as shown in the VRS actuarial report rather than estimated amounts used in the prior year ACFR.

** Prior to 2019, VRS contributions were made over twelve months for all employees, regardless of contract term. In fiscal year 2019, the School Division began contributing to VRS over each employee's contract term. For employees with contract terms less than twelve months, contributions and covered payroll recognized in fiscal year 2019 include amounts accrued for July and August of 2018, in addition to the full annual amount for fiscal year 2019.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER'S SHARE OF NET PENSION LIABILITY
VRS TEACHER RETIREMENT PLAN
YEAR ENDED JUNE 30, 2024

Plan Year Ended June 30	Employer's Proportion of the Net Pension Liability	Employer's Proportionate Share of the Net Pension Liability (a)	Covered Payroll (b)	Employer's Share of the Net Pension Liability as a % of Covered Payroll (a/b)	Plan Fiduciary Net Position as a % of the Total Pension Liability
2023	0.28247%	\$ 28,549,821	\$ 26,828,965	106.41%	82.45%
2022	0.28368%	27,008,034	25,356,474	106.51%	82.61%
2021	0.27131%	21,062,060	23,117,413	91.11%	85.46%
2020	0.27321%	39,759,230	23,135,236	171.86%	71.47%
2019	0.27613%	36,340,277	22,568,718	161.02%	73.51%
2018	0.28140%	33,092,000	22,299,761	148.40%	74.81%
2017	0.27878%	34,284,000	21,639,120	158.44%	72.92%
2016	0.28026%	39,276,000	21,368,521	183.80%	68.28%
2015	0.28555%	35,941,000	21,230,718	169.29%	70.68%
2014	0.29170%	35,251,000	19,575,450	180.08%	70.88%

The amounts presented have a measurement date (plan year) of the previous fiscal year end.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER PENSION CONTRIBUTIONS
VRS TEACHER RETIREMENT PLAN
YEAR ENDED JUNE 30, 2024

Year Ended June 30	Contributions in Relation to Contractually Required Contribution			Contribution Deficiency (Excess)	Covered Payroll	Contributions as a % of Covered Payroll
	Contractually Required Contribution	(a)	(b)			
2024	\$ 4,680,086	\$ 4,680,086	\$ 4,680,086	-	\$ 28,159,362	16.62%
2023*	4,458,974	4,458,974	4,458,974	-	26,828,965	16.62%
2022	4,214,246	4,214,246	4,214,246	-	25,356,474	16.62%
2021	3,842,114	3,842,114	3,842,114	-	23,117,413	16.62%
2020	3,627,605	3,627,605	3,627,605	-	23,135,236	15.68%
2019**	3,538,775	3,538,775	3,538,775	-	22,568,718	15.68%
2018	3,639,321	3,639,321	3,639,321	-	22,299,761	16.32%
2017	3,172,295	3,172,295	3,172,295	-	21,639,120	14.66%
2016	3,004,414	3,004,414	3,004,414	-	21,368,521	14.06%
2015	3,078,454	3,078,454	3,078,454	-	21,230,718	14.50%

* Revised to reflect actual 2023 amounts as shown in the VRS actuarial report rather than estimated amounts used in the prior year ACFR.

** Prior to 2019, VRS contributions were made over twelve months for all employees, regardless of contract term. In fiscal year 2019, the School Division began contributing to VRS over each employee's contract term. For employees with contract terms less than twelve months, contributions and covered payroll recognized in fiscal year 2019 include amounts accrued for July and August of 2018, in addition to the full annual amount for fiscal year 2019.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET OPEB LIABILITY AND RELATED RATIOS
RETIREE HEALTH PLAN
YEAR ENDED JUNE 30, 2024

	City of Salem							
	2024	2023	2022	2021	2020	2019	2018	2017
Total OPEB liability								
Service cost	\$ 304,221	\$ 343,023	\$ 296,489	\$ 270,595	\$ 298,111	\$ 319,409	\$ 376,793	\$ 352,143
Interest	1,683,163	1,460,383	1,451,615	1,375,786	1,377,095	1,612,928	1,723,845	1,688,424
Effect of plan changes	-	-	-	114,679	-	-	-	-
Effect of economic/demographic gains or losses	-	2,135,795	-	(113,226)	-	(2,149,293)	-	-
Effect of assumption changes	-	735,297	-	1,232,616	(77,972)	(2,370,696)	-	-
Benefit payments	(1,783,163)	(1,700,541)	(1,653,421)	(1,677,090)	(1,496,341)	(1,461,997)	(1,589,537)	(1,533,462)
Net change in total OPEB liability	204,221	2,973,957	94,683	1,203,360	100,893	(4,049,649)	511,101	501,105
Total OPEB liability - beginning	25,865,246	22,891,289	22,796,606	21,593,246	21,492,353	25,542,002	25,030,901	24,523,796
Total OPEB liability - ending	\$ 26,069,467	\$ 25,865,246	\$ 22,891,289	\$ 22,796,606	\$ 21,593,246	\$ 21,492,353	\$ 25,542,002	\$ 25,030,901
Plan fiduciary net position								
Contributions - employer	\$ 1,987,753	\$ 1,935,471	\$ 1,888,352	\$ 1,912,020	\$ 1,731,271	\$ 1,698,429	\$ 1,824,467	\$ 1,772,562
Net investment income	676,924	687,322	(912,887)	2,186,418	223,747	289,012	527,316	601,076
Benefit payments	(1,783,163)	(1,700,541)	(1,653,421)	(1,677,090)	(1,496,341)	(1,461,997)	(1,589,537)	(1,533,462)
Administrative expense	(10,617)	(9,665)	(10,804)	(8,677)	(8,014)	(7,245)	(6,596)	(5,982)
Net change in plan fiduciary net position	870,897	912,587	(638,760)	2,412,671	450,663	518,199	755,650	834,194
Plan fiduciary net position - beginning	9,868,826	8,956,239	9,644,989	7,232,328	6,781,665	6,263,466	5,507,816	4,673,622
Plan fiduciary net position - ending	\$ 10,739,723	\$ 9,868,826	\$ 8,956,239	\$ 9,644,989	\$ 7,232,328	\$ 6,781,665	\$ 6,263,466	\$ 5,507,816
Net OPEB liability - ending	\$ 15,329,744	\$ 15,996,420	\$ 13,935,050	\$ 13,151,607	\$ 14,360,918	\$ 14,710,688	\$ 19,278,536	\$ 19,523,085
Plan fiduciary net position as a percentage of the total OPEB liability								
Covered-employee payroll	41.20%	38.15%	39.13%	42.31%	33.49%	31.55%	24.52%	22.00%
Net OPEB liability as a percentage of covered-employee payroll								
Annual money-weighted rate of return, net of investment expense	56.19%	58.64%	58.73%	55.43%	60.83%	62.32%	84.63%	85.71%
	9.48%	7.63%	(9.32%)	30.04%	3.05%	4.59%	9.55%	12.83%

Schedule is intended to show information for 10 years. Since 2024 is the eighth year for this presentation, only seven additional years of data are available. However, additional years will be included as they become available.

2024 data reflects totals for the City and excludes \$82,080 and \$48,540 of contributions and benefit payments, respectively, of custodial entities.

Notes to Schedule:

There have been no significant changes to the benefit provisions since the prior actuarial valuation.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET OPEB LIABILITY AND RELATED RATIOS
RETIREE HEALTH PLAN
YEAR ENDED JUNE 30, 2024

	School Division							
	2024	2023	2022	2021	2020	2019	2018	2017
Total OPEB liability								
Service cost	\$ 89,300	\$ 99,076	\$ 78,070	\$ 72,888	\$ 74,370	\$ 73,179	\$ 71,941	\$ 67,235
Interest	185,715	152,908	146,183	139,914	136,316	158,451	151,536	145,477
Effect of economic/demographic gains or losses	-	381,935	-	(51,503)	-	17,662	-	-
Effect of assumption changes	-	31,900	-	69,553	(16,279)	(255,288)	-	-
Benefit payments	(159,252)	(143,627)	(140,032)	(139,150)	(136,057)	(151,400)	(136,054)	(125,858)
Net change in total OPEB liability	115,763	522,192	84,221	91,702	58,350	(157,396)	87,423	86,854
Total OPEB liability - beginning	2,846,224	2,324,032	2,239,811	2,148,109	2,039,759	2,247,155	2,159,732	2,072,878
Total OPEB liability - ending	\$ 2,961,987	\$ 2,846,224	\$ 2,324,032	\$ 2,239,811	\$ 2,148,109	\$ 2,089,759	\$ 2,247,155	\$ 2,159,732
Plan fiduciary net position								
Contributions - employer	\$ 256,387	\$ 240,762	\$ 237,167	\$ 236,285	\$ 233,192	\$ 248,535	\$ 233,189	\$ 211,531
Net investment income	219,854	157,543	(205,312)	480,434	44,595	59,924	105,580	116,176
Benefit payments	(159,252)	(143,627)	(140,032)	(139,150)	(136,057)	(151,400)	(136,054)	(125,858)
Administrative expense	(2,796)	(2,632)	(2,813)	(2,294)	(2,100)	(1,894)	(1,717)	(1,579)
Net change in plan fiduciary net position	314,193	252,046	(110,990)	575,275	139,630	155,165	200,998	200,270
Plan fiduciary net position - beginning	2,314,901	2,062,855	2,173,845	1,598,570	1,458,940	1,303,775	1,102,777	902,507
Plan fiduciary net position - ending	\$ 2,629,094	\$ 2,314,901	\$ 2,062,855	\$ 2,173,845	\$ 1,598,570	\$ 1,458,940	\$ 1,303,775	\$ 1,102,777
Net OPEB liability - ending	\$ 332,893	\$ 531,323	\$ 261,177	\$ 65,966	\$ 549,539	\$ 630,819	\$ 943,380	\$ 1,056,955
Plan fiduciary net position as a percentage of the total OPEB liability								
	88.76%	81.33%	88.76%	97.05%	74.42%	69.81%	58.02%	51.06%
Covered-employee payroll	\$ 29,388,566	\$ 29,388,566	\$ 24,787,563	\$ 24,787,563	\$ 23,962,730	\$ 23,962,730	\$ 23,076,891	\$ 23,076,891
Net OPEB liability as a percentage of covered-employee payroll								
1.13%	1.81%	1.05%	0.27%	2.29%	2.63%	4.09%	4.58%	
Annual money-weighted rate of return, net of investment expense	9.49%	7.63%	(9.39%)	30.01%	3.05%	4.59%	9.52%	12.79%

Schedule is intended to show information for 10 years. Since 2024 is the eighth year for this presentation, only seven additional years of data are available. However, additional years will be included as they become available.

Notes to Schedule:

There have been no significant changes to the benefit provisions since the prior actuarial valuation.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER OPEB CONTRIBUTIONS
RETIREE HEALTH PLAN
YEAR ENDED JUNE 30, 2024

Year Ended June 30	Contributions in Relation to			Contribution Deficiency (Excess)	Covered Employee Payroll	Contributions as a % of Covered Employee Payroll
	Actuarially Determined Contribution*	Actuarially Determined Contribution*	(a-b)			
City of Salem	(a)	(b)	(a-b)	(c)	(b/c)	
2024	\$ 1,338,270	\$ 1,987,753	\$ (649,483)	\$ 27,280,579	7.29%	
2023	1,273,132	1,935,471	(662,339)	27,280,579	7.09%	
2022	1,110,672	1,888,352	(777,680)	23,727,114	7.96%	
2021	1,081,831	1,912,020	(830,189)	23,727,114	8.06%	
2020	1,159,709	1,731,271	(571,562)	23,606,599	7.33%	
2019	1,111,485	1,698,429	(586,944)	23,606,599	7.19%	
2018	1,516,523	1,824,467	(307,944)	22,779,070	8.01%	
2017	1,475,809	1,772,562	(296,753)	22,779,070	7.78%	
School Division						
2024	\$ 132,024	\$ 256,387	\$ (124,363)	\$ 29,388,566	0.87%	
2023	128,179	240,762	(112,583)	29,388,566	0.82%	
2022	94,871	237,167	(142,296)	24,787,563	0.96%	
2021	92,108	236,285	(144,177)	24,787,563	0.95%	
2020	120,718	233,192	(112,474)	23,962,730	0.97%	
2019	114,675	248,535	(133,860)	23,962,730	1.04%	
2018	140,801	233,189	(92,388)	23,076,891	1.01%	
2017	136,700	211,531	(74,831)	23,076,891	0.92%	

Schedule is intended to show information for 10 years. Since 2024 is the eighth year for this presentation, only seven additional years of data are available. However, additional years will be included as they become available.

* Contribution amounts for the City of Salem do not include contributions for custodial entities.

Notes to Schedule:

There have been no significant changes to the benefit provisions since the prior actuarial valuation. Methods and assumptions used to determine contribution rates:

Valuation date	June 30, 2023
Measurement date	June 30, 2024
Actuarial cost method	Entry age normal
Amortization method	Level percent of payroll
Amortization period	Closed over 24 years
Asset valuation method	Market value
Investment rate of return	6.50%
Projected long-term salary increases	2.50%

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF CHANGES IN NET OPEB LIABILITY AND RELATED RATIOS
POLITICAL SUBDIVISION HEALTH INSURANCE CREDIT PROGRAM
YEAR ENDED JUNE 30, 2024

	School Division					
	Plan Year		2019		2018	
	2023	2022	2021	2020	2019	2018
Total HIC OPEB liability						
Service cost	\$ 2,533	\$ 3,280	\$ 4,035	\$ 4,133	\$ 3,643	\$ 2,543
Interest	11,843	8,186	8,118	8,927	9,771	11,059
Changes of benefit terms	-	62,508	-	955	-	-
Changes in assumptions	-	26,248	2,663	-	2,818	370
Differences between expected and actual experience	-	(28,738)	(750)	(10,631)	(9,720)	-
Benefit payments	27,368	(17,649)	(15,100)	(15,662)	(12,020)	(11,482)
Net change in total HIC OPEB liability	26,269	53,835	(984)	(12,278)	(5,508)	(9,254)
Total HIC OPEB liability - beginning	\$ 180,659	126,824	127,808	140,086	145,594	163,729
Total HIC OPEB liability - ending	\$ 206,928	\$ 180,659	\$ 126,824	\$ 127,808	\$ 140,086	\$ 145,594
Plan fiduciary net position						
Contributions - employer	\$ 18,538	\$ 16,389	\$ 8,589	\$ 7,533	\$ 7,318	\$ 8,875
Net investment income	4,445	(12)	15,149	1,341	4,257	4,693
Benefit payments	(15,475)	(17,649)	(15,100)	(15,662)	(12,020)	(11,482)
Administrative expense	(89)	(130)	(164)	(116)	(90)	(108)
Other	550	10,296	-	(1)	(5)	(359)
Net change in plan fiduciary net position	7,969	8,894	8,474	(6,905)	(540)	1,619
Plan fiduciary net position - beginning	\$ 79,253	70,359	61,885	68,790	69,330	67,711
Plan fiduciary net position - ending	\$ 87,222	\$ 79,253	\$ 70,359	\$ 61,885	\$ 68,790	\$ 69,330
Net OPEB liability - ending	\$ 119,706	\$ 101,406	\$ 56,465	\$ 65,923	\$ 71,296	\$ 76,264
Plan fiduciary net position as a percentage of the total OPEB liability	42.15%	43.87%	55.48%	48.42%	49.11%	47.62%
Covered payroll	\$ 1,670,090	\$ 1,450,354	\$ 1,263,088	\$ 1,276,780	\$ 1,240,339	\$ 1,286,232
Net OPEB liability as a percentage of covered payroll	7.17%	6.99%	4.47%	5.16%	5.75%	5.93%
						7.61%

Schedule is intended to show information for 10 years. Since fiscal year 2024 (plan year 2023) is the seventh year for this presentation, only six additional years of data are available. However, additional years will be included as they become available.

The amounts presented have a measurement date (plan year) of the previous fiscal year end.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER OPEB CONTRIBUTIONS
POLITICAL SUBDIVISION HEALTH INSURANCE CREDIT PROGRAM
YEAR ENDED JUNE 30, 2024

Year Ended June 30	Contributions in Relation to		Contribution Deficiency (Excess)	Covered Payroll	Contributions as a % of Covered Payroll
	Contractually Required Contribution (a)	Contractually Required Contribution (b)			
School Division (Non-Professional Staff)					
2024	\$ 20,301	\$ 20,301	\$ -	\$ 1,828,919	1.11%
2023	18,538	18,538	-	1,670,090	1.11%
2022*	16,389	16,389	-	1,450,354	1.13%
2021	8,589	8,589	-	1,263,088	0.68%
2020	7,533	7,533	-	1,276,780	0.59%
2019**	7,318	7,318	-	1,240,339	0.59%
2018	8,875	8,875	-	1,286,232	0.69%

Schedule is intended to show information for 10 years. Since 2024 is the seventh year for this presentation, only six additional years of data are available. However, additional years will be included as they become available.

* Beginning in fiscal year 2022, the School Division elected to provide the enhanced health insurance credit.

** Prior to 2019, VRS contributions were made over twelve months for all employees, regardless of contract term. In fiscal year 2019, the School Division began contributing to VRS over each employee's contract term. For employees with contract terms less than twelve months, contributions and covered payroll recognized in fiscal year 2019 include amounts accrued for July and August of 2018, in addition to the full annual amount for fiscal year 2019.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER'S SHARE OF NET OPEB LIABILITY
GLI AND TEACHER EMPLOYEE HIC PROGRAMS
YEAR ENDED JUNE 30, 2024

Plan Year Ended June 30	Employer's Proportion of the Net OPEB Liability	Employer's Proportionate Share of the Net OPEB Liability (a)	Covered Payroll (b)	Employer's Share of the Net OPEB Liability as a % of Covered Payroll (a/b)	Plan Fiduciary Net Position as a % of the Total OPEB Liability
City of Salem - Group Life Insurance Program					
2023	0.11707%	\$ 1,334,355	\$ 26,627,407	5.01%	69.30%
2022	0.11778%	1,347,971	24,634,259	5.47%	67.21%
2021	0.11657%	1,290,302	23,241,296	5.55%	67.45%
2020	0.11949%	1,902,916	23,655,385	8.04%	52.64%
2019	0.12131%	1,883,072	22,818,462	8.25%	52.00%
2018	0.11921%	1,726,760	21,687,115	7.96%	51.22%
2017	0.12390%	1,778,837	22,853,532	7.78%	48.86%
School Division - Group Life Insurance Program (Non-Professional Staff)					
2023	0.00710%	\$ 85,151	\$ 1,672,037	5.09%	69.30%
2022	0.00667%	80,313	1,450,741	5.54%	67.21%
2021	0.00614%	71,486	1,271,111	5.62%	67.45%
2020	0.00623%	103,968	1,285,000	8.09%	52.64%
2019	0.00634%	103,169	1,243,077	8.30%	52.00%
2018	0.00676%	102,000	1,286,154	7.93%	51.22%
2017	0.00687%	103,000	1,268,277	8.12%	48.86%
School Division - Group Life Insurance Program (Professional Staff)					
2023	0.11861%	\$ 1,422,506	\$ 27,937,963	5.09%	69.30%
2022	0.12043%	1,450,093	26,196,111	5.54%	67.21%
2021	0.11525%	1,341,822	23,860,556	5.62%	67.45%
2020	0.11525%	1,923,334	23,770,577	8.09%	52.64%
2019	0.11726%	1,908,133	22,986,731	8.30%	52.00%
2018	0.11861%	1,801,000	22,553,654	7.99%	51.22%
2017	0.11835%	1,781,000	21,829,358	8.16%	48.86%
School Division - Teacher Employee Health Insurance Credit Program					
2023	0.28008%	\$ 3,392,938	\$ 27,926,860	12.15%	17.90%
2022	0.28107%	3,510,695	26,196,281	13.40%	15.08%
2021	0.26840%	3,445,100	23,772,562	14.49%	9.95%
2020	0.27051%	3,528,848	23,716,667	14.88%	9.95%
2019	0.27380%	3,584,308	22,965,750	15.61%	8.97%
2018	0.27878%	3,540,000	22,545,854	15.70%	8.08%
2017	0.27639%	3,506,000	21,812,560	16.07%	7.04%

Schedule is intended to show information for 10 years. Since fiscal year 2024 (plan year 2023) is the seventh year for this presentation, only six additional years of data are available. However, additional years will be included as they become available.

The amounts presented have a measurement date (plan year) of the previous fiscal year end.

CITY OF SALEM, VIRGINIA
REQUIRED SUPPLEMENTARY INFORMATION
SCHEDULE OF EMPLOYER OPEB CONTRIBUTIONS
GLI AND TEACHER EMPLOYEE HIC PROGRAMS
YEAR ENDED JUNE 30, 2024

Year Ended June 30	Contributions in Relation to Contractually Required Contribution			Contribution Deficiency (Excess)	Covered Payroll	Contributions as a % of Covered Payroll
	Contractually Required Contribution	(a)	(b)			
City of Salem - Group Life Insurance Program						
2024	\$ 164,555	\$ 164,555	\$ -	\$ 30,473,148	0.54%	
2023*	143,788	143,788	-	26,627,407	0.54%	
2022	133,025	133,025	-	24,634,259	0.54%	
2021	125,503	125,503	-	23,241,296	0.54%	
2020	123,008	123,008	-	23,655,385	0.52%	
2019	118,656	118,656	-	22,818,462	0.52%	
2018	112,773	112,773	-	21,687,115	0.52%	
School Division - Group Life Insurance Program (Non-Professional Staff)						
2024	\$ 9,878	\$ 9,878	\$ -	\$ 1,829,259	0.54%	
2023	9,029	9,029	-	1,672,037	0.54%	
2022	7,834	7,834	-	1,450,741	0.54%	
2021	6,864	6,864	-	1,271,111	0.54%	
2020	6,682	6,682	-	1,285,000	0.52%	
2019**	6,464	6,464	-	1,243,077	0.52%	
2018	6,688	6,688	-	1,286,154	0.52%	
School Division - Group Life Insurance Program (Professional Staff)						
2024	\$ 158,510	\$ 158,510	\$ -	\$ 29,353,704	0.54%	
2023	150,865	150,865	-	27,937,963	0.54%	
2022	141,459	141,459	-	26,196,111	0.54%	
2021	128,847	128,847	-	23,860,556	0.54%	
2020	123,607	123,607	-	23,770,577	0.52%	
2019**	119,531	119,531	-	22,986,731	0.52%	
2018	117,279	117,279	-	22,553,654	0.52%	
School Division - Teacher Employee Health Insurance Credit Program						
2024	\$ 355,177	\$ 355,177	\$ -	\$ 29,353,471	1.21%	
2023*	337,915	337,915	-	27,926,860	1.21%	
2022	316,975	316,975	-	26,196,281	1.21%	
2021	287,648	287,648	-	23,772,562	1.21%	
2020	284,600	284,600	-	23,716,667	1.20%	
2019**	275,589	275,589	-	22,965,750	1.20%	
2018	277,314	277,314	-	22,545,854	1.23%	

Schedule is intended to show information for 10 years. Since 2024 is the seventh year for this presentation, only six additional years of data are available. However, additional years will be included as they become available.

* Revised to reflect actual 2023 amounts as shown in the VRS actuarial report rather than estimated amounts used in the prior year ACFR.

** Prior to 2019, VRS contributions were made over twelve months for all employees, regardless of contract term. In fiscal year 2019, the School Division began contributing to VRS over each employee's contract term. For employees with contract terms less than twelve months, contributions and covered payroll recognized in fiscal year 2019 include amounts accrued for July and August of 2018, in addition to the full annual amount for fiscal year 2019.

CITY OF SALEM, VIRGINIA
NOTES TO REQUIRED SUPPLEMENTARY INFORMATION
JUNE 30, 2024

1. Changes of Benefit Terms

Pension

There have been no actuarially material changes to the Virginia Retirement System (VRS) benefit provisions since the prior actuarial valuation.

Other Postemployment Benefits (OPEB)

There have been no actuarially material changes to the VRS benefit provisions since the prior actuarial valuation.

2. Changes of Assumptions

The actuarial assumptions used in the June 30, 2022, valuation were based on the results of an actuarial experience study for the period from July 1, 2016, through June 30, 2020, except the change in the discount rate, which was based on VRS Board action effective as of July 1, 2021. Changes to the actuarial assumptions as a result of the experience study and VRS Board action are as follows:

Non-Hazardous Duty:

- Update mortality table to PUB2010 public sector mortality tables; for future mortality improvements, replace load with a modified Mortality Improvement Scale MP-2020
- Adjusted retirement rates to better fit experience for Plan 1; set separate rates based on experience for Plan2/Hybrid; changed final retirement age
- Adjusted withdrawal rates to better fit experience at each year age and service through 9 years of service
- No change to disability rates
- No change to salary scale
- No change to line of duty rates
- No change to discount rate

Largest 10 – Hazardous Duty/Public Safety Employees:

- Update mortality table to PUB2010 public sector mortality tables; for future mortality improvements, replace load with a modified Mortality Improvement Scale MP-2020
- Adjusted retirement rates to better fit experience and changed final retirement age from 65 to 70
- Decreased withdrawal rates
- No change to disability rates
- No change to salary scale
- No change to line of duty rates
- No change to discount rate

All Others (Non-10 Largest) – Hazardous Duty/Public Safety Employees:

- Update mortality table to PUB2010 public sector mortality tables; for future mortality improvements, replace load with a modified Mortality Improvement Scale MP-2020
- Adjusted retirement rates to better fit experience and changed final retirement age from 65 to 70
- Decreased withdrawal rates and changed from rates based on age and service to rates based on service only to better fit experience and to be more consistent with Locals Largest 10 Hazardous Duty
- No change to disability rates
- No change to salary scale
- No change to line of duty rates
- No change to discount rate

CITY OF SALEM, VIRGINIA
NOTES TO REQUIRED SUPPLEMENTARY INFORMATION
JUNE 30, 2024

2. Changes of Assumptions (Continued)

Teacher Cost-Sharing Pool:

- Update mortality table to PUB2010 public sector mortality tables; for future mortality improvements, replace load with a modified Mortality Improvement Scale MP-2020
- Adjusted retirement rates to better fit experience for Plan 1; set separate rates based on experience for Plan2/Hybrid; changed final retirement age from 75 to 80 for all
- Adjusted withdrawal rates to better fit experience at each year age and service through 9 years of service
- No change to disability rates
- No changes to salary scale
- No change to discount rate

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OTHER SUPPLEMENTARY INFORMATION



The Other Supplementary Information subsection of the City of Salem, Virginia's Annual Comprehensive Financial Report includes the Combining Statement of Net Position; Combining Statement of Revenues, Expenses, and Changes in Fund Net Position; and Combining Statement of Cash Flows for the Nonmajor Proprietary Funds. This subsection also includes the Combining Statement of Fiduciary Assets and Liabilities and the Combining Statement of Changes in Fiduciary Assets and Liabilities for the Custodial Funds; and the Balance Sheet and Statement of Revenues, Expenditures and Changes in Fund Balance for the Economic Development Authority of the City of Salem.

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF NET POSITION
NONMAJOR PROPRIETARY FUNDS
JUNE 30, 2024

	Enterprise Funds		
	Civic Center	Catering and Concessions	Total Nonmajor Proprietary Funds
ASSETS			
<i>Current assets:</i>			
Cash and cash equivalents	\$ 146,652	\$ 7,138	\$ 153,790
Receivables, net	103,414	56,128	159,542
Inventories	-	38,740	38,740
Prepaid items	92,688	-	92,688
Total current assets	<u>342,754</u>	<u>102,006</u>	<u>444,760</u>
<i>Noncurrent assets:</i>			
Capital assets:			
Nondepreciable and nonamortizable	276,422	-	276,422
Depreciable and amortizable, net	2,964,319	25,820	2,990,139
Total capital assets	<u>3,240,741</u>	<u>25,820</u>	<u>3,266,561</u>
Total noncurrent assets	<u>3,240,741</u>	<u>25,820</u>	<u>3,266,561</u>
Total assets	<u>3,583,495</u>	<u>127,826</u>	<u>3,711,321</u>
DEFERRED OUTFLOWS OF RESOURCES	<u>312,399</u>	<u>60,508</u>	<u>372,907</u>
LIABILITIES			
<i>Current liabilities:</i>			
Accounts payable and accrued liabilities	71,658	26,640	98,298
Accrued payroll and related liabilities	74,347	20,989	95,336
Due to other funds	-	175,000	175,000
Unearned revenues	279,753	7,789	287,542
Lease liability	2,957	-	2,957
Compensated absences	93,351	16,127	109,478
Total current liabilities	<u>522,066</u>	<u>246,545</u>	<u>768,611</u>
<i>Noncurrent liabilities:</i>			
Lease liability	6,121	-	6,121
Compensated absences	34,535	5,384	39,919
Net pension liability	1,305,539	368,968	1,674,507
Net OPEB liability	530,853	107,353	638,206
Total noncurrent liabilities	<u>1,877,048</u>	<u>481,705</u>	<u>2,358,753</u>
Total liabilities	<u>2,399,114</u>	<u>728,250</u>	<u>3,127,364</u>
DEFERRED INFLOWS OF RESOURCES	<u>134,643</u>	<u>28,104</u>	<u>162,747</u>
NET POSITION			
Net investment in capital assets	3,231,663	25,820	3,257,483
Unrestricted (deficit)	(1,869,526)	(593,840)	(2,463,366)
Total net position	<u>\$ 1,362,137</u>	<u>\$ (568,020)</u>	<u>\$ 794,117</u>

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
NONMAJOR PROPRIETARY FUNDS
YEAR ENDED JUNE 30, 2024

	Enterprise Funds		
	Civic Center	Catering and Concessions	Total Nonmajor Proprietary Funds
OPERATING REVENUES			
Charges for services	\$ 3,624,478	\$ 1,056,298	\$ 4,680,776
Commissions	26,044	-	26,044
Other	25,909	16,407	42,316
Total operating revenues	3,676,431	1,072,705	4,749,136
OPERATING EXPENSES			
Salaries	1,295,829	374,558	1,670,387
Fringe benefits	401,251	104,059	505,310
Show expenses	3,070,872	-	3,070,872
Maintenance	208,342	335	208,677
Professional services	27,162	33,179	60,341
Insurance	29,351	1,877	31,228
Administration	124,227	28,407	152,634
Travel and training	7,623	179	7,802
Materials and supplies	29,111	346,157	375,268
Expendable equipment and small tools	48,992	26,210	75,202
Utilities	312,228	184	312,412
Miscellaneous	285	-	285
Depreciation	287,479	3,523	291,002
Amortization	3,027	-	3,027
Total operating expenses	5,845,779	918,668	6,764,447
Operating income (loss)	(2,169,348)	154,037	(2,015,311)
NONOPERATING REVENUES (EXPENSES)			
Investment income	1,699	-	1,699
Interest expense	(276)	-	(276)
Gain on disposal of capital assets	26,034	-	26,034
Miscellaneous	155,175	78	155,253
Net nonoperating revenues	182,632	78	182,710
Income (loss) before transfers	(1,986,716)	154,115	(1,832,601)
Transfers in			
Change in net position	2,648,986	60,000	2,708,986
Net position, beginning	699,867	(782,135)	(82,268)
Net position, ending	\$ 1,362,137	\$ (568,020)	\$ 794,117

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF CASH FLOWS
NONMAJOR PROPRIETARY FUNDS
YEAR ENDED JUNE 30, 2024

	Enterprise Funds		
	Civic Center	Catering and Concessions	Total Nonmajor Proprietary Funds
			Catering and Concessions
OPERATING ACTIVITIES			
Receipts from customers	\$ 3,445,838	\$ 1,036,173	\$ 4,482,011
Payments to suppliers	(3,823,460)	(423,201)	(4,246,661)
Payments to employees	(1,824,037)	(482,555)	(2,306,592)
Other receipts	25,909	16,407	42,316
Nonoperating revenue	155,175	78	155,253
Net cash provided by (used in) operating activities	<u>(2,020,575)</u>	<u>146,902</u>	<u>(1,873,673)</u>
NONCAPITAL FINANCING ACTIVITIES			
Interfund loan	-	(245,000)	(245,000)
Transfers in	2,648,986	60,000	2,708,986
Net cash provided by (used in) noncapital financing activities	<u>2,648,986</u>	<u>(185,000)</u>	<u>2,463,986</u>
CAPITAL AND RELATED FINANCING ACTIVITIES			
Purchases of capital assets	(672,978)	(5,084)	(678,062)
Interest paid on capital debt	(276)	-	(276)
Lease obligations	(2,891)	-	(2,891)
Net cash used in capital and related financing activities	<u>(676,145)</u>	<u>(5,084)</u>	<u>(681,229)</u>
INVESTING ACTIVITIES			
Interest received	1,699	-	1,699
Net cash provided by investing activities	<u>1,699</u>	<u>-</u>	<u>1,699</u>
Net decrease in cash and cash equivalents	(46,035)	(43,182)	(89,217)
Cash and cash equivalents, beginning	192,687	50,320	243,007
Cash and cash equivalents, ending	<u>\$ 146,652</u>	<u>\$ 7,138</u>	<u>\$ 153,790</u>
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES			
Operating income (loss)	\$ (2,169,348)	\$ 154,037	\$ (2,015,311)
<i>Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities</i>			
Depreciation and amortization	290,506	3,523	294,029
Nonoperating revenue (expense)	155,175	78	155,253
Pension expense, net of employer contributions	(61,763)	(8,307)	(70,070)
OPEB expense, net of employer contributions	(19,105)	(3,449)	(22,554)
<i>Decrease (increase) in assets:</i>			
Receivables, net	(76,718)	(24,914)	(101,632)
Inventories	-	490	490
Prepaid items	59,138	-	59,138
<i>Increase (decrease) in liabilities:</i>			
Accounts payable and accrued liabilities	(24,405)	12,837	(11,568)
Accrued payroll and related liabilities	(34,858)	4,203	(30,655)
Unearned revenues	(127,966)	4,789	(123,177)
Compensated absences	(11,231)	3,615	(7,616)
Net cash provided by (used in) operating activities	<u>\$ (2,020,575)</u>	<u>\$ 146,902</u>	<u>\$ (1,873,673)</u>

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF FIDUCIARY NET POSITION
CUSTODIAL FUNDS
JUNE 30, 2024

	Cardinal Criminal Justice Academy	Court- Community Corrections Program	Total Custodial Funds
ASSETS			
Cash and cash equivalents	\$ 690,495	\$ 1,820,424	\$ 2,510,919
Receivables, net	170	460	630
Due from Commonwealth of Virginia	-	51,180	51,180
Total assets	<u>690,665</u>	<u>1,872,064</u>	<u>2,562,729</u>
LIABILITIES			
Accounts payable and accrued liabilities	1,498	207,310	208,808
Accrued payroll and related liabilities	9,002	14,891	23,893
Due to City of Salem	23,809	10,578	34,387
Unearned revenues	114,534	-	114,534
Total liabilities	<u>148,843</u>	<u>232,779</u>	<u>381,622</u>
NET POSITION			
Restricted for:			
Individuals, organizations, and other governments	541,822	1,639,285	2,181,107
Total net position	<u>\$ 541,822</u>	<u>\$ 1,639,285</u>	<u>\$ 2,181,107</u>

CITY OF SALEM, VIRGINIA
COMBINING STATEMENT OF CHANGES IN FIDUCIARY NET POSITION
CUSTODIAL FUNDS
YEAR ENDED JUNE 30, 2024

	Cardinal Criminal Justice Academy	Court- Community Corrections Program	Total Custodial Funds
ADDITIONS			
Funds received for benefit of other organizations	\$ 779,863	\$ 1,560,570	\$ 2,340,433
Total additions	<u>779,863</u>	<u>1,560,570</u>	<u>2,340,433</u>
DEDUCTIONS			
Funds disbursed for benefit of other organizations	801,516	1,514,244	2,315,760
Total deductions	<u>801,516</u>	<u>1,514,244</u>	<u>2,315,760</u>
Change in fiduciary net position	<u>(21,653)</u>	<u>46,326</u>	<u>24,673</u>
Net position, beginning	563,475	1,592,959	2,156,434
Net position, ending	<u>\$ 541,822</u>	<u>\$ 1,639,285</u>	<u>\$ 2,181,107</u>

CITY OF SALEM, VIRGINIA
BALANCE SHEET
ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SALEM
GOVERNMENTAL FUND
JUNE 30, 2024

ASSETS

Cash and cash equivalents	\$ 695,445
Receivables, net	15,440,473
Due from primary government	-
Total assets	<u>\$ 16,135,918</u>

LIABILITIES

Accounts payable and accrued liabilities	\$ 25,285
Due to primary government	8,530,094
Total liabilities	<u>8,555,379</u>

FUND BALANCE

Assigned	7,580,539
Total fund balance	<u>7,580,539</u>
Total liabilities and fund balance	<u>\$ 16,135,918</u>

RECONCILIATION TO THE STATEMENT OF NET POSITION

Total fund balance of governmental fund	\$ 7,580,539
Long-term liabilities related to governmental fund activities are not due and payable in the current period and, therefore, are not reported in the governmental fund.	
Bonds payable	(6,814,618)
Accrued interest	(77,302)
Net position of governmental activities	<u>\$ 688,619</u>

CITY OF SALEM, VIRGINIA
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE
ECONOMIC DEVELOPMENT AUTHORITY OF THE CITY OF SALEM
GOVERNMENTAL FUND
YEAR ENDED JUNE 30, 2024

REVENUES

Revenue from use of money and property	\$ 396,731
Charges for services	21,096
Intergovernmental	49,004
Total revenues	<u>466,831</u>

EXPENDITURES

Community development	106,027
<i>Debt service:</i>	
Interest	238,059
Total expenditures	<u>344,086</u>

OTHER FINANCING SOURCES

Issuance of long-term debt	4,291,074
Total other financing sources	<u>4,291,074</u>
Net change in fund balance	4,413,819
Fund balance, beginning	3,166,720
Fund balance, ending	<u>\$ 7,580,539</u>

RECONCILIATION TO THE STATEMENT OF ACTIVITIES

Net change in fund balance of governmental fund	\$ 4,413,819
Issuance of debt and other obligations provides current financial resources to the governmental fund but increases long-term liabilities in the Statement of Net Position.	
Bond proceeds	(4,291,074)
Some expenses reported in the Statement of Activities do not require the use of current financial resources and, therefore, are not reported as expenditures in the governmental fund.	
Change in accrued interest payable	(59,006)
Change in net position of governmental activities	<u>\$ 63,739</u>

STATISTICAL SECTION



The Statistical Section of the City of Salem, Virginia's Annual Comprehensive Financial Report presents additional detail, context, and historical information to assist in understanding the information in the financial statements, note disclosures and required supplementary information.

Contents	Page
Financial Trends	131
<i>These schedules contain trend information to help the reader understand how the City's financial performance and well-being have changed over time.</i>	
Revenue Capacity	136
<i>These schedules contain information to help the reader assess the City's most significant local revenue sources, property tax and sale of electricity.</i>	
Debt Capacity	139
<i>These schedules present information to help the reader assess the affordability of the City's current level of outstanding debt and the government's ability to issue additional debt in the future.</i>	
Demographic and Economic Information	142
<i>These schedules offer demographic and economic indicators to help the reader understand the environment within which the City's financial activities take place.</i>	
Operating Information	144
<i>These schedules contain service and infrastructure data to help the reader understand how the information in the City's financial report relates to the services the government provides and the activities it performs.</i>	

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TABLE 1
UNAUDITED

CITY OF SALEM, VIRGINIA
NET POSITION BY COMPONENT
LAST TEN FISCAL YEARS

	2024	2023	2022	2021	2020	2019	2018	2017	2016	(3), (4)	(3), (4), (5)
Governmental Activities											
Net investment in capital assets	\$ 100,364,933	\$ 83,584,944	\$ 84,385,804	\$ 83,813,635	\$ 74,013,712	\$ 75,906,865	\$ 75,637,028	\$ 76,704,584	\$ 80,613,041	\$ 82,468,833	
Restricted	7,592,013	5,873,930	3,242,954	2,264,159	7,407,955	5,868,862	4,211,042	4,247,628	1,962,017	4,246,340	
Unrestricted	22,943,910	15,662,342	(15,996,431)	(25,162,020)	(18,144,742)	(21,585,631)	(30,860,648)	(24,252,734)	(33,750,410)	(44,779,654)	
Total governmental activities net position	<u>\$ 130,900,856</u>	<u>\$ 105,121,216</u>	<u>\$ 71,632,327</u>	<u>\$ 60,915,774</u>	<u>\$ 63,276,925</u>	<u>\$ 60,190,096</u>	<u>\$ 48,987,422</u>	<u>\$ 56,899,478</u>	<u>\$ 48,824,648</u>	<u>\$ 41,935,319</u>	
Business-type activities											
Net investment in capital assets	\$ 75,144,888	\$ 72,671,638	\$ 67,400,911	\$ 60,959,490	\$ 55,215,300	\$ 52,850,038	\$ 49,386,338	\$ 46,775,751	\$ 44,477,804	\$ 42,195,035	
Unrestricted	58,117,059	53,821,439	48,777,084	47,208,736	47,252,971	42,561,767	37,549,539	34,837,935	29,574,731	24,406,351	
Total business-type activities net position	<u>\$ 133,261,947</u>	<u>\$ 126,493,077</u>	<u>\$ 116,177,995</u>	<u>\$ 108,168,226</u>	<u>\$ 102,468,271</u>	<u>\$ 95,411,805</u>	<u>\$ 86,935,877</u>	<u>\$ 81,613,686</u>	<u>\$ 74,052,535</u>	<u>\$ 66,601,386</u>	
Primary Government											
Net investment in capital assets	\$ 175,509,821	\$ 156,256,582	\$ 151,786,715	\$ 144,773,125	\$ 129,229,012	\$ 128,756,903	\$ 125,023,367	\$ 123,480,335	\$ 125,090,845	\$ 124,663,668	
Restricted	7,592,013	5,873,930	3,242,954	2,264,159	7,407,955	5,868,862	4,211,042	4,247,628	1,962,017	4,246,340	
Unrestricted	81,060,969	69,483,781	32,780,653	22,046,716	29,108,229	20,976,136	6,688,890	10,585,201	(4,175,679)	(20,372,703)	
Total primary government net position	<u>\$ 264,162,803</u>	<u>\$ 231,614,293</u>	<u>\$ 187,810,322</u>	<u>\$ 169,084,000</u>	<u>\$ 165,745,196</u>	<u>\$ 155,601,901</u>	<u>\$ 135,923,299</u>	<u>\$ 138,313,164</u>	<u>\$ 122,877,183</u>	<u>\$ 108,537,305</u>	

Notes:

Source: City of Salem Finance Department

- (1) There were reclassifications within the net position of governmental activities and the net position of the primary government for comparative purposes to conform with the presentation in other fiscal years.
- (2) In 2018, the City implemented GASB Statement No. 75 requiring recognition of the net OPEB liability.
- (3) Net investment in capital assets of governmental activities and business-type activities were restated to record deferred loss on refunding of debt from the 2015 refunding bonds.
- (4) Net investment in capital assets of governmental activities was restated to record deferred loss on refunding of debt from the 2011 refunding bonds.
- (5) In 2015, the City implemented GASB Statement No. 68 requiring recognition of the net pension liability.

TABLE 2
UNAUDITED

CITY OF SALEM, VIRGINIA
CHANGES IN NET POSITION
LAST TEN FISCAL YEARS
(accrual basis of accounting)

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
	(1)	(2)	(3)	(4)	(5)				(6), (7)	(6), (7)
Expenses										
Governmental activities:										
General government	\$ 10,307,404	\$ 8,115,304	\$ 6,946,772	\$ 7,398,186	\$ 7,732,057	\$ 5,999,310	\$ 6,388,884	\$ 6,864,181	\$ 5,943,899	\$ 6,335,563
Judicial administration	2,813,795	2,601,089	2,460,730	2,685,074	2,427,038	2,019,802	2,009,007	2,072,538	1,934,263	1,921,789
Public safety	22,011,293	20,216,655	18,560,637	19,746,567	19,710,088	15,953,011	15,776,102	17,011,463	15,753,795	16,192,190
Public works	12,381,212	11,351,657	10,777,374	16,605,367	10,268,769	9,434,930	11,617,750	12,228,329	16,652,913	12,758,967
Health and welfare	6,720,651	5,838,663	5,441,656	5,707,730	4,969,943	4,014,354	3,318,498	3,026,330	2,974,663	3,050,634
Education	24,053,049	25,147,133	26,611,308	34,606,636	25,341,148	21,032,249	20,110,298	19,760,242	19,739,512	19,151,270
Parks, recreation and cultural	7,827,132	8,020,313	6,835,914	6,871,297	6,286,470	6,300,706	6,129,907	5,937,858	5,335,902	5,127,367
Community development	3,235,907	3,248,148	2,748,883	3,046,081	3,392,520	3,173,232	3,429,290	3,296,760	2,107,808	2,006,736
Interest and other fiscal changes	1,764,519	1,803,089	1,567,370	1,598,185	1,312,981	1,008,095	950,247	988,059	1,011,115	1,093,989
Total governmental activities	<u>91,114,962</u>	<u>86,342,051</u>	<u>81,950,644</u>	<u>98,295,123</u>	<u>81,441,014</u>	<u>68,935,689</u>	<u>69,789,885</u>	<u>71,185,760</u>	<u>71,453,870</u>	<u>67,638,505</u>
Business-type activities:										
Electric	44,470,881	40,754,144	35,521,249	32,791,502	32,282,516	33,022,574	31,361,242	31,628,232	30,200,956	33,901,497
Water and sewage	11,310,175	10,479,500	9,902,890	10,491,167	10,141,238	9,538,640	9,206,719	9,776,628	10,000,056	9,568,840
Civic Center	5,846,055	5,107,817	4,085,173	2,693,683	4,382,316	4,291,121	4,708,634	4,046,125	4,103,547	2,888,263
Catering and concessions	918,668	918,177	738,240	457,944	875,293	937,758	981,396	933,894	980,147	851,760
Total business-type activities	<u>62,545,779</u>	<u>57,259,638</u>	<u>50,247,552</u>	<u>46,434,296</u>	<u>47,681,363</u>	<u>47,790,736</u>	<u>46,257,991</u>	<u>46,384,879</u>	<u>45,284,736</u>	<u>48,210,380</u>
Total Primary Government	<u>\$153,660,741</u>	<u>\$143,601,689</u>	<u>\$132,198,196</u>	<u>\$144,659,419</u>	<u>\$129,122,377</u>	<u>\$116,725,782</u>	<u>\$116,047,876</u>	<u>\$117,570,639</u>	<u>\$116,738,606</u>	<u>\$115,848,865</u>
Program revenues										
Governmental activities:										
Charges for services	\$ 2,448,408	\$ 2,411,593	\$ 1,516,411	\$ 1,406,150	\$ 1,378,117	\$ 1,487,180	\$ 1,358,612	\$ 1,237,985	\$ 1,281,509	\$ 1,237,901
Public safety	1,924,909	1,938,610	1,964,802	1,888,588	1,859,310	1,488,934	1,528,945	2,563,620	4,706,219	4,351,157
Public works	1,290,811	1,116,519	975,700	724,797	777,397	981,634	1,162,193	1,254,639	779,384	849,596
Other activities	12,123,594	10,842,557	9,863,682	9,856,578	9,458,112	8,466,964	8,207,848	8,318,690	7,623,373	7,567,973
Operating grants and contributions	4,607,372	1,490,232	1,950,019	8,608,472	1,344,324	566,386	1,403,327	202,451	80,406	192,130
Capital grants and contributions	22,395,094	17,799,511	16,270,614	22,484,585	14,817,260	12,991,078	13,660,925	13,577,385	14,470,891	14,199,057
Total governmental activities										
Business-type activities:										
Charges for services	46,176,847	40,266,130	40,294,957	38,045,804	38,441,256	39,719,859	40,153,923	39,437,330	38,080,149	39,715,705
Electric	15,425,936	14,554,254	14,664,782	14,200,570	14,222,844	14,165,379	14,009,576	13,530,659	13,537,310	13,658,281
Water and sewage	3,676,431	3,170,486	2,595,998	522,276	2,282,153	2,745,582	3,106,144	2,475,661	2,313,348	799,948
Civic Center	1,072,705	874,199	698,317	206,559	674,404	778,605	922,287	819,571	935,973	791,311
Catering and concessions	-	-	-	37,718	-	-	-	-	-	-
Operating grants and contributions	-	-	14,465	1,268,542	27,015	-	-	-	-	-
Electric	-	-	11,308	-	-	78,034	-	124,385	-	47,196
Civic Center	-	-	-	-	-	-	-	51,133	-	-
Water and sewage	-	-	-	-	-	-	-	-	-	-
Capital grants and contributions	-	-	-	-	-	-	-	-	-	-
Total Primary Government	<u>\$66,351,919</u>	<u>58,924,842</u>	<u>59,750,075</u>	<u>53,517,124</u>	<u>55,698,691</u>	<u>57,409,425</u>	<u>58,367,448</u>	<u>56,263,221</u>	<u>54,866,780</u>	<u>55,012,441</u>
Total business-type activities	<u>\$88,747,013</u>	<u>\$76,724,353</u>	<u>\$76,020,689</u>	<u>\$76,001,709</u>	<u>\$70,515,951</u>	<u>\$70,400,503</u>	<u>\$72,028,373</u>	<u>\$69,840,606</u>	<u>\$69,337,671</u>	<u>\$69,211,498</u>

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Net (expense) revenue										
Total governmental activities	\$ (68,719,868)	\$ (68,542,540)	\$ (65,680,030)	\$ (75,780,538)	\$ (66,623,754)	\$ (55,944,611)	\$ (56,128,960)	\$ (57,608,375)	\$ (56,982,979)	\$ (53,439,448)
Total business-type activities	3,806,140	1,665,204	9,502,523	7,082,828	8,017,328	9,619,332	12,109,457	9,878,342	9,582,044	6,802,081
Total primary government	<u>\$ (64,913,728)</u>	<u>\$ (66,877,336)</u>	<u>\$ (56,177,507)</u>	<u>\$ (68,697,710)</u>	<u>\$ (58,606,426)</u>	<u>\$ (46,325,279)</u>	<u>\$ (44,019,503)</u>	<u>\$ (47,730,033)</u>	<u>\$ (47,400,935)</u>	<u>\$ (46,637,387)</u>

General Revenues and Other Changes in Net Position

Governmental activities:

Taxes	\$ 48,976,596	\$ 45,224,724	\$ 43,037,351	\$ 40,367,128	\$ 38,374,597	\$ 36,825,133	\$ 35,688,231	\$ 35,631,665	\$ 34,610,154	\$ 33,371,609
Property taxes	9,493,549	9,071,908	7,837,554	7,661,772	7,296,272	7,015,296	7,174,034	6,638,448	6,688,509	5,391,215
Local sales and use taxes	7,165,291	6,176,361	5,546,287	5,572,638	5,615,337	5,333,382	5,320,865	5,391,215	5,089,724	4,464,873
Business license taxes	6,434,438	5,835,238	4,973,630	4,747,513	5,085,188	4,802,780	4,718,631	4,715,137	4,217,299	1,169,894
Meals taxes	6,769,573	1,222,533	1,220,636	1,179,676	1,190,153	1,203,020	1,208,943	1,182,963	1,201,759	1,015,079
Utility taxes	1,232,597	1,813,117	1,674,212	990,879	1,122,580	1,328,739	1,232,470	1,170,289	2,766,305	2,482,140
Lodging taxes	1,913,896	2,707,856	2,755,457	2,589,185	2,337,148	2,713,735	2,765,227	2,699,122	3,942,960	3,989,413
Other taxes	2,826,777	29,633,059	3,728,389	7,160,161	5,003,579	3,951,338	3,952,121	554,437	269,350	164,585
Intergovernmental revenue not restricted	9,237,446	5,704,295	4,20,399	248,514	1,707,740	994,037	752,672	20,985	100,081	389,290
Unrestricted investment earnings	8,323,505	137,213	81,145	105,486	93,131	40,778	44,471	35,647	-	-
Gain on disposal of capital assets	-	-	1,394	-	-	-	-	-	-	-
Gain on lease modification	-	-	-	-	-	-	-	-	-	-
Other	907,058	1,379,633	743,542	744,086	641,479	757,329	626,372	676,502	986,182	586,008
Transfers	(2,679,405)	(8,522,956)	1,627,594	1,689,156	1,310,606	1,332,706	2,008,304	2,353,122	2,133,023	2,266,120
Total governmental activities	<u>94,499,508</u>	<u>102,020,829</u>	<u>76,396,583</u>	<u>73,419,387</u>	<u>69,710,583</u>	<u>67,147,285</u>	<u>65,421,445</u>	<u>65,483,205</u>	<u>63,872,308</u>	<u>61,677,196</u>
Business-type activities:										
Unrestricted investment earnings	83,941	93,159	94,733	85,199	166,317	189,302	78,511	35,931	93	158
Gain on disposal of capital assets	26,034	7,800	40,107	-	-	-	8,483	-	1,435	8,225
Other	173,350	25,963	-	221,084	183,427	-	-	-	-	-
Transfers	2,679,405	8,522,956	(1,627,594)	(1,689,156)	(1,310,606)	(1,332,706)	(2,008,304)	(2,353,122)	(2,133,023)	(2,266,120)
Total business-type activities	<u>2,962,730</u>	<u>8,649,878</u>	<u>(1,492,754)</u>	<u>(1,382,873)</u>	<u>(660,862)</u>	<u>(1,143,404)</u>	<u>(1,921,310)</u>	<u>(2,317,191)</u>	<u>(2,131,495)</u>	<u>(2,257,737)</u>
Total Primary Government	<u>\$ 97,462,238</u>	<u>\$ 110,670,707</u>	<u>\$ 74,903,829</u>	<u>\$ 72,036,514</u>	<u>\$ 68,749,721</u>	<u>\$ 66,003,881</u>	<u>\$ 63,500,135</u>	<u>\$ 63,166,014</u>	<u>\$ 61,740,813</u>	<u>\$ 59,419,459</u>

Changes in Net Position

Total governmental activities	\$ 25,779,640	\$ 33,478,289	\$ 10,716,553	\$ (2,361,151)	\$ 3,086,829	\$ 11,202,674	\$ 9,292,485	\$ 7,874,830	\$ 6,889,329	\$ 8,237,748
Total business-type activities	6,768,870	10,315,082	8,009,769	5,699,955	7,056,466	8,475,928	10,188,147	7,561,151	7,450,549	4,544,344
Total Primary Government	<u>\$ 32,548,510</u>	<u>\$ 43,793,371</u>	<u>\$ 18,726,322</u>	<u>\$ 3,338,804</u>	<u>\$ 10,143,295</u>	<u>\$ 19,678,602</u>	<u>\$ 19,480,632</u>	<u>\$ 15,435,981</u>	<u>\$ 14,339,878</u>	<u>\$ 12,782,092</u>

Notes:

- (1) Education expenses of governmental activities include \$801,131 of bond funds transferred to the School Division to fund capital projects.
- (2) Education expenses of governmental activities include \$3,091,222 of bond funds transferred to the School Division to fund capital projects.
- (3) Education expenses of governmental activities include \$5,277,634 of bond funds transferred to the School Division to fund capital projects.
- (4) Education expenses of governmental activities include \$14,384,051 of bond funds transferred to the School Division to fund capital projects.
- (5) Education expenses of governmental activities include \$3,445,982 of bond funds transferred to the School Division to fund capital projects.
- (6) Interest and other fiscal charges of governmental activities and Electric expenses of business-type activities were restated to record amortization of the deferred loss on refunding of debt from the 2015 refunding bonds.
- (7) Interest and other fiscal charges of governmental activities was restated to record amortization of the deferred loss on refunding on debt from the 2011 refunding bonds.

TABLE 3
UNAUDITED

CITY OF SALEM, VIRGINIA
FUND BALANCES, GOVERNMENTAL FUNDS
LAST TEN FISCAL YEARS

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
General Fund										
Nonspendable	\$ 965,372	\$ 1,063,868	\$ 1,074,923	\$ 788,399	\$ 1,009,261	\$ 862,437	\$ 694,658	\$ 588,204	\$ 567,605	\$ 514,556
Restricted	6,382,834	5,180,884	3,242,954	2,264,159	7,407,955	5,868,862	4,071,765	4,245,248	1,969,638	4,180,415
Committed	169,432	132,023	129,601	97,692	120,291	110,092	94,789	89,261	76,219	-
Assigned	1,906,015	1,462,671	816,915	875,274	857,041	697,043	741,677	672,251	743,727	505,633
Unassigned	55,805,979	67,758,976	55,175,870	45,953,252	37,456,968	32,652,599	28,803,322	22,212,433	15,701,124	9,797,393
Total General Fund	<u>\$ 65,229,632</u>	<u>\$ 75,598,422</u>	<u>\$ 60,440,263</u>	<u>\$ 49,978,776</u>	<u>\$ 46,851,516</u>	<u>\$ 40,191,033</u>	<u>\$ 34,406,211</u>	<u>\$ 27,807,397</u>	<u>\$ 19,048,313</u>	<u>\$ 14,997,997</u>
All Other Governmental Funds										
Restricted	\$ -	\$ 4,996,422	\$ 19,276,969	\$ 10,729,118	\$ 27,358,827	\$ 1,983,825	\$ 935,933	\$ 2,894,061	\$ 4,193,169	\$ 65,925
Committed	-	-	-	-	-	-	-	54,458	81,754	96,503
Assigned	30,516,440	16,424,188	2,984,364	2,008,162	1,320,266	736,959	551,356	342,149	63,848	-
Total all other governmental funds	<u>\$ 30,516,440</u>	<u>\$ 21,420,610</u>	<u>\$ 22,261,333</u>	<u>\$ 12,737,280</u>	<u>\$ 28,679,093</u>	<u>\$ 2,720,784</u>	<u>\$ 1,487,289</u>	<u>\$ 3,290,668</u>	<u>\$ 4,338,771</u>	<u>\$ 162,428</u>

Notes:
Source: City of Salem Finance Department

TABLE 4
UNAUDITED

CITY OF SALEM, VIRGINIA
CHANGES IN FUND BALANCE, GOVERNMENTAL FUNDS
LAST TEN FISCAL YEARS

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Revenues										
Taxes	\$ 78,907,278	\$ 74,319,139	\$ 69,975,513	\$ 63,943,565	\$ 61,066,795	\$ 60,404,459	\$ 58,583,459	\$ 58,668,891	\$ 57,116,158	\$ 54,697,901
Permits, fees and licenses	356,407	404,802	411,600	340,649	349,081	343,811	313,860	277,582	394,968	394,827
Fines and forfeitures	128,427	140,085	123,352	62,489	64,460	109,705	137,911	145,820	116,417	127,002
Revenue from use of money and property	8,532,059	5,946,070	750,535	568,607	1,992,301	1,293,449	1,049,368	842,624	531,379	511,980
Charges for services	3,819,647	3,632,128	3,561,617	3,217,818	3,576,056	3,212,585	3,118,065	4,192,436	6,075,639	5,632,172
Other	823,234	1,125,713	382,382	354,698	277,828	250,381	496,510	409,131	357,115	153,748
Intergovernmental	26,036,853	42,098,063	14,553,949	18,781,397	15,762,773	13,165,857	13,360,836	12,652,827	11,603,416	11,638,740
Total revenues	<u>118,603,905</u>	<u>127,666,000</u>	<u>89,758,948</u>	<u>87,269,223</u>	<u>83,089,294</u>	<u>78,780,247</u>	<u>77,060,009</u>	<u>77,189,311</u>	<u>76,156,092</u>	<u>73,156,370</u>
Expenditures										
General government	11,778,545	8,455,102	6,844,143	6,679,583	6,703,274	6,152,838	5,679,004	6,410,086	5,918,110	6,062,763
Judicial administration	3,063,652	2,562,166	2,458,099	2,368,502	2,180,401	2,092,625	2,030,068	2,018,98	2,026,255	1,913,666
Public safety	23,473,802	19,271,847	17,737,298	17,615,998	17,368,101	16,112,960	15,741,300	16,403,627	15,824,899	15,777,699
Public works	11,474,380	9,346,515	9,044,426	15,144,607	8,507,779	8,289,463	9,796,765	8,452,569	14,672,498	10,709,120
Health and welfare	6,720,651	5,655,241	5,253,983	5,523,827	4,779,853	3,877,830	3,202,498	2,909,343	2,827,459	2,900,389
Education	24,053,049	25,147,133	26,611,308	34,606,636	25,341,148	21,026,377	20,170,298	19,760,242	19,739,512	19,151,270
Parks, recreation and cultural	7,557,174	6,679,800	5,967,259	5,471,944	5,134,939	5,225,517	5,106,766	5,071,566	4,482,414	4,401,263
Community development	3,322,389	3,973,627	2,780,253	2,864,732	3,255,301	4,582,992	3,340,911	3,178,844	1,087,606	1,062,184
Risk management	-	2,178,901	2,168,819	2,187,217	2,210,715	2,018,406	1,978,778	2,085,343	3,249,075	3,248,409
Capital projects	20,186,760	15,777,799	2,919,667	4,256,021	2,768,847	4,886,835	3,302,614	1,674,861	2,187,595	697,503
<i>Debt service:</i>										
Principal retirement	4,269,847	3,972,272	3,230,483	3,078,371	3,017,446	3,056,511	3,055,319	3,082,999	2,988,314	3,018,738
Interest	2,084,011	2,013,016	1,680,772	1,649,830	928,405	831,282	908,720	960,419	941,386	1,101,829
Bond issuance cost									32,987	10,377
Total expenditures	<u>117,984,260</u>	<u>105,033,419</u>	<u>86,775,910</u>	<u>86,775,910</u>	<u>101,715,423</u>	<u>82,546,603</u>	<u>78,227,485</u>	<u>74,316,041</u>	<u>72,008,797</u>	<u>75,989,110</u>
Excess (deficiency) of revenues over (under) expenditures	619,645	22,632,581	2,983,038	(14,446,200)	542,691	552,762	2,743,968	5,180,514	225,982	3,099,142
Other Financing Sources (Uses)										
Issuance of long-term debt	-	-	15,080,000	-	26,555,000	5,025,000	-	-	5,281,400	-
Issuance of refunding bonds	-	-	-	1,555,000	5,799,033	-	-	-	-	1,932,097
Payment to refunded bond escrow agent	-	-	-	(1,493,089)	(7,074,459)	-	-	-	-	(1,921,720)
Premium on sale of bonds	-	-	-	5,262,352	-	-	-	-	-	-
Proceeds from sale of capital assets	140,408	72,614	155,902	92,605	40,778	41,167	34,084	177,345	211,254	505,014
Issuance of financed purchase obligation	-	-	-	-	72,648	-	-	-	375,000	-
Inception of leases	8,200	26,335	63,096	-	-	-	-	-	-	-
Inception of subscriptions	677,759	28,159	-	-	-	-	-	-	-	-
Insurance recoveries	40,433	116,372	75,910	21,835	72,653	66,682	9,079	-	-	-
Transfers in	39,830,257	50,766,544	9,837,192	9,229,573	7,880,961	7,552,251	7,383,186	7,676,999	7,930,241	7,766,233
Transfers out	(42,589,662)	(59,325,169)	(8,209,598)	(7,774,277)	(6,532,855)	(6,219,545)	(5,374,882)	(5,323,877)	(5,737,218)	(5,500,113)
Total other financing sources, net	<u>(1,892,609)</u>	<u>(8,315,145)</u>	<u>17,002,502</u>	<u>1,631,647</u>	<u>32,076,101</u>	<u>6,465,555</u>	<u>2,051,467</u>	<u>2,530,467</u>	<u>8,000,677</u>	<u>2,781,511</u>
Net change in fund balances	\$ (1,272,960)	\$ 14,317,436	\$ 19,985,540	\$ (12,814,553)	\$ 32,618,752	\$ 7,018,317	\$ 4,795,435	\$ 7,710,981	\$ 8,226,659	\$ 5,880,653
Debt service as a percentage of noncapital expenditures	6.88%	6.99%	6.03%	5.29%	5.09%	5.53%	5.62%	5.87%	5.44%	6.06%

Notes:
Source: City of Salem Finance Department

TABLE 5
UNAUDITED

CITY OF SALEM
ASSESSED VALUE AND ACTUAL VALUE OF TAXABLE PROPERTY
LAST TEN FISCAL YEARS

Fiscal Year	Real Estate		Personal Property		Machinery and Tools		Public Service Corporation		Mobile Homes		Total Assessed Value	Direct Tax Rate
	Assessed Value	Direct Tax Rate	Assessed Value	Direct Tax Rate	Assessed Value	Direct Tax Rate	Assessed Value	Direct Tax Rate	Assessed Value	Direct Tax Rate		
2024	\$ 2,790,455,995	\$1.20	\$ 419,542,318	\$3.40	\$ 108,078,260	\$3.20	\$ 66,002,253	\$1.20	\$ 690,909	\$1.20	\$ 3,384,769,735	\$1.53
2023	2,531,447,388	1.20	409,058,153	3.40	98,620,864	3.20	62,248,749	1.20	732,557	1.20	3,102,107,711	1.55
2022	2,384,635,100	1.20	417,131,385	3.40	102,879,430	3.20	65,235,010	1.20	741,052	1.20	2,970,621,977	1.54
2021	2,296,615,563	1.20	346,874,881	3.40	99,551,587	3.20	64,324,330	1.20	827,954	1.20	2,808,194,315	1.54
2020	2,223,003,261	1.20	319,099,250	3.40	98,084,487	3.20	60,840,085	1.20	758,822	1.20	2,701,785,905	1.54
2019	2,144,567,539	1.18	310,426,127	3.25	91,646,255	3.20	53,418,469	1.18	749,392	1.18	2,600,807,782	1.51
2018	2,092,863,676	1.18	306,880,700	3.25	97,999,444	3.20	51,247,569	1.18	816,174	1.18	2,549,817,563	1.50
2017	2,054,446,049	1.18	312,485,313	3.25	89,186,639	3.20	44,507,648	1.18	984,368	1.18	2,501,620,017	1.51
2016	2,022,951,024	1.18	295,173,346	3.25	91,322,128	3.20	41,308,358	1.18	1,059,063	1.18	2,451,813,919	1.50
2015	2,012,050,247	1.18	282,311,121	3.25	91,977,805	3.20	40,513,445	1.18	1,195,515	1.18	2,428,048,133	1.50

Note:

Source: City of Salem Finance Department
Tax rates are per \$100 of assessed value.

TABLE 6
UNAUDITED

CITY OF SALEM, VIRGINIA
PROPERTY TAX LEVIES AND COLLECTIONS
LAST TEN CALENDAR YEARS

Calendar Year Ended December 31,	Taxes Levied for the Calendar Year	Collected within the Calendar Year of the Levy		Supplemental Assessments & Exonerations		Collections in Subsequent Years		Total Collections to Date	
		Amount	Percentage of Levy	\$	Subsequent Years	\$	Amount	Percentage of Levy	
2024	\$ 49,017,765	\$ 46,765,355	95.40%		27,315	\$ 1,585,515	\$ 46,765,355	95.40%	
2023	45,280,224	43,064,907	95.11%		43,953	1,586,298	44,650,422	98.55%	
2022	43,896,135	41,921,818	95.50%		(4,000)	1,273,413	43,508,116	99.02%	
2021	40,322,441	38,719,642	96.03%		29,391	2,644,934	39,993,055	99.19%	
2020	38,547,607	35,634,651	92.44%		170,855	1,210,976	38,279,585	99.23%	
2019	36,274,839	35,191,478	97.01%		(350,519)	(71,996)	36,402,454	99.88%	
2018	35,837,963	34,375,408	95.92%		(19,524)	1,076,503	35,451,911	99.90%	
2017	35,253,119	34,012,836	96.48%		(62,546)	1,139,133	35,151,969	99.92%	
2016	33,896,364	32,608,317	96.20%			1,222,632	33,830,949	99.86%	
2015	33,407,499	31,903,905	95.50%			1,334,740	33,238,645	99.68%	

Notes:

Source: City of Salem Finance Department
In 2020, the due date for the second half of Real Estate and Personal Property was extended to June 30th due to the COVID-19 pandemic.

TABLE 7
UNAUDITED

CITY OF SALEM, VIRGINIA
PRINCIPAL REAL ESTATE PROPERTY TAXPAYERS
CURRENT YEAR AND NINE YEARS AGO

Taxpayer	2024		2015			
	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value	Taxable Assessed Value	Rank	Percentage of Total City Taxable Assessed Value
Lewis-Gale Medical Center LLC (1)	\$ 70,889,000	1	2.33%	\$ 36,118,600	1	1.80%
Carter Machinery/Carthy Corp/Mount Sinai	17,248,300	2	0.57%	7,586,000	10	0.38%
Lowes/NS Retail Holdings LLC (2)	16,839,400	3	0.55%	12,462,800	4	0.62%
Yokohama Industries	15,558,200	4	0.51%	13,946,300	3	0.69%
Woodrock Riverwalk LLC	14,455,700	5	0.47%			
Spartan Square/EGAP SALEM I LLC	13,483,600	6	0.44%	8,953,000	8	0.44%
Phoenix Salem Industrial	12,822,200	7	0.42%			
US Foods/USF PROPCO I LLC (3)	12,580,400	8	0.41%	10,708,600	5	0.53%
Valley Properties & L & M Properties LLC	11,724,500	9	0.38%			
Friendship Salem Terrace LLC (4)	11,219,200	10	0.37%	8,361,700	9	0.42%
Lewis-Gale Clinic/HRT				22,095,300	2	1.10%
General Electric				10,655,700	6	0.53%
Chateau Riviera Apts/CSW Associates				9,694,200	7	0.48%

Notes:

Source: City of Salem Real Estate Valuation Department

(1) In 2018, Lewis-Gale Medical Center LLC acquired the assets of Lewis-Gale Hospital HCA and Lewis Gale Clinic/HRT.

(2) In 2020, Lowes transferred from VALO LLC to NS Retail Holdings LLC

(3) Formerly U.S Food Service Inc.

(4) Formerly Salem Terrace/White Whale in 2015

TABLE 8
UNAUDITED

CITY OF SALEM, VIRGINIA
PRINCIPAL ELECTRIC CUSTOMERS
CURRENT YEAR AND NINE YEARS AGO

Customer	2024		2015			
	Services Billed	Rank	Percentage of Total Services Billed	Services Billed	Rank	Percentage of Total Services Billed
Lewis Gale Hospital HCA	\$ 2,872,096	1	6.50%	\$ 1,975,763	1	5.03%
Roanoke College	1,893,170	2	4.28%	1,227,890	2	3.12%
Lake Region Medical (Formerly Accellent)	967,966	3	2.19%			
Graham White	947,886	4	2.14%	907,011	3	2.31%
U.S. Food Service, Inc.	870,411	5	1.97%	716,188	5	1.82%
Rowe Furniture/Salem Frame	752,285	6	1.70%	844,367	4	2.15%
Carter Machinery Co.	712,243	7	1.61%	519,404	7	1.32%
Sewell Products	613,111	8	1.39%	517,148	8	1.32%
Kroger	622,207	9	1.41%	581,637	6	1.48%
Novozymes	483,118	10	1.09%			
Wal-Mart, Inc.				369,408	9	0.94%
Old VA Brick Co.				283,070	10	0.72%

Note:

Source: City of Salem Finance Department

TABLE 9
UNAUDITED

CITY OF SALEM, VIRGINIA
RATIOS OF GENERAL BONDED DEBT OUTSTANDING
LAST TEN FISCAL YEARS

Fiscal Year	Governmental Activities		Business-Type Activities		Total Primary Government
	General Obligation Bonds	General Obligation Bonds	General Obligation Bonds		
(1)					
2024	\$ 60,402,408	\$ 25,237,394	\$ 85,639,802		
2023	64,619,132	29,177,914	93,797,046		
2022	68,803,018	32,714,325	101,517,343		
2021	57,250,371	35,559,482	92,809,853		
2020	60,686,620	39,296,513	99,983,133		
2019	32,910,038	40,780,877	73,690,915		
2018	30,897,265	41,669,640	72,566,905		
2017	33,916,905	45,723,894	79,640,799		
2016	36,971,375	49,665,950	86,637,325		
2015	34,681,163	47,663,394	82,344,557		

Fiscal Year	Total Taxable Assessed Value (2)	Percentage of Estimated Actual Value of Taxable Property	Population (3)	Bonded Debt Per Capita		Per Capita Personal Income (3)	Percentage of Bonded Debt Per Capita to Per Capita Personal Income
2024	\$ 3,384,769,735	2.53%	25,600	\$ 3,345	\$ 59,109	6.00%	
2023	3,102,107,711	3.02%	25,523	3,675	57,434	6.00%	
2022	2,970,621,977	3.42%	25,373	4,001	54,977	7.00%	
2021	2,808,194,315	3.30%	25,346	3,662	53,489	7.00%	
2020	2,701,785,905	3.70%	25,301	3,952	52,248	8.00%	
2019	2,600,807,782	2.83%	25,643	2,874	49,860	6.00%	
2018	2,549,817,563	2.85%	25,862	2,806	48,384	6.00%	
2017	2,501,620,017	3.18%	25,549	3,117	48,047	6.00%	
2016	2,451,813,919	3.53%	25,432	3,407	45,577	7.00%	
2015	2,428,048,133	3.39%	25,483	3,231	43,418	7.00%	

Notes:

Source: City of Salem Finance Department

Details regarding the City's outstanding debt can be found in the notes to the financial statements.

The City is independent from any county, town, or other political subdivision of the Commonwealth of Virginia. There is no overlapping general obligation debt or taxing power.

(1) Outstanding debt for the School Division is included with Governmental Activities.

(2) See Table 5 for assessed value of taxable property.

(3) See Table 12 for population and per capita personal income.

TABLE 10
UNAUDITED

CITY OF SALEM, VIRGINIA
RATIOS OF OUTSTANDING DEBT
LAST TEN FISCAL YEARS

Fiscal Year	Governmental Activities			Business-Type Activities			Primary Government Outstanding Debt	Primary Government Outstanding Debt as a Percentage of Personal Income	Primary Government Outstanding Debt Per Capita
	General Obligation Bonds	Financed Purchase Obligation	Lease Liability	Subscription Liability	General Obligation Bonds	Lease Liability			
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
2024	\$ 60,402,408	\$ 64,619,132	\$ 14,529	\$ 44,281	\$ 413,933	\$ 25,237,394	\$ 13,107	\$ 86,111,123	\$ 3,364
2023	64,619,132	68,893,018	29,059	63,284	86,014	29,177,914	20,258	93,981,131	3,682
2022	68,893,018	57,250,371	43,589	117,998	-	32,714,325	5,637	101,670,037	4,007
2021	57,250,371	99,520	-	-	35,559,482	-	92,853,442	-	3,663
2020	60,686,620	121,467	-	-	39,296,513	-	-	100,082,653	3,956
2019	32,910,038	198,016	-	-	-	40,780,877	-	73,812,382	2,878
2018	30,897,265	271,203	-	-	-	-	41,669,640	-	1,26%
2017	33,916,905	341,175	-	-	-	45,723,894	-	72,764,921	2,814
2016	36,971,375	-	-	-	49,665,950	-	-	79,912,002	3,128
2015	34,681,163	-	-	-	47,663,394	-	-	86,978,500	3,420
								82,344,557	1,60%

Notes:

Source: City of Salem Finance Department

Details regarding the City's outstanding debt can be found in the notes to the financial statements.

The City is independent from any county, town, or other political subdivision of the Commonwealth of Virginia. There is no overlapping general obligation debt or taxing power.

(1) Outstanding debt for the School Division is included with Governmental Activities.

(2) In 2022, the City implemented GASB Statement No. 87 requiring recognition of certain lease assets and liabilities for lessees that were classified previously as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contracts. Comparative prior year information has not been restated because the necessary information is not available.

(3) In 2023, the City implemented GASB Statement No. 96 requiring recognition of certain subscription-based information technology arrangements as subscription assets and corresponding subscription liabilities. Comparative prior year information has not been restated because the necessary information is not available.

(4) See Table 12 for population and per capita personal income.

TABLE 11
UNAUDITED

CITY OF SALEM, VIRGINIA
LEGAL DEBT MARGIN INFORMATION
LAST TEN FISCAL YEARS

Fiscal Year	Assessed Value of Real Property (1)	Debt Limit 10% of Assessed Value (2)	Total General Obligation Bonds (3)	Financed Purchase Obligation (2)	Enterprise Bonds (2)	RVRA Supported Debt (2)	Net Debt Applicable to Limit (3)	Legal Debt Margin (3)	Amount of Debt Applicable to Limit	
									General Obligation Bonds	Enterprise Bonds	RVRA Supported Debt	Net Debt Applicable to Limit	Legal Debt Margin
2024	\$ 2,856,458,248	\$ 285,645,825	\$ 85,639,802	\$ -	\$ (25,237,394)	\$ -	\$ 60,402,408	\$ 225,243,417	21.15%	
2023	2,593,696,137	259,369,614	93,797,046	14,529	(29,177,914)	(189,981)	64,443,680	194,925,934	24.85%	
2022	2,449,870,110	244,987,011	101,517,343	29,059	(32,714,325)	(385,416)	68,446,661	176,540,350	27.94%	
2021	2,360,939,893	236,093,989	92,809,853	43,589	(35,559,482)	(585,396)	56,708,564	179,385,425	24.02%	
2020	2,283,843,346	228,384,335	99,983,133	99,520	(39,296,513)	(789,921)	59,996,219	168,388,116	26.27%	
2019	2,197,986,008	219,798,601	73,690,915	121,467	(40,780,877)	(998,082)	32,033,423	187,765,178	14.57%	
2018	2,144,111,245	214,411,125	72,566,905	198,016	(41,669,640)	(1,209,879)	29,885,402	184,525,723	13.94%	
2017	2,098,953,697	209,895,370	79,640,799	271,203	(45,723,894)	(1,425,312)	32,762,796	177,132,574	15.61%	
2016	2,064,259,382	206,425,938	86,637,325	341,175	(49,665,950)	-	37,312,550	169,113,388	18.08%	
2015	2,052,563,692	205,256,369	82,344,557	-	(47,663,394)	-	34,681,163	170,575,206	16.90%	

Notes:

Source: City of Salem Finance Department

(1) Includes real estate and public service corporation assessments from Table 5.

(2) The Enterprise Fund bonds are backed by the full faith and credit of the City but are expected to be paid from the revenue and receipts of the Enterprise Funds.

(3) School debt is included in the amount of debt applicable to limit.

TABLE 12
UNAUDITED

CITY OF SALEM, VIRGINIA
DEMOGRAPHIC STATISTICS
LAST TEN FISCAL YEARS

Fiscal Year Ended	Population	Total Personal Income (In Thousands)	Per Capita Personal Income	Public School Enrollment	Unemployment Rate
(1)	(2)	(3)	(3)	(4)	(5)
2024	25,600	\$ 7,237,160	\$ 59,109	4,273	3.2%
2023	25,523	7,004,787	57,434	3,650	3.0%
2022	25,373	6,588,916	54,977	3,701	3.0%
2021	25,346	6,391,212	53,489	3,756	4.0%
2020	25,301	6,254,966	52,248	3,882	7.7%
2019	25,643	5,962,802	49,860	3,872	2.9%
2018	25,862	5,785,780	48,384	3,889	3.4%
2017	25,549	5,758,037	48,047	3,843	4.1%
2016	25,432	5,435,865	45,577	3,751	4.0%
2015	25,483	5,159,100	43,418	3,797	5.2%

Notes:

- (1) Population, public school enrollment and unemployment rate figures are based on fiscal years ending June 30. Per capita personal income figures are as of November.
- (2) Population is based on intercensal estimates of the resident population for counties of Virginia: U.S Census Bureau, Population Division. Population was obtained from U.S. Census Bureau Population Estimates Program.
- (3) Bureau of Economic Analysis (BEA). Total personal income reported is for Roanoke County and the City of Salem. No data is available for the City of Salem only. Per capita personal income was computed using Census Bureau midyear population estimates.
- (4) Director of Business, School Division. In fiscal year 2024, the School Division offered an online option for the first time with 689 students enrolled. In-school enrollment was 3,584. Total enrollment for the School Division was 4,273.
- (5) Virginia Employment Commission

TABLE 13
UNAUDITED

CITY OF SALEM, VIRGINIA
PRINCIPAL EMPLOYERS
CURRENT YEAR AND NINE YEARS AGO

Employer	2024			2015		
	Rank	Ownership	Number of Employees (1)	Rank	Ownership	Number of Employees (1)
Veterans Administration Medical Center	1	Fed Govt.	1500-1800	1	Fed Govt.	1800-2000
Lewis-Gale Hospital HCA	2	Private	1100-1300	2	Private	1300-1500
Virginia Department of Transportation	3	State Govt.	600-700	7	State Govt.	500-600
Yokohama Industries	4	Private	600-700	3	Private	800-1000
Lewis Gale Physicians	5	Private	500-600			
City of Salem Schools	6	Local Govt.	500-600	6	Local Govt.	500-600
Integer	7	Private	475-575			
Roanoke College	8	Private	400-500	9	Private	400-500
City of Salem	9	Local Govt.	400-500	8	Local Govt.	400-500
Carter Machinery	10	Private	300-500			
U.S. Foodservice, Inc.				10	Private	400-500
General Electric				4	Private	600-800
Lewis Gale Clinic				5	Private	500-700

Notes:

Source: City of Salem Economic Development

(1) The percentage of total employment each employer represents is unavailable.

TABLE 14
UNAUDITED

CITY OF SALEM, VIRGINIA
FULL-TIME EQUIVALENT CITY GOVERNMENT EMPLOYEES BY FUNCTION
LAST TEN FISCAL YEARS

Function	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
General government	70	74	74	71	77	71	76	70	69	69
Judicial administration	24	23	22	22	22	21	19	20	18	19
Public safety	166	159	158	163	166	167	153	152	157	157
Public works	84	86	79	80	84	84	82	79	89	88
Parks, recreation and cultural	34	33	34	33	34	33	32	30	32	32
Community development	4	3	3	2	3	3	3	3	2	3
Electric	23	23	27	23	28	29	28	27	27	29
Water and sewage	51	46	46	49	48	49	48	47	48	52
Civic Center	16	17	16	17	19	18	15	15	16	17
Catering and concessions	4	3	2	3	3	4	4	4	4	4
Total	476	467	461	463	484	479	460	447	462	470

Note:

Source: City of Salem Finance Department

TABLE 15
UNAUDITED

CITY OF SALEM, VIRGINIA
OPERATING INDICATORS BY FUNCTION
LAST TEN FISCAL YEARS

Function	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
General government										
<i>Finance</i>										
Accounts payable checks issued	10,307	22,768	10,600	11,518	10,983	10,817	9,926	10,942	9,238	8,601
<i>Human resources</i>										
Positions filled (full-time and temporary)	267	183	223	126	138	156	164	158	154	140
<i>Registrar</i>										
Number of registered voters	17,909	17,727	17,756	17,542	17,158	16,785	16,887	16,704	16,584	16,282
<i>Fleet</i>										
Pieces of equipment maintained	525	560	584	593	573	576	568	575	567	583
Judicial administration										
<i>Sheriff</i>										
Inmates housed	1,777	1,622	1,867	1,987	2,373	2,790	2,961	3,132	2,681	2,730
Inmate transports	750	779	427	354	1,039	1,479	1,489	1,333	1,222	1,137
Courts worked	414	433	536	589	500	462	525	680	595	614
Public safety										
<i>Police</i>										
Calls for service	39,674	41,345	44,501	40,504	35,830	30,790	32,905	31,651	27,017	27,018
Accidents	937	1,052	911	830	917	1,079	1,026	1,015	1,108	983
DUI Arrests	125	53	58	60	66	109	137	91	92	63
<i>Fire</i>										
Calls for service	5,690	5,721	5,875	5,272	5,123	5,264	5,135	4,872	4,274	3,991
Emergency Responses - Fire	96	83	80	79	95	82	111	93	95	71
Emergency Responses - EMS	4,710	4,664	4,855	4,278	4,122	4,321	4,169	4,048	3,446	3,264
<i>Building inspections</i>										
Residential construction permits	168	163	187	183	177	181	188	175	158	150
Commercial construction permits	74	87	93	104	98	126	133	120	133	139
Public works										
<i>Refuse collection</i>										
Refuse collected (tons per year)*	15,021	15,000	15,351	16,040	17,424	16,409	16,261	18,208	88,565	80,827
Tons recycled	2,382	2,836	1,599	3,195	4,350	7,419	9,139	9,152	5,060	1,404
<i>Other public works</i>										
Tons of asphalt used in resurfacing	5,659	2,650	-	27,480	-	-	13,263	-	15,453	-
Square yards of milling completed	91,164	44,254	-	546,965	1,208	-	219,862	-	302,937	-
Tons of salt used	420	15	729	650	85	915	1,330	315	848	705
Leaves collected (loads)	205	331	285	246	335	302	350	113	295	360
Parks, recreation and cultural										
<i>Parks and recreation</i>										
Tournaments hosted	25	19	35	41	23	58	52	48	52	47
Special events held	24	25	27	22	29	35	28	26	25	26
Youth sports teams	125	133	127	51	130	135	148	151	151	155
Adult sports teams	21	23	20	17	34	30	27	28	29	27
<i>Library</i>										
Circulation	163,539	166,179	148,771	86,953	147,646	194,000	212,350	227,443	230,454	240,516
Children's program attendance	3,705	4,292	1,862	2,149	5,077	9,516	10,901	7,226	8,972	3,622
Patron visits to the library	71,993	74,425	71,798	27,034	102,485	152,091	167,389	170,879	172,012	178,323
New patrons	1,366	1,382	830	188	773	769	904	879	968	1,049
Internet sessions	33,630	29,386	26,022	26,332	41,008	55,932	39,884	28,554	25,944	27,571
Electric										
Number of customer accounts	13,104	13,710	13,333	13,227	13,217	13,129	13,084	12,838	12,880	13,021
Water										
Number of customer accounts	9,703	9,711	9,739	9,720	9,665	9,636	9,482	9,567	9,486	9,381
Million gallons sold to customers	862	831	871	862	859	910	861	850	932	989
Sewage										
Number of customer accounts	9,127	9,123	9,181	9,160	9,108	9,072	9,041	9,018	8,952	8,929
Waste/water treated (million gallons/day)	5.3	5.6	5.8	7.9	7.3	8.7	6.0	7.2	9.1	6.8
Civic Center										
Concerts	12	10	13	5	13	13	15	13	11	6
Meetings	602	613	609	522	475	614	599	660	852	778
Tickets sold	118,691	91,255	81,276	16,531	66,954	78,745	93,510	88,662	93,373	73,668
Arena utilization days	175	173	156	86	108	155	162	202	215	198

Notes:

Source: Various City of Salem Departments

*In FY2017, Roanoke Valley Resource Authority (RVRA) started managing waste disposal services instead of the City Transfer Station.

TABLE 16
UNAUDITED

CITY OF SALEM, VIRGINIA
CAPITAL ASSET STATISTICS BY FUNCTION
LAST TEN FISCAL YEARS

Function	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
Public safety										
Police station	1	1	1	1	1	1	1	1	1	1
Law enforcement vehicles	50	52	60	57	52	53	48	47	47	46
Fire stations	3	3	3	3	3	3	3	3	3	3
Fire trucks	6	6	6	5	5	6	7	7	7	6
Ambulances	5	5	5	4	4	4	4	4	4	4
Public works										
Primary streets (lane miles)	68	68	68	68	68	68	68	68	68	68
Secondary streets (lane miles)	272	272	272	272	272	272	272	272	272	272
Alleys (lane miles)	12	12	12	12	12	12	12	12	12	12
Garbage trucks	18	18	18	19	17	17	16	16	16	16
Parks, recreation and cultural										
Community center/senior center	1	1	1	1	1	1	1	1	1	1
Parks/athletic fields	15	15	15	15	15	15	15	15	15	15
Acres of parks maintained	495	495	495	495	495	495	495	495	495	495
Library	1	1	1	1	1	1	1	1	1	1
Golf course	1	1	1	1	1	1	1	1	1	1
Dog park	1	1	1	1	1	1	1	1	1	1
Electric										
Substations	11	11	11	11	11	11	11	11	11	11
Overhead distribution lines (miles)	160	160	161	161	161	163	163	166	165	172
Underground distribution lines (miles)	43	43	41	41	41	42	42	40	42	38
Transmission lines (miles)	17	17	17	17	17	17	17	17	17	17
Water and sewage										
Water treatment plant	1	1	1	1	1	1	1	1	1	1
Water distribution lines (miles)	179	178	177	176	176	176	176	176	176	175
Sanitary sewer lines (miles)	198	198	171	171	171	170	170	170	170	170

Notes:

Source: City of Salem Finance Department

COMPLIANCE SECTION



The Compliance Section of the City of Salem, Virginia's Annual Comprehensive Financial Report includes reports from the independent auditors.

CITY OF SALEM, VIRGINIA
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
JUNE 30, 2024

Federal Grantor Pass-through Grantor Program Title or Cluster Title	Federal ALN Number	Pass-Through Entity Identifying Number	Federal Expenditures
Department of Agriculture			
Local Environmental Agricultural Project Inc Food Insecurity Nutrition Incentive Grants Program-GusNIP	10.331	--	\$ 5,756
Virginia Department of Agriculture and Consumer Services			
SNAP Cluster: Supplemental Nutrition Assistance Program	10.551	--	\$ 6,115
Total SNAP Cluster			6,115
Child Nutrition Cluster: Food Distribution - Commodities	10.555	--	159,183
COVID-19 State Pandemic Electronic Benefit Transfer (P-EBT) Administrative Costs Grant	10.649	202323S900941	3,256
Virginia Department of Education			
Child Nutrition Cluster (Continued): National School Breakfast Program	10.553	202323N11994 1	63,558
National School Breakfast Program	10.553	202424N11994 1	292,065
National School Lunch Program	10.555	202323N11994 1	219,200
National School Lunch Program	10.555	202322N89034 1	1,050
National School Lunch Program	10.555	202424N11994 1	892,700
National School Lunch Program	10.555	202323N89034 1	74,637
Total Child Nutrition Cluster			1,702,393
Child Nutrition Discretionary Grants Limited Availability	10.579	202222N81034 1	14,612
Department of Justice			
Direct Payments			
Bulletproof Vest Partnership Program	16.607	--	6,511
Virginia Department of Criminal Justice Services			
Crime Victim Assistance	16.575	24-O1281VW20	55,386
Department of Transportation			
Virginia Department of Transportation			
Highway Planning and Construction: Hanging Rock Battlefield Phase 2	20.205	UPC 106268	187,630
Apperson Drive Bridge Replacement	20.205	UPC 110574	16,249
Mason Creek Greenway Phase 3	20.205	UPC 111367	69,068
Downtown Streetscape and Intersection Improvements	20.205	UPC 111371	1,134,798
Elizabeth Campus Greenway	20.205	UPC 113566	38,963
Downtown Streetscape and Intersection Improvements	20.205	UPC 119473	24,052
Total Highway Planning and Construction			1,470,760
Virginia Division of Motor Vehicles			
Highway Safety Cluster: State and Community Highway Safety: Selective Enforcement - Speed FY23	20.600	BSC-2023-53210-23210	5,062
Selective Enforcement - Speed FY24	20.600	BSC-2024-54216-24216	15,750
Selective Enforcement - Pedestrian/Bicycle FY23	20.600	SFHLE-2023-53209-53209	2,042
Total Highway Safety Cluster			22,854
Alcohol Open Container Requirements: Selective Enforcement - Alcohol FY23	20.607	ENF_AL-2023-53192-23192	1,809
Selective Enforcement - Alcohol FY24	20.607	ENF_AL-2024-54083-24083	10,320
Department of the Treasury			
COVID-19 Coronavirus State and Local Fiscal Recovery Funds: COVID-19 Coronavirus State and Local Fiscal Recovery Funds - City	21.027		5,319,145
Virginia Department of Criminal Justice			
COVID-19 Coronavirus State and Local Fiscal Recovery Funds (Continued): COVID-19 Coronavirus State and Local Fiscal Recovery Funds - Virginia Law Enforcement Grant Program	21.027	510080	215,000
Virginia Department of Education			
COVID-19 Coronavirus State and Local Fiscal Recovery Funds (Continued): COVID-19 Coronavirus State and Local Fiscal Recovery Funds - School Division	21.027	SLFRP1026	307,990
Virginia Tourism Corporation			
COVID-19 Coronavirus State and Local Fiscal Recovery Funds (Continued): COVID-19 Coronavirus State and Local Fiscal Recovery Funds - Virginia ARPA Tourism Recovery Program	21.027	Not available	38,755
COVID-19 Coronavirus State and Local Fiscal Recovery Funds - Virginia ARPA Sports Marketing Incentive Program	21.027	1003	20,150
Total COVID-19 Coronavirus State and Local Fiscal Recovery Funds			5,901,040

(Continued)

CITY OF SALEM, VIRGINIA
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (CONTINUED)
JUNE 30, 2024

Federal Grantor Pass-through Grantor Program Title or Cluster Title	Federal ALN Number	Pass-Through Entity Identifying Number	Federal Expenditures
Federal Communications Commission (FCC)			
Emergency Connectivity Fund Program	32.009	BEAR20241304	30,000
Department of Education			
<i>Virginia Department of Education</i>			
Adult Education - Basic Grants to States 2022	84.002	V002A220047	3,867
Title I Grants to Local Education Agencies:			
Title I Grants to Local Educational Agencies 2022	84.010	S010A220046	2,737
Title I Grants to Local Educational Agencies 2023	84.010	S010A230046	561,811
Total Title I Grants to Local Education Agencies			564,548
Special Education Cluster (IDEA):			
Special Education - Grants to States (IDEA, Part B) 2023	84.027	H027A230107	724,638
Special Education - Grants to States (IDEA, Part B ARP) 2021	84.027X	H027X210107	873
Special Education - Preschool Grants (IDEA Preschool) 2022	84.173	H173A220112	5,434
Special Education - Preschool Grants (IDEA Preschool) 2023	84.173	H173A230112	9,623
Total Special Education Cluster (IDEA)			740,568
Career and Technical Education - Basic Grants to States:			
Career and Technical Education - Basic Grants to States (Perkins IV) 2022	84.048	V048A220046	725
Career and Technical Education - Basic Grants to States (Perkins IV) 2023	84.048	V048A230046	58,497
Total Career and Technical Education - Basic Grants to States			59,222
School-Based Mental Health Services	84.184H	S184H220101	239,569
English Language Acquisition State Grants 2023	84.365	S365A230046	11,756
Supporting Effective Instruction State Grants:			
Supporting Effective Instruction State Grants 2022	84.367	S367A220044	20,211
Supporting Effective Instruction State Grants 2023	84.367	S367A230044	64,810
Total Supporting Effective Instruction State Grants			85,021
Student Support and Academic Enrichment Grants:			
Student Support and Academic Enrichment Grants 2022	84.424	S424A220048	28
Student Support and Academic Enrichment Grants 2023	84.424	S424A230048	18,282
Total Student Support and Academic Enrichment Grants			18,310
COVID-19 Elementary and Secondary School Emergency Relief (ESSER) Fund 2021	84.425D	S425D210008	1,990
COVID-19 American Rescue Plan Elementary and Secondary School Emergency Relief Fund (ARP ESSER)	84.425U	S425U210008	1,405,763
The College of William & Mary			
Education for Homeless Children and Youths	84.196A	S196A200048	3,000
Department of Health and Human Services			
<i>Virginia Department of Health</i>			
Public Health Crisis Response - COVID-19	93.354	NU90TP922153	48,080
<i>Virginia Office of Children's Services</i>			
Social Services Block Grant	93.667	--	41,859
Total Expenditures of Federal Awards			<u>\$12,454,365</u>

Note 1: Basis of Accounting

This schedule was prepared on the modified accrual basis of accounting.

Note 2: Nonmonetary Assistance

Nonmonetary assistance is reported in the Schedule of Expenditures of Federal Awards at the fair market value of the food commodities disbursed. As of June 30, 2024, the City of Salem School Division (School Division) had food commodities in inventory of \$20,316.

Note 3: Indirect Cost Rate

The City and School Division did not elect to use the 10% de minimis indirect cost rate.

Note 4: Outstanding Loan Balances

At June 30, 2024, the City and School Division had no outstanding loan balances requiring continuing disclosure.

Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Honorable Members of City Council
City of Salem, Virginia
Salem, Virginia

We have audited, in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States; and the *Specifications for Audits of Counties, Cities, and Towns*, and the *Specifications for Audits of Authorities, Boards, and Commissions*, issued by the Auditor of Public Accounts of the Commonwealth of Virginia, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the City of Salem, Virginia (the "City"), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated November 13, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. **Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that have not been identified.**

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. **The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.**

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Brown, Edwards & Company, S.C.P.

CERTIFIED PUBLIC ACCOUNTANTS

Roanoke, Virginia

November 13, 2024

Independent Auditor's Report on Compliance for Each Major Program and on Internal Control over Compliance Required by the Uniform Guidance

To the Honorable Members of City Council
City of Salem, Virginia
Salem, Virginia

Report on Compliance for Each Major Federal Program

Opinion on Compliance for Each Major Federal Program

We have audited the City of Salem, Virginia's (the "City") compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the City's major federal programs for the year ended June 30, 2024. The City's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2024.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 *U.S. Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the City and to meet our other ethical responsibilities, in accordance with relevant ethical requirements related to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal documentation of the City's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the City's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the City's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgement made by a reasonable user of the report on compliance about the City's compliance the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risk of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the City's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the City's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. **Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that have not been identified.**

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Brown, Edwards & Company, S.C.P.

CERTIFIED PUBLIC ACCOUNTANTS

Roanoke, Virginia
November 13, 2024

City of Salem, Virginia

Summary of Compliance Matters

June 30, 2024

As more fully described in the Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*, we performed tests of the City's compliance with certain provisions of the laws, regulations, contracts, and grants shown below.

State Compliance Matters

Code of Virginia:

Budget and Appropriation Laws
Cash and Investment Laws
Conflicts of Interest Act
Debt Provisions
Local Retirement Systems
Procurement Laws
Uniform Disposition of Unclaimed Property Act
Sheriff Internal Controls
Comprehensive Services Act

State Agency Requirements:

Education
Urban Highway Maintenance
Fire Programs Aid to Localities
Opioid Abatement Program

Federal Compliance Matters

Compliance Supplement for Single Audits of State and Local Governments

Provisions and conditions of agreements related to federal programs selected for testing.

City of Salem, Virginia
Schedule of Findings and Questioned Costs
June 30, 2024

A – Summary of Auditor’s Results

1. The auditor’s report expresses an **unmodified opinion** on the basic financial statements.
2. **No significant deficiencies and no material weaknesses** related to the audit of the financial statements were reported in the Independent Auditor’s Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. **No instances of noncompliance material** to the basic financial statements were disclosed during the audit.
4. **No significant deficiencies and no material weaknesses** relating to the audit of the major federal award programs were reported in the Independent Auditor’s Report on Compliance for Each Major Program and on Internal Control over Compliance required by the Uniform Guidance.
5. The auditor’s report on compliance for the major federal award programs expresses an **unmodified opinion**.
6. The audit disclosed **no findings** relating to major programs.
7. The programs tested as major programs include:

Name of Programs	Assistance Listing Number
Highway Planning and Construction	20.205
COVID-19 – Coronavirus State and Local Fiscal Recovery Funds	21.027

8. The **threshold for** distinguishing Types A and B programs was **\$750,000**.
9. The City **was determined to be a low-risk auditee**.

B – Findings – Financial Statement Audit

None.

C – Findings and Questioned Costs – Major Federal Award Program Audit

None.

D – Findings – Commonwealth of Virginia

None.

**Department of Finance
City of Salem, Virginia**

Rosemarie B. Jordan, CPA

Director of Finance

Accounting/Accounts Payable/Purchasing

Patricia L. Bidanset
Ellen T. Bowen, CPA
Michelle Braxton
Shawn M. Crockett, CPA
Jordan M. Doyle
Dawn M. Layne
Amy R. Morris, CPA
Tammy H. Todd, CPA, CPFO
Vacant

Senior Accountant
Financial Services Supervisor
Purchasing Manager
Senior Accountant
Senior Accountant
Accounting Supervisor
Special Projects Accountant
Assistant Director of Finance
Accountant

Administrative

Alyson R. Chaisson

Finance Administrative Secretary/
Accounting Technician

Payroll

Tara N. Pugh
Carrington R. Sumner

Payroll Technician
Payroll Manager

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